

CHEMIST & DRUGGIST

The newsweekly for pharmacy

Here's the latest invention from Cow & Gate

...it's for feeding babies.

This is no ordinary baby's bottle.

It's a Cow & Gate Prepared Feed.

Many hospitals are using them now because Prepared Feeds, which come in disposable, sterilised bottles, are conveniently ready mixed.

But they are the same as the Cow & Gate Milk Food that you sell, when this is reconstituted.

And every mother whose baby's been given Prepared Feeds will know that too. When she leaves hospital she is given a sample of Cow & Gate Full or Half Cream.

Now that more and more babies are starting out on Prepared Feeds in hospital, you can expect more and more Mums to come to you for Cow & Gate Milk Foods.

Cow & Gate

The well-balanced baby diet.



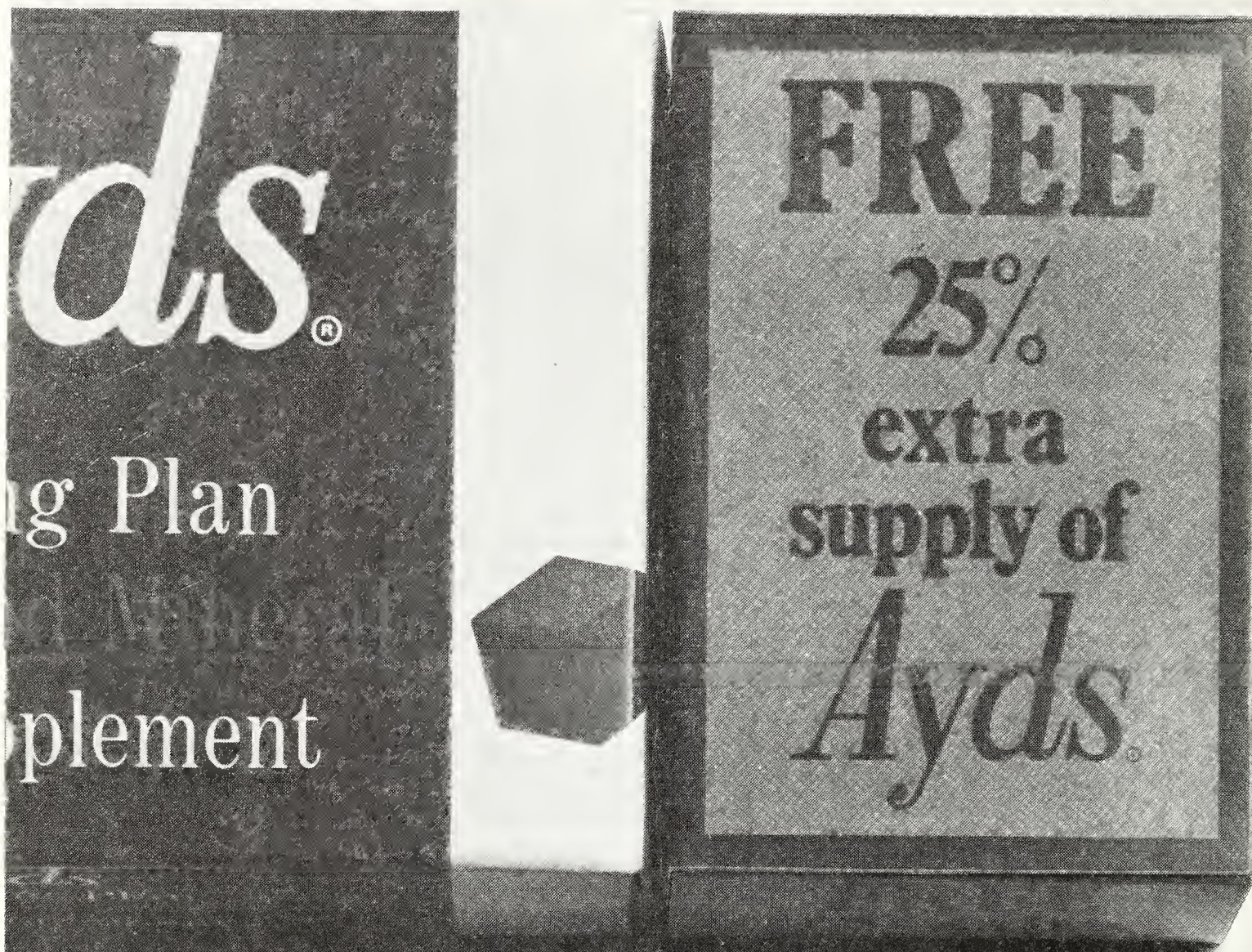
**NPU approaches
Chancellor
on VAT**

**Dispensing
doctors on
the increase**

**Tradition and
innovation
in Coventry**

**A fund for
health centre
hardship?**





And here's what's in it for you.

*Bonus terms.

Not only are your customers getting more Ayds for their money, you're getting special terms. A case rate equivalent to 12 charged as 11 increases your return to 46% on cost.

*Millions of customers will see...and read...

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New slimming success stories will be shown in the following magazines during the peak sales period:

Woman
Woman's Own
Woman's Realm
Woman's Weekly

Woman and Home
Woman's Journal
She
Honey

Slimming and Family Nutrition
101 Easy Ways to Slim
Family Circle
Living

A heavyweight offer for your overweight customers!

Ayds Division of Cuticura Laboratories Ltd., Maidenhead, Berks.

CHEMIST & DRUGGIST

113th year of publication Vol. 197 No. 4791

The newsweekly for pharmacy

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A Benn Group Journal



Mr D. H. Maddock proposes a fund to
relieve hardship suffered by pharmacists
with businesses in health centre areas
(see p 43)

"At last I've found the make-up that's right for me."

You've probably been disappointed with the brands of make-up you've tried before.

Either the range hasn't been wide enough.

Or the rep. doesn't call often enough.

Or there isn't a flexible enough choice of merchandisers and displays for your store.

At Outdoor Girl we do better.

For a start, we advertise more each year, so more women each year are buying our make-up. (This year we're spending double our 1970 expenditure, in colour, in magazines like Woman's Own, She and I9.)

We keep our range so up-to-the-minute, its ahead of most other brands with new colours and products.

Our representatives call at least every eight weeks to keep you up to date.

And we provide displays and merchandisers to fit any space, from small counter units to large free-standing displays.

Since 1970 we've also completely repackaged and remerchandised our range. (It's given us a brighter, newer image.) And we've kept the quality high and the prices low.

If we've persuaded you to buy Outdoor Girl make-up, you won't regret it.

It suits all of our customers very well.

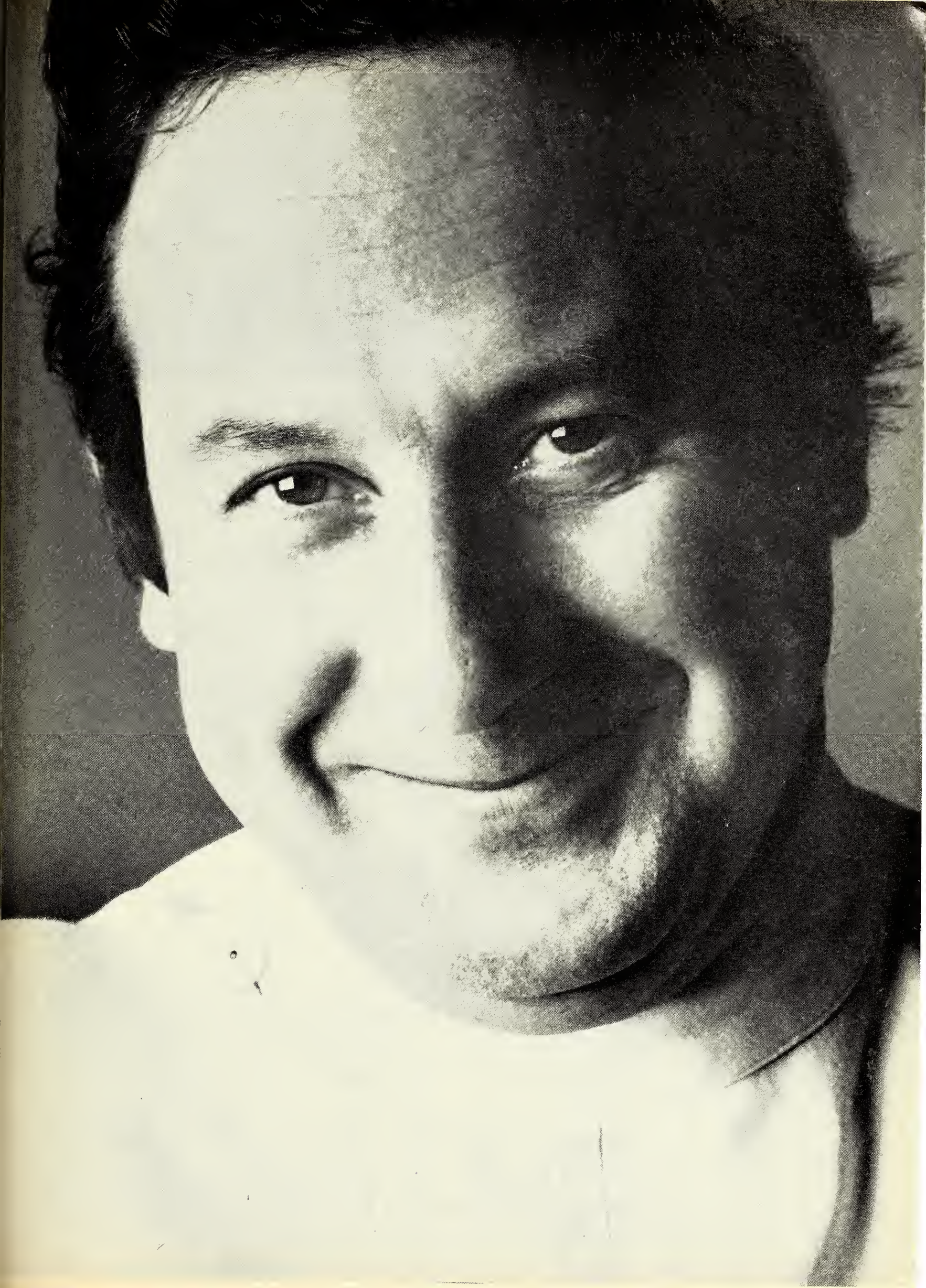
Outdoor Girl

I would be very interested in meeting the Outdoor Girl Representative when he is next in my area.

Name _____

Address _____

Post coupon to: Mr. A. Slater, OUTDOOR GIRL, Hook Rise South, Surbiton, Surrey.



New plan for an on-call rota service

A scheme to establish an after-hours on-call rota service, where practical, involving pharmacists living at or near their pharmacies is to be discussed by the London Pharmaceutical Committee at its next meeting on January 18.

The scheme is on the meeting's agenda following a suggestion by Mr Stanley Blum. Discussing the idea, Mr Blum told *C&D* that such a system would have to be organised by the Executive Councils and be properly remunerated.

If no changes were made, he said, the present voluntary arrangements should be brought more to the public's attention. Post Office switchboard operators could possibly co-operate in a call scheme.

Those suggestions arose following the death of a Wolverhampton baby (*C&D* January 1, p 5) which attracted several follow-up reports in the national Press during the week.

The Patients Association was quoted as saying that patients are entitled to more information about emergency arrangements by pharmacists and doctors and the *Daily Express* asked its readers: "If you were searching for an open pharmacy would you know that the police could get one?"

"There is no guarantee that a pharmacist will be available outside shop hours to make up emergency prescriptions," the same paper contended in a later report.

On January 3 the *Daily Mail* reported on a survey it had carried out. In the Highgate and Islington areas of North London it found only four out of 14 pharmacies with notices giving rota details.

"Many pharmacies," the paper records, "had no notice giving details of where prescriptions could be dispensed, although Boots Ltd had a sign stating that their Piccadilly Circus branch was always open".

A reversal in closure rate

More pharmacies opened for business in November 1971 than were closed down—a reversal in the recent trend.

The Pharmaceutical Society's November list of corrections to the register of premises records 39 additions and 27 deletions.

International ratio of pharmacists

A ratio of one pharmacist to every 4,000 people appears to represent an adequate provision, according to the December 1971 *WHO Chronicle*.

Reviewing a World Health Organisation health manpower survey, the article adds that many developed countries commonly have more pharmacists than the stated ratio, while developing countries frequently have between 100,000 and 500,000 people per pharmacist.

The reviewer, Dr Bernard Benjamin, who is the director of statistical studies, Civil Service College, London, remarks: "What is 'adequate' depends not only on economic development and affluence but also on the extent to which associated tensions may lead to a devotion to pills and medicine bottles".

Committee elections

Election notices have now been sent out to contractors and employees concerning pharmaceutical committee elections in England and Wales.

Any pharmacist engaged in the NHS pharmaceutical service who has not received notice and who wishes to ensure that the voting paper is sent to him for postal ballot, should send a post card addressed to The Returning Officer, Mallinson House, 321 Chase Road, London N14 6JN giving details of name, Executive Council area,

The net gain of 12 contrasts with an average loss of 27 premises during each previous month in 1971 and an average loss of 31 per month in 1970.

Six branches of Boots Ltd were closed in November and two opened.



Mr W. J. Bolton, outgoing president of the Ulster Chemists' Association, invests his successor, Mr T. W. Cresswell, with the insignia of office

name of chemist contractor or of hospital, and address at which employed, private address, and Pharmaceutical Society registration number.

In the following areas local arrangements have been made: Barnsley, Blackburn, Carlisle, Great Yarmouth, Huddersfield, Liverpool, NE London, Reading, Salford, Suffolk-West, Wallasey, Walsall, Warley. The name of the returning officer is available from the local committee secretary.

Health food market report

In a recent survey of health food shoppers it was found that the 13 per cent of the shoppers who had bought natural remedies, elixirs or vitamin supplements had accounted for 31 per cent of all expenditure. As the margin on the products was high, they made the most substantial contribution to the turnover of health food shops. A report on the survey suggests that chemists were clearly in a better position to take advantage of this than grocers, and recent activity by Boots Ltd had shown that they were fully aware of this.

It is claimed that the market is still in its infancy, and therefore still relatively small—worth £20 million in total, made up of dozens of different product groups—not yet the kind of area which a large food manufacturer would want to enter with one brand.

There were nevertheless several opportunities for the medium-sized manufacturer.

The report is available from System Three, 217 Tottenham Court Road, London W1P 9A5, price £120.

Armed drug raids in Australia

The first pharmacist to be shot in a wave of armed hold-ups on pharmacies in Sydney, Australia, was Mr Paul O'Sullivan, who suffered a fractured wrist and gunshot wounds.

He was at work in the Dee Why All-Night Pharmacy when a youth entered and demanded drugs. Mr O'Sullivan refused to co-operate, so the youth snatched \$80 from the till and ran off. During the pursuit the shooting occurred.

The incident, reported in *The Australasian Journal of Pharmacy* recently, is said to have confirmed the belief of pharmacists there that the introduction of drug safes has forced thieves to arm themselves with "guns, knives, iron bars and other offensive weapons."

In the first nine months of 1971 there were 24 hold-ups for drugs in New South Wales. During the same nine months in 1970 there were none.

Holiday exchange for children

Lists of British and French pharmacists who wish to arrange holiday exchanges for their children are now being compiled in London and Paris.

Members of the Pharmaceutical Society of Great Britain who wish to be included should obtain an application form from the secretary, Franco-British Pharmaceutical Commission, 17 Bloomsbury Square, London WC1.

Forms should be returned by the end of February and soon after that date lists will be sent to those interested.

FDA ruling affects two UK products

Winthrop Laboratories state that they no longer recommend Phiso-hex for the total body bathing of new-born infants in the home, and, on Tuesday, Richardson Merrell Ltd told *C&D* that their product Infa-Care would be reformulated to omit hexachlorophane.

Those events have been prompted by studies in the US which have revealed that the substance can be absorbed through infants' skins although no toxic symptoms have been noted in the babies.

The American Food and Drug Administration have recently recommended that products containing three per cent hexachlorophane should not be used for the total body washing of infants.

Winthrop Laboratories say that they have postponed a proposed advertising campaign for that use for Phiso-hex until further notice and that they are now amending pack inserts. Medical information literature has already been altered.

Richardson Merrell say that they have had inquiries from the public about Infa-Care following recent Press reports on hexachlorophane. They estimate that following their dilution recommendations, in bath water a 0.003 per cent solution of the substance is produced with Infa-Care—one hundredth of the minimum toxic dose about which concern has been expressed.

A spokesman said that they do not propose to recall the product.

Side effect reports reviewed

Of 4,392 cases of adverse drug side effects reported to the Swedish Adverse Drug Reaction Committee, since the body's inception in 1965, 1,113 were attributed to oral contraceptives, while 852 were ascribed to chemotherapeutic preparations. Drugs used to combat mental and psychosomatic disorders accounted for 542.

Skin reactions, occurring in 1,071 subjects, were the most prevalent form of manifestation; followed by 578 cases of damage to the liver and 451 involving thromboembolism.

Reports to the committee were reviewed recently in the *Swedish Medical Journal*.



A group of Max Factor representatives are seen here during a recent tour of the company's manufacturing plant at Bournemouth. The entire sales force of approximately 70 visited the factory following the annual sales conference held at the Dormy Hotel, Bournemouth

'Make VAT details available'—NPU

A plea for earlier release of details of value added tax was made last week to the Chancellor of the Exchequer by the National Pharmaceutical Union.

In a letter to Mr Anthony Barber, Mr J. Wright, on behalf of the NPU, underlines the special problems that will face pharmacists with the introduction of VAT, and stresses that the lack of detailed information so far made available renders it impossible for them to make adequate adjustment in advance.

Stressing the shortness of time that will remain between the announcement of details in the Finance Bill and the operation of the tax, the letter states: "In the meantime, we are quite unable usefully to advise our members on questions concerning, for example, accounting documents, book-keeping, stocktaking, accounting machinery, changes in their financial year and other administration matters about which they are seeking guidance. Can we, and other trade associations, not have details earlier?"

(The full text of the NPU letter is reproduced on p 46).

Problems of registration

An element of uncertainty is injected into a pharmaceutical company by the processes of product registration with national drug authorities. It is an element the industry finds difficult to absorb; and one which affects the rate at which a company can develop its overseas business.

Those were points raised on Tuesday by Mr Robert Jones, of the Centre for the Study of Industrial Innovation, in the first of the winter lectures organised by the Office of Health Economics.

Discussing a survey on the multinational structure of the industry, commissioned by the National Economic Development Office, Mr Jones said that companies had referred most frequently to widening registration requirements as an external factor affecting overseas

sales' planning. (Previously revealed marketing aspects of the NEDO survey were dealt with in *C&D*, November 27, p 791.)

None of the companies questioned dissented from the basic justification for registration controls, but many found control agencies tiresome in the procedures they required, and unnecessarily slow. Delay periods involved, before approval, could shorten the profitable life of products.

Mr Jones called for a harmonisation of registration requirements.

Irish news

Concern about foreign firms

The volume of drugs being transmitted through wholesalers will increase, by something in the order of £1m-1½m, under the new Health Scheme, according to Mr L. Nolan, Pharmaceutical and Allied Industries' Association.

Speaking at the annual dinner of the Wholesale Drug Federation of Ireland in Jury's Hotel, Dublin, recently, he said that the WDF would be a vital link in the distribution of medicines under the Scheme.

He expressed the hope that Irish companies would continue to handle the distribution of drugs, but said that with the Common Market "around the corner" there was always the possibility that major distribution companies from the continent would come into the Republic. However, he believed that community pharmacists, appreciating past service, would continue to support members of the Federation.

The Federation's chairman, Mr T. McAuliffe, said that the five members of the Federation employed a total of 30 pharmacists who were maintaining the strictest control on all drugs. He expressed concern that companies from the continent were now supplying drugs through all sorts of outlets. He felt that controls should be exercised over such companies, even though some of the medicines marketed by them had been described as "harmless".

It should be made clear that all medicines, scheduled and non-scheduled, should be channelled only through the pharmacist. Some of these preparations were being sought by teenagers through wrong channels and this was often the beginning of drug abuse.

COMPANY NEWS

Important Dutch merger

Amsterdam Chemie Farmacie (ACF) intends to take over the Amsterdam bandages and dressings manufacturer Utermöhlen. ACF will offer shares in exchange for the outstanding stock and convertible debentures of Utermöhlen. The offer is being made for the Fl 2.8 million nominal value share capital of Utermöhlen in terms of new ACF shares with a nominal value of Fl 25, sharing in the 1971 profit, at a rate of 13 ACF shares for Utermöhlen shares for a nominal value of Fl 1000.

ACF is a leading producer of quinine, and many other pharmaceutical specialities. It also controls, via the pharmaceuticals wholesalers Brocacef, more than half of the Dutch market in medicines. Brocacef is a joint venture of ACF and the Gist-Brocades concern. Utermöhlen is Holland's leading producer of bandages and medical dressings.

Laporte profits down £1m

Although half-year group sales of Laporte Industries Ltd for the period ended September 26, 1971, were 13 per cent higher than the corresponding period of 1970, group profits before tax, at £1,047,000 declined "substantially" say the directors.

The comparable figure for 1970 half year was £2,188,000. Blame for the lower profits is attributed to the results of the company's Stallingborough chloride titanium dioxide plant, where technical problems delayed production and the corresponding benefit of higher sales.

Sandoz AG in fitness clubs

As a further step in its diversification programme in the health field, Sandoz AG, Basle, Switzerland, parent company of Sandoz Products Ltd, have acquired a 51 per cent holding in John Valentine Holding AG, Zurich, from the Canadian company Bartaco Industries

Ltd. Together with Magazine zum Globus, who hold the other 49 per cent of the capital of John Valentine Holding AG, Sandoz plans an extensive development programme of the company's Fitness Clubs both in Switzerland and other European countries.

Good first half for Cussons

Pre-tax profits of the Cussons Group at £255,000 for the 26 weeks to September 26, 1971, are in excess of the comparable period in the previous year.

The interim dividend is held at 1p per share. In 1970-71, the total was 2p on pre-tax profits of £510,233.

After tax of £102,000 (£98,000) first half net profit is £153,000, against £132,000.

Long service rewarded

Three directors of the British Dyewood Co, Glasgow, recently received presentations for long service. They were Mr John Campbell, managing director (40 years), Dr D. J. Duff, works director (27 years) and Dr Thomas Currie, research director (25 years).

Mr Campbell is the third generation of his family to have served British Dyewood, whose main products are tannic acid, of which it is one of the world's largest producers, gallic acid, quercetin, tara extract and pyrogallallic acid.

Lentheric Morny change complete

The re-structuring of the UK management framework of Lentheric Morny, foreshadowed last autumn (*C&D* November 27, 1971, p 792) has now been completed.

Mr Bernard Nicholson took over from Mr Leslie Robinson on January 1 as managing director of the newly-formed company, Lentheric Morny Ltd.

The re-formed management will continue to operate from 17 Old Bond Street, London, W1, and to control business in the UK, Eire and exports to continental Europe.

In brief

Wander Ltd is the new company title of A. Wander Ltd, with effect from January 1.

Savory and Moore Ltd have taken over the business of E. H. Slater Ltd, Epping, from January 3. The business will continue to be run under the Slater title for the time being.



Watched by colleagues, Mr W. A. Kinnear, managing director, Vestric Ltd, cuts the first sod of earth at the site of the company's new development at Sheffield, on Monday of this week. Work will begin on the new branch premises later in the month. The new unit will provide more than twice the space at present offered by the Ellin Street unit

Appointments

Medicines Commission: Following the retirement of Sir Derrick Dunlop (*C&D*, December 4, 1971, p829), Lord Rosenheim, president of the Royal College of Physicians, has been appointed chairman.

The vacancy on the Commission created by Sir Derrick Dunlop's retirement will be filled by the appointment of Professor Graham M. Wilson.

Four of the members due to retire on December 31, 1971 have accepted re-appointment for four years. They are Mr K. J. P. Barraclough, Dr R. Harvard Davis, Dr F. Hartley and Professor Andrew Wilson.

Replacements for three other retiring members—Professor G. F. Boddie, Professor J. O. L. King, and Dr D. E. Wheeler—will be announced later.

Committee on Safety of Medicines: Mr J. B. Brown succeeds Mr L. H. Hayward as secretary.

Food Additives and Contaminants Committee: Professor B. C. L. Weedon, has been re-appointed chairman until November 30, 1974. Professor F. Aylward, Dr J. H. Hamence, Mr J. Saunders, and Professor E. F. Williams have been re-appointed members and Dr W. C. Fulton and Professor M. Ingram have been appointed as additional members.

ICI agricultural division and subsidiary companies: Mr G. S. Roberts, became chairman on January 1. He is also chair-

man of Plant Protection Ltd and Scottish Agricultural Industries Ltd.

Mr J. K. Pitts joins the board of the division as a deputy chairman from Mond division where he has been solvents and monomers group director. Dr P. W. Reynolds is the other deputy chairman of the division.

Fisons Ltd: Mr R. Bounds, finance director, has assumed the additional appointment of chairman of Fisons Scientific Apparatus. He succeeds Mr H. P. P. Hodkins, a senior vice-chairman of Fisons Ltd and director-in-charge of Fisons pharmaceutical division, leaving the latter free to concentrate on the global expansion of the company's pharmaceutical interests, particularly in the United States.

UniChem Ltd: Mr Thomas Reid, FPS, has been appointed chairman, in succession to Mr J. Howard Evans, who has resigned in order to devote more time to his retail business.

Mr Reid, who joined the board of UniChem in 1970, is the owner of a pharmacy in Haslemere, Surrey. He was designated a Fellow of the Society in 1966 and is a past president.

Kimberly-Clark Ltd: Mr Bernie Conroy, marketing director, has been promoted to a new post within the company's parent organisation in the United States.

Max Factor Ltd have appointed Mr Barry R. Silver their marketing manager.

PEOPLE

Mr Anthony F. Cox, chairman, Arthur H. Cox & Co Ltd, Brighton, received an illuminated scroll signed by all the company's 400 employees recently to mark the completion of his 50 years' service with the company. The presentation was made at the staff's



Mr A. F. Cox

Christmas dance when Mr Cox was also presented with a scale model of an outboard motor—a gift from the company.

The chairman's cousin, **Mr H. Roy Cox**, also received an illuminated scroll to mark his retirement. Mr Roy Cox, who has been deputy chairman, also received a greenhouse, radio-gram and document case from the company and staff.

Mr Arthur Hirst, after an association of over 46 years with Thornton & Ross Ltd, has retired from full time service with the company. He became company secretary in 1939 and in 1947 was appointed a director, becoming chairman three years ago.

Mr Hirst will continue as a member of the board of Thornton & Ross, in a consultative and advisory capacity. He is also company secretary of Sandrops Ltd, an associate.

Mr Hirst's younger son, a Bachelor of Pharmacy, is in charge of the therapeutic substances department of Thornton & Ross.

Mrs B. E. M. Grocott, MPS, retired from the senior staff of the NPU Group on December 31, 1971. Mrs Grocott, who joined the staff eight years ago, was responsible for the preparation of the NPU price calculator. She also handled the com-

pilation of the new "Compendium of Past Formulae" published during the changeover to the metric system in early 1970.

Among her other duties Mrs Grocott dealt with members' forensic and labelling enquiries and questions about the JIC conditions of employment and staff training matters including the recently introduced correspondence course.

Deaths

Alstead: Recently, Mr William Alstead, MPS, 118 Shorrock Lane, Blackburn, Lancs, aged 50. Mr Alstead qualified in 1943.

After war service in Burma he managed a pharmacy in Spring Lane, Blackburn, eventually acquiring the business from the owner 12 years ago.

Newman: On December 24, Mr F. H. Newman FPS, former deputy chief pharmacist of University College Hospital, London, aged 77. Mr Newman retired from UCH in March 1958.

Dr T. D. Whittet writes: Mr Newman was an excellent pharmacist with a special gift for producing ingenious pieces of apparatus. He was also a person profoundly devoted to pharmacy and to the service of his fellow men.

Watson: On December 22, 1971, Mr Robert Matthews Watson, Registered Druggist, 26 Mount Merion Avenue, Belfast 6. Mr Watson had a wholesale business in William Street, Londonderry, for many years. He retired about 17 years ago. Mr Watson was keenly interested in the work of the Pharmaceutical Society of Northern Ireland and acted as hon treasurer 1957-1967. He was druggists' representative on the Society's Council for eleven years.

NEWS IN BRIEF

□ Scotland's pharmacies are being asked to take part in the latest poster ad leaflet campaign organised by the Scottish Health Education Unit. The campaign theme is dental care during pregnancy.

□ Three narcotics agents were executed by firing squad in Tehran last week, bringing the total executed in Iran to 125 in two years.

□ The full rate of import duty on low density polyethylene and on polystyrene was raised from 10 per cent to 16 per cent *ad valorem* with effect from January 1.

Topical reflections by Xrayser

Another year

The coming of another year does nothing to efface the problems which which pharmacy is beset, and we carry forward into 1972 a large number of questions to which we must attempt to find answers. I do not think it extravagant to say that there has never been a time in our history in which so many complicated issues have had to be faced, and no Council of the Pharmaceutical Society has ever had such need of strong leadership or of such far-sightedness and wisdom as is required at the present time.

The situation is one of rapid development in so many directions, and the task of our leaders is one of great responsibility, calling for statesmanship of a high order. There is, for example, the Council's dedication to the provision of a planned service. Much thought and effort have gone into the planning, but in the meantime Government and local authority go ahead with a widespread development of health centres, with the avid co-operation of the medical profession. There has been, despite the Society's efforts, little or no cohesion, and the convenience of the patient seems to have had scant consideration.

It is a simple matter, if on occasion savouring of melodrama, to throw up premises for group practice or health centre, wherever a piece of ground is available, regardless of its geographical suitability. It is not always to the advantage of the patient when scattered surgeries, which have grown up over the years to serve particular local communities, decide to congregate under one roof. I have seen several examples of such groupings which have resulted in patients having to travel considerable distances, and it is little consolation to the older section if the cost of transport largely offsets the exemption from prescription charges.

Close co-operation

Pharmacy is faced with a dilemma. It is a simple matter for the doctor to remove himself from his existing surgery to a modern and comprehensive unit. Pharmacy is differently placed, and the pharmacist is not in a position to abandon his premises and move overnight as the doctor may do. On the other hand, by remaining where he is, there is the possibility that his professional life will be completely disrupted and he will face economic crisis. And yet, can we allow a situation to arise in which pharmacy will be the only part of the healing service which is outside the modern concept of medical service?

The question has been asked for many years now, and we seem to be little further forward. It would seem to be logical that the doctor, the dentist, the nurse and the pharmacist should work together as part of a team in closer contact than previously. Vested interests create vast problems, but these must be faced if pharmacy is to survive as a profession. Just as the young doctor thinks more and more in terms of group practice, so is it possible to visualise our young graduate looking for a future in which he will combine his specialised knowledge with that of the other professions.

Europe

But that is only one of the problems. There is, looming up, the EEC, and the Council should not hesitate to seek advice and help from every possible source. The closest contact with our continental colleagues is vital, bearing in mind that there is not uniformity of practice.

STOCK BIOVITAL

*the vitamin tonic that's backed
by National Advertising*

From the first week in January Biovital are mounting a new high-frequency campaign.

An average of 7 advertisements a week for Biovital will be appearing in no fewer than 21 national newspapers and women's magazines.

20 million women all over the country will have the chance to see them time and time again.

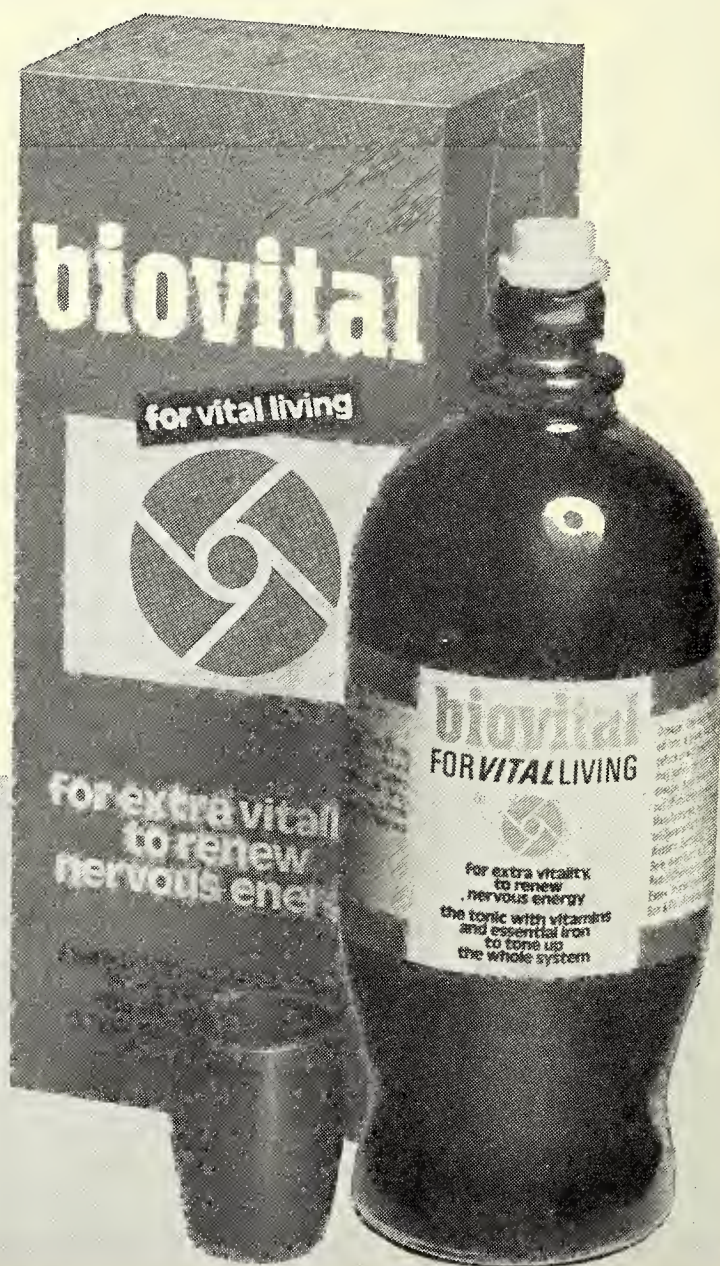
These advertisements have *proven* appeal. They have been tested on panels of women and only those that have been consistently successful have been selected.

Planning like this has swept Biovital into brand leader position.

Chemists-only success story

The success of Biovital owes a lot to you, the chemist. Because Biovital is promoted only through chemists. Remember, we value your support highly and we give you 40% profit on every bottle.

Be sure to order on *bonus terms* now in time to take advantage of the new campaign.



PLACE YOUR ORDER TODAY!

biovital

RETAIL PRICE £1 YOUR PRICE 67p

Note: An extra discount of 10% is given on direct orders of 15 or more bottles of Biovital. Or 6 bottles with an order for Radian Products value £12 upwards.

U.K. Distributor: Radiol Chemicals Ltd., Stepfield, Witham, Essex CM8 3AG. Tel: Witham 2538.

Scottish Agents: Wade Pharmaceuticals Ltd., Springfield Laboratories,
Bishopbriggs, Glasgow, Lanark. Tel: 041-772 1152.

NEW PRODUCTS AND PACKS

Over-the-counter medicinals

Ucal re-designed pack

A new plastic pack has been introduced for Ucal iodised throat lozenges and heart-shaped indigestion lozenges.

The pack design is similar for each product but both have a characteristic identifying symbol (United Chemists (Ucal) Ltd, Ucal Works, Cheltenham, Glos).

Veterinary

Poultry vaccine

Burroughs Wellcome and Co have available La Sota strain freeze-dried Newcastle disease vaccine.

The new vaccine is intended for administration to all classes of poultry that have already received one or more doses of Newcastle disease (Strain Hitchner B1) vaccine. It is packed in 1,000 dose bottles.

Wellcome's Marek's disease vaccine, Marivax is also now available in a 250 dose pack in addition to the 1,000 dose size. The new pack size should give poultry farmers greater flexibility in cases where small numbers of birds need to be inoculated (Burroughs Wellcome & Co, veterinary division, Berkhamsted, Herts).

Cosmetics and toiletries

Shampoo to fight dandruff

Sulfrin is the latest introduction by Supervite. It is a hair shampoo designed to combat dandruff and greasy hair and is manufactured by George Dralle, Hambourg. The shampoo is in a pack containing 60g (£0.45) (Supervite Manufacturing Co Ltd, 107 Great Eastern Street, London EC2).

To help in regeneration

From Estée Lauder comes New Skin Skimming Creme to help the constant regeneration of the skin layer by assisting in the removal of the "surface flakes so that the fresh skin below can shine through". Pack is container of 2oz (£3.30) (Estée Lauder Cosmetics Ltd, 71 Grosvenor Street, London W1).



Antiseptics

For hospitals only

Hibiscrub, a new antiseptic cleansing solution for hand disinfection prior to surgery and for routine use on wards is the latest preparation from ICI.

Initially sales will be to "hospitals only". The preparation is based on Hibitane chlorhexidine and is supplied in three sizes: 230ml (£0.52), 500ml (£0.90) and 3l (£4.90). Hospitals may obtain quantity prices on demand (Imperial Chemical Industries Ltd, pharmaceuticals division, Alderley House, Alderley Park, Macclesfield, Cheshire).

Sundries

'Child-proof' container

An addition to the "child-proof" medicine container range comes from Medisafe Ltd, Queens House, Leicester Place, London WC2 7BP. The company was formed in order to launch the product and other related lines.

The Medisafe container is made of polythene and has a metal collar inside. The lid has flanges that grip the collar when the container is closed. When the centre of the lid is pushed hard it becomes concave and the flanges move outwards releasing it.

To replace the lid the dent is removed by pressure on the under-side, and it can then be fitted over the collar again.

The majority of young children attempt to open containers with their jaws, which are very much stronger than their hands. They are usually capable of breaking off lids and caps if they can get their teeth under the lip of the lid. The manufacturers of the Medisafe container say that special

consideration was given to this in the design.

In a test with children under five years of age, not one out of 300 was able to open the container. Adult strength is required to press the lid.

The barrel of the container is slip-resistant and the product has been designed with the infirm and manually disabled in mind. It can be opened by pressing against the corner of a piece of furniture.

Medisafe Ltd are aiming to produce a larger container shortly at a lower price. They say that they will be distributed through chemists only. The present container, which will hold the smaller dispensing receptacles, is available direct for £0.25, plus £0.05 postage.

Photographic

Recharged in an hour

Braun have now marketed a flash unit the F 245 LSR (£54) which recharges so fast that the energy used up by a single flash is replaced every sixty seconds; after ten minutes, ten flashes have been replaced and after an hour a completely discharged unit is ready to give its full capacity of some fifty flashes.

A red light starts to glow on the charging plug as soon as the flash is connected and high speed charging has commenced. It remains alight until the battery is fully charged.

As soon as that happens, a small white light on the flash unit comes on to indicate that a low-power trickle charge has replaced the fast one. This can remain on indefinitely without harming the battery.

Recycling time is 9 seconds and the angle covered evenly is 51° horizontally and 53° vertically. The unit weighs 9½oz and measures 3½ x 3 x 1¼in. It synchronises either via a centre contact ("Hot-shoe") or by means of a synchronising lead. It comes complete with charging unit, mains lead and synchronising cable. (Distributors, Johnson of Hendon Ltd, 335 Hendon Way, London NW4).

Photax tripod

Tough, stable, yet light in weight, the new Ajax tripod (£9.95) from Photax combines modern design with extremely functional operation. Of square-section aluminium, the legs' upper sections are light grey and the lower self-colour. Hard plastic cups are fitted to the feet; these screw up to allow use of metal pointed tips outdoors and down for indoor working.

The legs are extended by means of a quick-release lever operated cam—fully open the tripod measures 41½in (without centre column extended) and closed 25½in. The centre column is 23½in long and is fitted with a reversible English/Continental thread. At the top of the column there is a circular black nylon camera platform 2in in diameter. Overall weight of the Ajax tripod is 3½lb.

When the tripod is closed the lower rim of the centre column engages with hooks fitted to each leg.

The Ajax projector platform (£2.97) converts the tripod into an efficient stand for most 2in x 2in and 8mm projectors (Photax, Eastbourne, Sussex).

TRADE NEWS

NPUM get Spontex franchise

NPU Marketing now have the marketing franchise to member chemists for the Spontex and Spontex Velure range of sponges.

The NPUM launch, covering seven products, began on January 1. The range comprises:

Spontex cellulose sponges in baby, toilet, shower and bath sizes with a colour assortment of orange, blue and lemon.

Spontex Velure polymer sponges in baby, shower and bath sizes with assorted colours of pink, blue and yellow.

The complete range has been repackaged to include the NPU symbol and pre-packed display outers will be available for all packs.

Transfer of products and new name

The Sandoz products Belladanal, Belladanal Retard, and Neutrolactis are being transferred to the Wander range, issued by Wander Ltd (hitherto A. Wander Ltd), 42 Upper Grosvenor Street, London W1X 0AL. During the transitional period, packs bearing either the Sandoz or the Wander name and address will be in circulation. The pack sizes, content and prices are unchanged.

Southern orders should be addressed to: Station Road, Kings Langley WD4 8LJ Herts (tel Kings Langley 64121). Those for the North should be sent to PO Box No 4 Calverley Lane, Horsforth, Leeds LS18 4RP (tel Horsforth 4646).

Migravele pink pack

The Migravele dosage scheme for migraine, includes pink tablets for prophylactic or early use and yellow tablets for use where further medication is required. The blue duo pack contains both types, and there is a yellow supplementary pack for those users for whom there are insufficient yellow tablets in the duo packs.

Following requests for a "pink only" supplementary, the company is issuing one containing 12 pink tablets (£0.42) in a pink pack (International Laboratories Ltd, Lincoln Way, Sunbury-on-Thames, Middlesex).

Bonus offers

Robinson & Sons Ltd, Wheat Bridge Mills, Chesterfield. Nikini pads. A 20p bonus per case of 48 packets (until February 26).

Cuxson, Gerrard & Co Ltd, Fountain Lane, Oldbury, Warley, Worcs. BPC cotton wool. 1 packet Softex household wool (pleated) free with each 1 doz 1oz or 2oz BPC cotton wool. Two packets

with each 1 doz 4oz or 8oz and two packets with 6 only 16 BPC cotton wool. Pan Britannica Industries Ltd, Britannica House, Waltham Cross, Herts. PBI and Bio garden products. 5 per cent extra discount on order for delivery on or before February 29. Through wholesalers.

United Chemists (Ucal) Ltd, Ucal Works, Cheltenham, Glos, GL52 6HD. Iodised throat lozenges and heart shape indigestion lozenges. Plastic packs 12 invoiced as 11 (until January 31).

Spontex/NPUM (see col 1). Introductory offer 12 invoiced as 11. 5 per cent discount on four or more assorted packs.



PRESCRIPTION SPECIALITIES

DRICOL nasal spray and drops

Manufacturer Bristol Laboratories Ltd, Stamford House, Station Road, Langley, Bucks
Description A buffered, isotonic, aqueous solution of amidephrine mesylate 0.1 per cent

Indications Nasal congestion associated with the common cold, catarrh, sinusitis and hay fever, may also be helpful in the adjunctive treatment of some middle ear infections

Contraindications Monoamine oxidase inhibitor treatment

Method of use Drops: 2-3 drops in each nostril every 6-8 hours. May be used in infants. Spray: 2 or 3 sprays in each nostril every 6-8 hours. Recommended for adults and children only. A maximum dose of 3 drops, or 3 sprays six times a day should not be exceeded

Precautions Should be used with caution in patients known to be sensitive to sympathomimetic amines

Side effects Mild transient burning, stinging or tingling sensations and sneezing have been observed. Nasal dryness or increased discharge have been reported

Packs 15ml squeeze, and dropper bottles (£0.19 trade)

Issued January 1972

PREMARIN 2.5mg tablets

Manufacturer Ayerst Laboratories Ltd, Forge Court, Yateley, Camberley, Surrey

Description Additional strength tablets, which are purple, oval and sugar coated, each containing 2.5mg conjugated oestrogens

Indications Suppression of lactation, functional amenorrhoea and prostatic carcinoma
Dosage Suppression of lactation: 5mg every 5 hours for 4 doses. Functional amenorrhoea: 3.75mg daily. Prostatic carcinoma: 5-7.5mg daily

Precautions In women must be given cyclically (3 weeks of treatment, 5 days rest) to avoid stimulation of the breasts. In men

therapy may cause gynaecomastia, loss of libido and testicular atrophy

Side effects See literature

Pack of 30 tablets (£0.68 trade)

Supply restrictions P1, S4B

Issued January 1972

PREMARIN vaginal cream

Manufacturer Ayerst Laboratories Ltd, Forge Court, Yateley, Camberley, Surrey

Description Vaginal cream containing conjugated oestrogens 0.625mg/g in a non-liquifying base

Indications Atrophic vaginitis before and after surgery in the postmenopausal woman and pruritus vulvae

Method of use 2g to be inserted daily using calibrated applicator

Storage In a cool place

Pack 42.5g tube, plus sterile applicator (£1 trade)

Supply restrictions P1, S4B

Issued January 1972

DOPAMET tablets

Manufacturer Berk Pharmaceuticals Ltd, Station Road, Shalford, Surrey

Description Methyldopa tablets BP 250mg; yellow, film-coated

Indications Hypertension

Dosage As for methyldopa BP

Storage Store in a cool dry place and protect from light

Packs Containers of 250 (£4.26 trade) and 1,000 (£16.59)

Supply restrictions Recommended on prescription only

Issued December 1971

Injections and an aerosol

Geistlich Sons Ltd have added Anaflex aerosol, 100g (£0.78), Ethulose, 500mls (£1.30), Laevuflex, 500mls (£1.10) and Aminoplex 14, 500mls (£4.90) to their range.

The latter three are injections for intravenous use. Ethulose contains laevulose 15 per cent and alcohol 5 per cent; Laevuflex contains laevulose 20 per cent and Aminoplex 14 for parenteral feeding is a solution of amino acids and contains no carbohydrate (Geistlich Sons Ltd, Newton Bank, Chester By-Pass, Chester).

ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Antussin: Ln, M, Lc, Y, Sc, So, NE

Askit powders: Sc, G

Beecham powders: All except E

Beecham powders + hot lemon: All except E

Buttercup syrup: Lc, Y, NE

Coldrex: Ln, M, Lc, Y, Sc, So, NE

Famel adult cough syrup: All areas

Harmony hairspray: All except E

Hedex: All except U, E

Ironplan: All except E

Phensic: M, Lc, So, WW

Protein 21 shampoo: All areas

Setlers: Ln, M, Lc, Sc, WW, So, NE, A, U

Signal toothpaste: All except E

SR toothpaste: All except E

Venos cold remedy: All except E

Venos cough mixture: All except E



Many Happy Returns

FROM

Cuticura®

Cuticura maintain full cash margin, and your return on cost (inc. tax) increases to 45%. How's that for a happy!

**This big offer on Cuticura gives you
MORE SALES, MORE TURNOVER, AND MORE PROFIT!**

**JANUARY IS STOCKING-UP TIME
FOR THIS PROFITABLE PROMOTION**

An offer like this is too good for Cuticura fans to miss. And it's so well banded with the 5p off message, they *can't* miss it!

So get it on the shelves, soon. It won't be there for long!

Remember, Cuticura is the mildly medicated soap *that's increasing its sales.*

And the outstanding 'HAPPY BATHDAY' series of advertisements is appearing regularly and often in: WOMAN, WOMAN'S OWN, WOMAN'S REALM, WOMAN'S WEEKLY, MY WEEKLY, TRUE ROMANCES, TRUE STORY, WOMAN'S STORY, WOMAN & HOME.

CUTICURA LABORATORIES LIMITED
Maidenhead, Berks.

Price



Labels are marked clearly and positively. They carry your own name at no extra cost and cannot be fraudulently re-applied.

YOUR NAME

17 36½p



Both NOR models have dial-set wheels that are very simple but positive to set. They are clearly marked and click naturally into correct register.

ONLY £15.50
for the complete tool
PLUS 10,000
LABELS FREE

*This special offer applies to all orders received
before 28th February 1972*

CHEMIST & DRUGGIST

Price service

'Contac 400'
for 12 months
continuous profit!



AMENDMENT TO SEPTEMBER QUARTERLY PRICE LIST

Trade prices are given per unit unless otherwise stated. Bold upright figures (14) in the retail column indicate the price is subject to resale price maintenance. Italic figures (0.14) is manufacturer's recommended price. Bold upright figures (0.14) is a suggested guide.
Price advanced. *r* = Price reduced.
New entry. *d* = Delete.
Correction. *i* = Insert.

	Trade £.p	Tax £.p	Retail £.p
DEBUT (366 Dendron) moisturising cream with CEF 600 tube (1397 P de LL) ogne			
1 oz	3.38dz	1.52dz	0.55
2 1/2 oz	6.34dz	2.85dz	1.03
4 oz	11.38dz	5.12dz	1.85
8 oz	18.77dz	8.45dz	3.05
2 cc	3.07dz	1.38dz	0.50
4 cc	4.67dz	2.10dz	0.76
1/4 oz	6.33dz	2.85dz	1.03
1/2 oz	14.46dz	6.51dz	2.35
1 oz	21.23dz	9.56dz	3.45
2 oz	35.38dz	15.92dz	5.75
(137 Blakoe) mone cream	48 g	0.64	0.28
1.25			
EDIN (878 Napp) ap			
120 ml	0.30		
456 ml	1.10		
2.27 l	4.76		
lets			
20	0.19		
100	0.85		
500	3.80		
LAID (1191 Stiefel) 100 g	0.20	0.06	0.36
L (1599 Winthrop) lets pack of 1000			<i>d</i>
COLIN (518 Glaxo) lid A and D	10 ml	0.05	0.06 1/2
50 ml	0.145	0.19 1/2	
A,C and D	10 ml	1.69	0.09
(25)			
50 ml	5.63	0.30	
(25)			
AMYCIN (973 Pharmitalia) 10 g	3.40		TS
MATIC (16 AGL) vera			
OO Sensor outfit with case			12.50
without case			10.99
(208 BW) miser, all glass			<i>d</i>
HOLINE (115 Bengue) ules	100 g	0.23	0.38
(810 Maw) line	1	3.78	
cine	1	3.78	
k (671 Jeyes) existing entry			<i>d</i>

	Trade £.p	Tax £.p	Retail £.p
AIRWICK (671 Jeyes) aerosols, alpine, lilac time, springtime			
283 g	1.90dz	..	0.18 1/2
bottles wick	..	..	0.22 1/2
refill	..	..	0.19
solid	..	..	0.25
ALADDIN (23 ALAD) vacuum flasks			
Ambassador	16 oz	..	0.61
32 oz	..	..	0.97
Concorde	16 oz	..	0.58
32 oz	..	..	0.94
Continental	8 oz	..	0.51
16 oz	..	..	0.54
23 oz	..	..	0.83
32 oz	..	..	0.90
Escort	16 oz	..	0.54
32 oz	..	..	0.87
food flask	16 oz	..	0.76
32 oz	..	..	0.97
super	16 oz	..	0.97
32 oz	..	..	1.18
jug	32 oz	..	2.21
refills			
Continental	8 oz	..	0.30
Concorde, Continental, Ambassador, Escort and Dura-Clad	16 oz	..	0.33
32 oz	..	..	0.52
Concorde and Continental	23 oz	..	0.50
food flask	..	..	0.55
food flask or jug	32 oz	..	0.65
food flask super	16 oz	..	0.57
32 oz	..	..	0.68
ALBERTO CULVER (24 ACC) Get Set hair spray			
natural hold	303 g	2.78dz	0.43
super hold	303 g	2.78dz	0.43
for greasy hair	303 g	2.78dz	0.43
shampoo	sachets	0.21dz	0.03
ALBION (339 CG) cotton wool			
1 oz	0.45dz	..	0.06
4 oz	1.16dz	..	0.13 1/2
16 oz	3.65dz	..	0.42
oaoer wrapped	2 oz	0.70dz	0.09
8 oz	2.00dz	..	0.23
16 oz	3.42dz	..	0.40
ALCON (1154 SNP) eye preparations			
fluorescein 2% 15 ml	..	..	<i>d</i>
isopto prednisolone	5 ml	..	<i>d</i>
ALUDROX (1352 Wyeth) tablets			
compound dp 560			<i>d</i>
AMAMI (105 BTD) setting lotion	..	1.36dz	0.615dz
0.20			
AMBROSIMUM (1547 AHF) elixir			
small	0.17	..	0.25
medium	0.32	..	0.50
large	0.48	..	0.75
elixir with iron	medium	0.41	0.62 1/2
0.70	..	..	1.00
honey n' pollen	medium	0.41	0.62 1/2
0.70	..	..	1.00
slim plan	small	0.44	0.62 1/2
large	0.72	..	1.00
tranquil	small	0.21	0.06
medium	0.37	0.11	0.70
large	0.54	0.16	1.00
AMENERONE (1087 Roussel) tablets	100	2.00	†s4B
forte	3	0.34	†s4B
AMIN-EX (760 Liga) low protein biscuits	1.53dz	..	0.17
AMINOPLEX-14 (503 G) 500 ml	4.90	..	..

	Trade £.p	Tax £.p	Retail £.p
AMPLEX (67 Ashe) capsules	140	3.38dz	0.99dz
tablets			0.48
standard			
packs of 8 and 1000			<i>d</i>
AMYLOMET (180 BEP) tablets 30 mg	100	0.20	..
250	0.40	..	†s1s4A
1000	1.37	..	†s1s4A
100 mg	100	0.39	..
250	0.85	..	†s1s4A
1000	2.96	..	†s1s4A
ANADIN (655 ICC) tablets			
4	0.28dz	0.09dz	0.04
8	0.48dz	0.15dz	0.07
20	1.24dz	0.38dz	0.17
ANAFLEX (503 G) aerosol	100 g	0.60	0.18
1.08			
ANAPAX (848 Minnesota) cold and flu mixture	..	..	<i>d</i>
ANAXERYL (115 Bengue) ointment	40 g	0.18	0.055
0.29 1/2			
triple action cough mixture	125 ml	2.00dz	0.10dz
0.30			
ANBESOL (655 ICC) oral antiseptic	..	1.54dz	0.47dz
0.21			
ANDRE PHILIPPE (48 AP) bath essence	9	3.00dz	1.35dz
0.49			
bubble bath			
daddy Christmas			<i>d</i>
gift set trio			<i>d</i>
33			
soap guest ovals (6)	31	2.50dz	0.75dz
0.36			
ANESTAN (325 C-A) tablets			
64	4.05dz	..	0.45
184	10.35dz	..	1.15
packs of 60 and 180	..	..	<i>d</i>
ANGIERS (172 BMCL) emulsion	..	0.161	0.048
0.26			
0.254		0.076	0.41
junior aspirin			
tablets	dp500	0.351	
ANNE FRENCH (655 ICC) cleansing milk			
79 cc	1.62dz	0.73dz	0.25
206 cc	3.04dz	1.37dz	0.47
glow 5 mask sachets (1)	0.65dz	0.30dz	0.10
(3)	1.56dz	0.71dz	0.24
moisture cream	tubes	1.30dz	0.59dz
0.20			
jars	2.14dz	0.97dz	0.33
0.33			
Hidden Beauty	..	..	<i>d</i>
ANTASMA (992 P&C) tablets			
12	0.96dz	0.29dz	0.14
36	2.50dz	0.75dz	0.36
ANTHISAN (971 PSMB) tablets 50 mg	100	0.27	..
0.40 1/2 †s7			
APOLLINARIS (1519 SA) baby bottles			
1.91	0.34	0.09	
(3 dz)	(3 dz)		
1.84dz	0.33dz	0.26	
bottles			<i>d</i>
APPLEFORD (57 Appleford) APPLEFORD (840 EMF) APROTEIN (227 Erba) tagliatelle	250 g	0.50	..
0.75			
ARAMANTA (1484 Hagman) special complexion milk	227 cc	..	..
0.92 1/2 c			
ARRID (235 CW) anti-perspirant extra			
dry aerosol standard			
130 g	2.92dz	1.25dz	0.44
190 g	3.53dz	1.51dz	0.53
255 g	4.52dz	1.93dz	0.68
unscented	130 g	3.26dz	0.93dz
0.44			
190 g	3.94dz	1.12dz	0.53
255 g	5.03dz	1.43dz	0.68
anti-perspirant supreme			
cream	15 g	1.66dz	0.47dz
0.23			
28 g	2.10dz	0.60dz	0.29
roll-on	28 g	2.05dz	0.88dz
0.31			
refill	28 g	1.81dz	0.77dz
0.27			
spray	45 cc	1.79dz	0.51dz
0.25			

Specify **Wellcome*** Insulins
Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p
ASPELLIN (1023 Radiol) aspirin spirit liniment				BETNOVATE (518 Glaxo) scalp application				CAMCOPOT (221 Camden) tablets		
100 ml 0.23 0.34½				100 g 1.65 TS				500 1.20		
450 ml 0.65 0.97½								CARDINELLI (226 CBP) eyelashes		
21 2.75 4.12				BILAX (485 Fulford) pills	50 1.141dz	0.342dz	0.17	classique .. 0.49 0.22		
ASPERGUM (1333 WL) dp 250 11.00dz	2.30dz	0.66dz	0.35	BIRKIN (1201 Supervite) hair tonic with oil	110 cc 0.30 0.13 0.60			CARTERS (232 Carters) all-in-one canned brew	6.25dz	.. ..
ASPRO (893 Nicholas) junior tablets	24 0.775dz	0.23dz	0.10	220 cc 0.45 0.20 0.90				herb care shampoo	sachet 1.90 (50) 0.57	
AUDINORM (228 Carlton) ear drops	0.19 0.06			without oil	110 cc 0.30 0.13 0.60			rosemary shampoo .. 1.35 (50) 0.405		
AURUM AMBROSIUM (1547 AHF) small 0.21 0.06 0.37½				220 cc 0.45 0.20 0.90				vitamin C health drink .. 0.44		
medium 0.37 0.11 0.70				BISKS (1530 Fisons) chocolate bar				CARTERS (235 CW) little liver pills	36 1.08dz 0.31dz	
large 0.54 0.16 1.00				hazelnut, orange wafer, fruit and nut .. 1.22dz 0.22dz 0.15				100 2.10dz 0.60dz		
AYRTON (78 AS & Co) bronchial emulsion	200 ml 1.50dz	0.45dz	0.24 +	BISMAG (655 ICC) powder	.. 1.03dz 0.31dz 0.14			CAVALCADE (567 HCBP) hair friction .. 1.00dz 0.45dz		
tonic laxative tablets	1.05dz	0.315dz	0.16 +	.. 1.83dz 0.55dz 0.25				CELEVAC (1305 WB) granules 100 g 0.31 0.093		
BABLETS (485 Fulford)	0.934dz	0.28dz	0.14	165 1.83dz 0.55dz 0.25				CELLOSENE (1073 Robinson) cellulose wadding 16 oz 1.80		
BADOIT (1519 SA) half bottles	2.56 0.46 0.19			BISMA-REX (848 Minnesota) powder	100 g 1.43dz 0.429dz 0.20½			Cerebos (242 Cerebos) CEREBOS (1438 RHM)		
bottles (1½ dz) 2.24dz 0.41dz 0.28				200 g 2.40dz 0.72dz 0.35				CERUBIDIN (971 PSMB) powder 20 mg 3.33		
BAMYL (456 FS&S) bath extract	12 oz 2.52dz 0.755dz 0.36½			BISODOL (655 ICC) rollmints	.. 0.44dz 0.14dz 0.06			CETIPRIN (678 Kabi) tablets 100 mg 50 0.80		
1 gal 1.27 0.38				100 2.35dz 0.71dz 0.32				250 3.20		
2 oz 0.66dz 0.20dz 0.10				BLACK VELVIT (1072 CR&Co) blackcurrant syrup 12 oz 1.32dz 0.19dz				500 6.20		
4 oz 1.02dz 0.305dz 0.15				18 oz 1.81dz 0.26dz				CHAPPIE (967 Petfoods) handy	2.32 (6 dz) 0.37 (6 dz)	
1 gal 0.72 0.215 0.07				BLAKOE (137 Blakoe) male hormone cream	1½ oz 0.83 1.25			CHLORACTIL (1548 DDSA) tablets 25 mg 100 0.26		
shaving stick refill (gross) 5.53 (gross) 1.51 0.07				maxivits 20 0.66 1.00				50 mg 100 0.48		
toilet soap (gross) 5.53 (gross) 1.51 0.07				minivits 50 0.66 1.00				CHLORESIUM (67 Ashe) ointment pack of 100 g		
BAND-BOX (67 Ashe) shampoos				multi vitamin/mineral tablets 80 0.63 0.95				CHRISTY (261 Christy) hand and body lanoline	1.97dz 0.885dz	
almond oil 13 oz size			d	200 1.33 2.00				large 1.10dz 0.495dz		
liquid packs of 25g, 95g and 280 g			d	vitamin C tablets	500 mg 100 0.66 1.00			small 0.735dz 0.33dz		
BANTRON (149 Cuticura) smoking deterrent	15 4.48dz 1.31dz 0.63½			E cream 1½ oz 0.83 1.25				face pack sachet 0.55dz 0.25dz		
BARITOP 100 (289 Concept) contrast medium 300 ml	0.52			tablets	100 mg 100 0.70 1.10			tube 1.23dz 0.555dz		
BATES (1189 I&MS) nail clippers .. 0.93dz 0.40dz 0.15				200 mg 50 0.70 1.10				moisturising cream	jar 2.15dz 0.97dz	
toe nail clippers .. 3.41dz 1.48dz 0.55				capsules	600 mg 15 0.66 1.00			skin emulsion 2 oz 1.20dz 0.36dz		
tweezers .. 1.24dz 0.54dz 0.20				wheat germ oil capsules	32 1.33 2.00			6 oz 1.80dz 0.54dz		
BAYCARON (452 FBA) tablets 25 mg 50 1.24 1.86				140 0.66 1.00				tube 1.20dz 0.36dz		
150 3.52 5.28				BLANDLAX (147 Boots) 500 ml 1.68dz 0.505dz 0.25				CIDOMYCIN (1087 Roussel) cream	15 g 0.46	
BAYOLIN (452 FBA) ointment 35 g .. 0.18 0.05 0.32				BORNOLIN (115 Bengue) ointment	40 g 0.15 0.20			30 g 0.90		
BEAUTY PUFFS (786 Macdonald) coloured rayon balls	3.00dz 0.37½			500 g 0.91				15 g 0.46		
BEDEMAN (102 CB) lemon cream shampoo	sachet 1.40 0.42 0.07½			BOUNCE (967 Petfoods) economy	1.59dz 0.25dz 0.18½			30 g 0.90		
therapy treatment	(3 doz) (3 doz)			BRADOSOL (262 CIBA) lozenges 0.5 mg 20 1.20dz 0.15				CLAIRROL (172 BMCL) Condition hair		
BEETHAM (106 Beetham) glycerin and			d	Brands (1114 SEF)				conditioner .. 0.174 0.078		
cucumber 85 cc 1.73dz 0.78dz 0.28				BRANDS (1438 RHM) essence of beef 2½ oz 2.21dz 0.24				Loving Care creme	.. 0.027 0.012	
165 cc 2.81dz 1.265dz 0.46				chicken 2½ oz 2.21dz 0.24				after rinse .. 0.243 0.109		
2oz and 3 oz			d	calf's foot jelly 10½ oz				Nice N'Easy	.. 0.304 0.137	
glycerin and lavender	85 cc 2.58dz 1.16dz 0.42			BRAUN (673 J of H) flashgun	F111 26.72			hair colour .. 0.263 0.118		
glycerin and rose water	85 cc 2.58dz 1.16dz 0.42			F16B 14.63				Summer Blonde lightener	.. 2.00dz 0.60dz	
glycerin and white lilac	85 cc 2.16dz 0.97dz 0.35			BRISTREX (171 BLL) capsules	100			CLEARASIL (1055 RM) cream skin tinted	.. 2.00dz 0.60dz	
hand cream	1.20dz 0.54dz 0.20			BRONNLEY (194 Bronnley) soap				CLINIC (412 Elida) medicated shampoo	family 2.075dz 0.625dz	
teenage skin cream	1.51dz 0.78dz 0.25			country herbs	visitors (6) 0.60			CODASPEN (878 Napp) tablets	12	
BENBOWS (67 Ashe) Prudence bitch spray			d	BRONTRIUM (1074 Roche) capsules	100 1.10 1.65 †s4B			COLGATE (280 CP) fluoride toothpaste		
roundworm tablets			d	paediatric 100 0.74 1.11 †s4B				fluor with MFD		
shampoo beauty bath			d	BROVOLIN (878 Napp) cough syrup	150 ml 0.30 0.09 †DDI			toothpaste		
all sizes			d	dp 1200 ml 1.90 †DDI				Coliacron (444 F.A.I.R.) COLIACRON (1563 Enzypharm)		
soap			d	BROVON (878 Napp) midjet inhaler	0.72 1.03			COLLIS BROWNE'S (354 Davenport) compound	large 0.146 0.044	
tapeworm tablets			d	BURNEZE (992 P&C) aerosol	75 g 3.28dz 0.39 †			COLLOZETS (324 Crookes) 18 0.085		
vitamin tablets	10 0.06			BUTACOTE (501 Geigy) tablets	100 1.06 †s4B			COLOPLAST (1364 HMS) colostomy bags		
30 0.30			d	500 4.92 †s4B				8 x 5 in 10 0.35		
kennel pack				BUTOMET (180 BEP) tablets 100 mg	50 0.25 †s4A			8 x 5½ in 10 0.43		
BENGUE'S BALSAM (115 Bengue) original 25 gm 0.13 0.04 0.21½				100 0.44 †s4A				10 x 6¼ in 10 0.60		
dp500 gm 2.00 0.13 0.04 0.21½				250 0.91 †s4A				12 x 4 in 10 0.43		
greaseless 25 gm 0.13 0.04 0.21½				1000 3.20 †s4A				12 x 5 in 10 0.50		
BENOXYL (1191 Stiefel) lotion plain, regular	30 ml 0.29 0.44			BYDOLAX (878 Napp) syrup	150 ml 0.21			extra range		
or strong				1200 ml 1.15				8 x 5 in 10 0.50		
BENURIDE (115 Bengue) tablets 200 mg 100 1.20 1.59½				500 5.50				8 x 5½ in 10 0.58		
500 5.50				CALAZEAN (312 AC) cream	25 g 0.08 0.024 0.14½			10 x 6¼ in 10 0.74		
BEPLETE (1352 Wyeth) tablets			d	CALCIBRONAT (1098 Sandoz) effervescent tablets packs of	10 and 50			COLOSTRENE (916 OC) drench 12 x 30 ml 1.50 0.45		
pack of 50			d	10 and 50				COMET (810 Maws) haircutter	.. 0.305 0.09	
BEPLEX (1352 Wyeth) capsules			d	Californian Poppy (76 Atkinson) CALIFORNIAN POPPY (1102 Sanitas)				Regal .. 0.46 0.14		
pack of 250				perfume trial 0.82dz 0.37dz 0.13½				blades .. 1.46 0.44		
BETADINE (878 Napp) ointment 25 g .. 0.25				standard 1.25dz 0.565dz 0.20				(20pkts) (20pkts)		
60 g .. 0.53				perfumed Cologne .. 2.26dz 1.015dz 0.37				COMPOUND "W" (655 ICC) wart remover	.. 1.17dz 0.36dz	
skin and scalp				talcum powder .. 1.13dz 0.51dz 0.18				CONRAY 280 (971 PSMB) ampoules 20 ml 1 0.44		
cleanser 100 ml .. 0.41				7 x 60 ml 2.00 2.67 TS				CONRAY 325 (971 PSMB) bottles 50 ml 10 10.60		
vaginal douche 240 cc .. 0.98				CAMCOLIT (221 Camden) tablets 250 mg 100 0.325 0.43½				CONTREREVILLE PAVILLON (1519 SA) bottles	2.24dz 0.41dz	
gel .. 0.98				1000 2.10 2.80						
pessaries 14 0.98										
scalp lotion			d							

Trade				Tax				Retail							
£.p				£.p				£.p							
USOL (1054 R & B)	250 ml	0.20	0.06	0.36	CYCLAX (341 Cyclax)					blades for trimmer ..	1.79	0.54	0.16		
septic	dp 500 ml	0.32			Neojoven					(20 pkts)					
	dp 1 l	0.58			night/day					stropping kit	90	4.29dz	1.29dz	0.65	
	dp 2 l	1.10			face cream	50 g	..	..	2.30	stropping attachment	80	0.86dz	1.12dz	0.13
on	250 ml	0.14	..	0.21	90 g	..	..	..	3.45	swinging strop	70	2.41dz	0.72dz	0.36
	500 ml	0.22	..	0.33	DALACIN C (1263 Upjohn)					DURST (673 J of H)					
	1 l	0.42	..	0.63	paediatric granules					enlarger					
	2 l	0.80			to make 100 ml	1.20	..	..	TS	F 30	..	..	..	34.98
ABLOC (CM&R)					DAPPLE (1072 CR&Co)	12 oz	2.00dz	0.30dz		Dutton's (398 GD) entire entry				d	
le feed block				1.51	DAYAMIN (2 Abbott)					DUTTON'S (1169 BGS)				i	
GA (1178 Stafford)					capsules pack of 30				d	cough mixture	..	1.00dz	0.30dz	0.15	
ture powder 18 g	1.18dz	..	..	0.14	DEAKIN'S (360 D&H)						..	1.60dz	0.48dz	0.26
ist (1111 Corionel) existing entry				d	cough & cold healer					DUVADILAN (1539 Duphar)					
MIST (1111 Corionel)				i	100 ml	1.305dz	0.395dz	0.20%		ampoules 10 mg 2 ml 6	0.55	..	..
ditioner	sachet	1.30	0.585	0.07	200 ml	2.205dz	0.665dz	0.33%		packs of 5	..	..	..	d
	(3 dz)		(3 dz)		inflammation remedy					DYLON (816 Mayborn)					
	bottle	2.08dz	0.935dz	0.34	100 ml	1.36dz	0.45dz	0.21%		quick wash	..	1.20dz	..	0.15	
ditioning hair set ..	0.74dz	0.335dz	0.12		200 ml	2.205dz	0.665dz	0.33%		tie & dye kit	..	4.00dz	..	0.50	
spray	3 oz	2.13dz	0.96dz	0.35	DEANASE D.C. (291 Consolidated)					EFFERDENT (721 LC)					
	8 oz	3.34dz	1.505dz	0.55	DECASERPYL (1087 Roussel)					tablets		0.86dz	0.26dz	0.12	
	12 oz	4.80dz	2.16dz	0.79	tablets 5 mg	100	2.00	..	†s4B			1.28dz	0.385dz	0.18	
ck set	..	3.22dz	1.45dz	0.53		500	9.83	..	†s4B			2.20dz	0.66dz	0.30½	
mpoo	sachet	1.22	0.365	0.06	10 mg	100	3.67	..	†s4B						
	tube	1.64dz	0.49dz	0.24		500	18.27	..	†s4B						
	(3 dz)		(3 dz)		DECASERPYL PLUS (1087 Roussel)					EG (424 EGL)				d	
ny tonic	..	3.28dz	1.475dz	0.54	tablets	100	3.92	..	†s4B	EG (1246 Trent)				i	
EX (534 GT)					DECKERS (923 OG)					EKAMMON (1305 WB)					
	7 ml	0.07½	0.02	0.14	bay rum	5 oz	0.10	0.045	0.19½	tablets	100	0.38	0.114	0.68	
ECTOL (1333 WL)					DEEP (102 CB)					soluble	50	0.22	0.066	0.40	
live	25	1.28dz	0.36dz	0.18½	active treatment					ELMBALM (250 Cheetham)					
	50	2.20dz	0.63dz	0.33	shampoo	3.60dz	1.08dz	0.54		ointment		1.05dz	0.31dz	0.16	
IDA (Feraud) (480 FP)					conditioning shampoo	3.60dz	1.08dz	0.54		small		2.25dz	0.67dz	0.30	
de toilette for men					therapy treatment					medium		0.75	0.22	1.30	
	2 oz	0.70	0.32	1.60	shampoo	3.60dz	1.08dz	0.54		large					
	16 oz	2.70	1.22	6.00	DELPH (496 Garsalle)					EMLAB (848 Minnesota)					
omiser	2½ oz	1.45	0.65	3.25	cleansing milk	2.68dz	1.21dz	0.43		brewers yeast tablets	50	1.23dz	..	0.14%	
ENEMA (115 Bengue)					DELTA-BUTAZOLIDIN (501 Geigy)						100	1.87dz	..	0.22%	
ntion enema					tablets	100	1.61	..	2.41½†s4BTS		250	3.10dz	..	0.37%	
IPHENICOL (346 Dales)					packs of 30 and 150				d	childrens cough mixture					
rops	10 ml	0.70	..	TS	DENTU-CREME (1178 Stafford)					125 ml	1.33dz	0.399dz	0.19%		
ODERM N (324 Crookes)					standard	1.06dz	0.32dz	0.15		iron & brewers yeast tablets					
1%	10 g	0.315	0.095	TS	large	1.47dz	0.44dz	0.21		50	1.23dz	..	..	0.14%
(301 Coty)					DEWDOWN (918 Or-Lem)					100	1.87dz	..	..	0.22%
ots	..	0.23	0.105	0.45	squashes	..	1.18dz	tax paid	0.13	250	3.10dz	..	..	0.37%
r flicks	..	0.245	0.115	0.49	DE WITT'S (372 De Witt)					rubber gloves		1.33dz	0.15dz	0.17½	
y pots	..	0.23	0.105	0.45	antacid powder	small	1.15dz	0.345dz	0.16	sunburn medicated cream					
inals					medium	1.91dz	0.575dz	0.26		100 g	3.00dz	0.90dz	0.46	†	
sh'n liner	11.22dz	5.05dz	1.90		large	3.42dz	1.025dz	0.47		5 ml	0.85dz	0.255dz	0.12		
KIN 8 (208 BW)					tablets	small	0.79dz	0.235dz	0.11	tooth tincture					
ine (vet.)	50 ml	..	..	1.05	large	1.55dz	0.465dz	0.22		ENDOCIL (1419 Intec)				
	100 ml	..	..	1.95	antibiotic throat lozenges	1.02dz	..	..	0.13½†s7	hand care	30 g	0.169	0.076	0.33
	250 ml	..	..	4.10	cough control	½ gal	2.48	..	†s7	Energen (1114 SEF)				d
	..	..	..	0.50	1 gal	4.40	..	..	†s7	ENERGEN (1438 RHM)				i
box of 6 needles	..	..	..	1.50	kidney and bladder pills					ENTERSORB (1352 Wyeth)				
ND GATE (307 C&G)					small	1.26dz	0.38dz	0.18		tablets (vet)				d	
calcium	14 oz	12.09	..	0.67	medium	2.58dz	0.775dz	0.36		pack of 50					
	(2 dz)				large	3.96dz	1.19dz	0.54		EPITONE (147 Boots)					
actose	14 oz	12.09	..	0.67	small	1.26dz	0.38dz	0.18		vitamin and iron tonic					
	(2 dz)				medium	2.58dz	0.775dz	0.36		250 ml	1.76dz	..	..	0.22
Creminex (751 LL)					large	3.96dz	1.19dz	0.54		500 ml	3.20dz	..	..	0.40
ES CREMINE (558 Halas)				d	piperazine syrup	20 oz	0.88	..	..	EQUAGESIC (1352 Wyeth)				
	..	1.84dz	0.83dz	0.30	worm syrup	30 ml	1.28dz	tablets	packs of 10	d
N (1073 Robinson)					100 ml	2.57dz	0.32	EQUATRATE (1352 Wyeth)					d
felt	6	0.636dz			DIAMON-DEB (957 Perl)					tablets pack of 50					
	4680	0.902dz			nail files	4 in	4.32dz	1.945dz	0.70	ERASMIC (412 Elida)					
	4681	0.902dz			6 in	5.42dz	2.44dz	0.90		shaving stick					
N'S MRS (330 C&D)					8 in	6.72dz	3.025dz	1.10		refill	..	0.83dz	0.25dz	0.11	
h balsam	..	1.25dz	0.38dz	0.17	glaze	5.76dz	2.59dz	1.00		superfoam	aerosol	2.29dz	0.685dz	0.31	
plaster	..	3.60	1.08	0.04½	DIETADE (374 DFL)				d	ESTEE LAUDER (425 ELC)					
che powders	..	1.35	0.41	0.02	DIETADE (840 EMF)				i	Estee bath oil	½ oz	5.00
		(120)	(120)		desserts	0.81dz	0.09	1 oz	8.50
tablets	..	1.35	0.41	0.02	fruit sugar	0.263	0.35	body cream	5.00
		(gross)	(gross)		low calorie salad dressing	1.26dz	0.14	superpurse spray	2.25
estion laxative pills	3.10	0.93	0.04		DIGESPIRIN (1169 BGS)					lip glossers	stick	1.30
ans stomach powder	6.60	1.98	0.08		antacid	..	0.11	..	0.15	skin skimming creme	3.30
	(gross)	(gross)			DIOVOL (1441 Wallace)					wake-up mask	2.10
	11.50	3.45	0.14		suspension	16 oz	0.56	0.17	1.01	ESTOLAN (923 OG)					
	(gross)	(gross)			tablets	50	0.27	0.08	0.48½	tube	..	1.05dz	0.475dz	0.17	
singles	1.40	0.42	0.01½		250	1.23	0.37	2.21½		ETHISAN (312 AC)					
	(gross)	(gross)			forte	100	1.16	0.35	2.09	100 ml	0.107	0.032	0.20		
(333 Cupal)					DIXCEL (189 BT)					2 l	1.088				
thated magnesium					cuisine kitchen towels					ETHULOSE (503 G)					
ls	tins 2 oz	0.80dz	0.22dz	0.11½	twin pack	1.64dz	0.18dz			500 ml	1.30		
r flavour,					DOANS (485 Fulford)					EUGENE (431 Eugene)					
ar Tuck	3 oz	1.10dz	0.18dz	0.15	ointment		1.208dz	0.362dz	0.18	(distributors 67 Ashe)					
NS (338 Cussons)					pills	small	1.18dz	0.354dz	0.17	shampoos luxury	20 cc	0.56dz	0.16dz	0.09	i
ial Leather					medium	2.248dz	0.674dz	0.33		210 cc	2.14dz	0.63dz	0.29		
p toilet	0.59dz	0.175dz	0.07½		large	3.42dz	1.026dz	0.50		liquid cream	13 oz	1.63dz	0.48dz	0.25	
(256 CPL)					DOSULFIN (501 Geigy)					almond oil	360 g	1.63dz	0.48dz	0.25	
ers	..	2.53dz	1.24dz	0.45	DOXYLAMIN (1055 RM)					delacquer	26 g	0.31dz	0.09dz	0.06	
RA (1491 Cuticura)					2 oz	2.135dz	0.64dz	0.29		shampoos existing entry					d
cream	tube	3.08	1.35	0.15	4 oz	3.385dz	1.015dz	0.46		West End aerosol	..	2.95dz	1.29dz	0.54	
N (485 Fulford)					tablets	24	2.34dz	..	0.26	hair thickener	..	1.04dz	0.46dz	0.17	
	1.97dz	0.886dz	0.32		DRISTAN (655 ICC)					EUMIG (673 JofH)					
	1.416dz	0.637dz	0.23		tablets	24	2.34dz	..	0.26	sound projector					
TH SULPHAS (2 Abbott)					DURHAM DUPLEX (1526 DDR)					Mark 710D	139.59
on				d	safety razor, folding					EURAX (501 Geigy)					
ET (180 BEP)					100	4.72dz	1.42dz	0.71		lotion	150 ml	0.33	0.49%
200 mg	50	0.32	..	†s1s4A	kit	100 c	7.72dz	2.32dz	1.16	1 l	1.71	2.56%	d
	100	0.57	..	†s1s4A	safety razor "T" shape	101	5.36dz	1.61dz	0.81	packs of 500 ml and 2 l					
	250	1.28	..	†s1s4A	300	4.47dz	1.54dz	0.69		EVIAN CACHET (1519 SA)					
	1000	4.74	..	†s1s4A	home hair trimmer	700	2.99dz	0.90dz	0.45	half bottles		2.56	0.46	0.19	
(1568 Trentham)					with blades	..	4.07dz	1.22dz	0.61			(1½ dz)	(1½ dz)		
tributors 372 De Witt)					razor blades					bottles		2.24dz	0.41dz	0.28	
	5 g	1.38dz	0.415dz	0.21	stainless	(5)	1.69	0.51	0.15	cans		4.03	0.72	0.10	
					hollow ground	..	(10 pkts)	(10 pkts)	0.16			(5½ dz)	(5½ dz)		
							(20 pkts)	(20 pkts)		EXCEDRIN (172 BMCL)					
										tablets	36	0.176	0.053	0.29	

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
EYLURE (443 Eylure)				GALA (876 MF)				HUDNUT (631 Hudnut)			
Lashfix	1.21dz	0.53dz	0.20	sensitive cleanser	4.43dz	1.995dz	0.75	Fashion style small	2.48dz	1.115dz	0.39
Nailfix	1.21dz	0.53dz	0.20	sensitive freshener	4.43dz	1.995dz	0.75	large	3.75dz	1.69dz	0.59
nail polish remover	1.94dz	0.85dz	0.32	GARDENAL (971 PSMB)				Light and Bright	2.035dz	0.915dz	0.32
face makers			d	tablets 15 mg 500	0.18	..	0.27	Roll Quick small	1.205dz	0.54dz	0.19
nail polish			d	pack of 1000			0.27	large	2.225dz	1.00dz	0.35
FAITHFUL (967 Petfoods)				GAVISCON (1037 Reckitt)				HYDERGINE (1098 Sandoz)			
handy	3.61	0.57	0.07	tablets 20	0.333	..	..	ampoules 1 ml 5	0.28	..	0.42
large	(6 dz)	(6 dz)		GAYELORD HAUSER (29 Alfonal)				pack of 6			
	4.12	0.65	0.12	brewers yeast powder	16 oz	0.30	0.45	HYDROSALURIC-K (837 MSD)			
	(4 dz)	(4 dz)		GIBBS (412 Elida)				tablets pack of 25	..	..	..
FAMILIA (304 Costa)				fluoride toothpaste				HYMOSA (887 New Era)			
baby food 2½ oz	0.63dz			standard	1.125dz	0.34dz	0.15	lotion handbag	1.17dz	0.52dz	0.19
13 oz	2.62dz			large	1.625dz	0.49dz	0.22	large	0.37	0.17	0.71
Swiss Berchermuesli				economy	2.24dz	0.67dz	0.30	HYPON (218 Calmic)			
2½ oz	0.63dz			GIVENCHY 111 (1589 Givenchy)				tablets	10	0.64	0.19
13 oz	2.60dz			perfume				(1½ dz)	(1½ dz)		0.11
FARLEYS (448 Farleys)				atomiser 7 g	..	..	4.50		50	0.20	0.36
baby dinner and sweet range			d	toilet water					125	0.43	0.13
FEBRILIX (147 Boots)				atomiser 100 g	..	..	4.30		300	1.00	..
100 ml	1.76dz	..	0.22	GLOSSY (1466 Nichol)					600	1.85	..
FELSOL (181 Felsol)				hair spray med 140 g	1.10	0.495	0.26		5000	12.00	..
(distributors 115 Bengue)			t	425 g	2.20	0.99	0.40	IBCOL (671 Jeyes)			
FENNINGS (1534 Fennings)				non electric heated				disinfectant 200 ml	0.98dz	..	0.09
mixture				rollers	2.40dz	0.72dz	0.43	340 ml	1.32dz	..	0.12
lemon flavour for				shampoo	0.875	0.26	0.13	570 ml	2.02dz	..	0.18
influenza ..	1.38dz	0.41dz	0.19½c	GLOVELIES (899 JND)				extra 1 gal	0.80	..	0.94
original stomachic ..	1.38dz	0.41dz	0.19½	gloves	0.206	0.021	0.34	5 gal	3.53	..	4.26
mixture			d	dp100			d	IMMAC (655 ICC)			
FENOX (147 Boots)				GLUFERATE (1352 Wyeth)				hair removing cream			
nasal drops ½ oz	1.00dz	..	0.12½	GLYCINELLO (372 De Witt)				27 g	1.62dz	0.73dz	0.25
FERROL (573 JH)				hand cream 50 g	1.50dz	0.675dz	0.25	54 g	2.59dz	1.17dz	0.40
compound 170.4 ml	2.98dz	0.895dz	0.44	105 g	2.58dz	1.16dz	0.44	sachet	0.65dz	0.30dz	0.16
454 ml	5.91dz	1.745dz	0.87	GOKO (1565 P. Plus)			18.90	78 g	2.34dz	1.06dz	0.36
FERROTONE (1054 R & B)				minivision ..	..	..		lotion			
500 ml	0.23			GOLDEN BABE (761 Lilia-White)				INAPASADE (1154 SNP)			
11	0.44			Bouncer baby pants	0.888dz			granules 1000 g			
21	0.82			cotton wool standard	0.621dz			INGRAM (172 BMCL)			
FIBRON (1054 R & B)				economy	1.729dz			shaving lather cream ..	0.110	0.033	0.18
cream 25 g	0.09	..	0.13	disposable napkin 10	1.263dz	..	0.13½	economy size ..	0.152	0.046	0.23
75 g	0.20	..	0.30	20	2.413dz	..	0.25½	"cool" brushless shave ..	0.110	0.033	0.18
FIBROSINE (655 ICC)				48	5.679dz	..	0.59	INNERCLEAN (198 B & W)			
balm ..	1.47dz	0.45dz	0.20	50	2.058dz			herbal laxative	1.50dz	0.45dz	0.21
FLAGYL (971 PSMB)				Snuggi pants	1.829dz			INNOXA (654 Innoxia)			
tablets 400 mg 100	6.00	..	9.00	GOLDEN HEALTH (1246 Trent)				protein conditioning cream ..	..	..	0.87
FLEXOPLAST (1073 Robinson)				herbal remedies ..	2.10dz	0.63dz	0.33	INSIDON (501 Geigy)			
elastic bandage adhesive				GRADELY (250 Cheetham)				tablets 50 mg 100	1.02	..	1.53
B.P.C. full spread				foot paste	1.00dz	0.30dz	0.14½	pack of 150			
4 in x 3 yd 4404	4.961dz			GRASSHOPPER (1169 BGS)				INSTANT POSTUM (304 Costa)			
6 in x 3 yd 4465	7.344dz			ointment ..	0.09	..	0.15	2.85dz			
B.P.C. half spread				GREY OWL (540 GOL)				INSULEX (651 Insulex)			
2½ in x 3 yd 4420	3.261dz			filter kit ..	1.30	..	1.95	ice bucket 4 pt	1.83	0.20	2.99
wound dressing flexible B.P.C.				filters ..	0.166	..	0.25	Interacton (444 F.A.I.R.)			
1½ in x 2 in 4260	0.450dz	..	..	connectors ..	0.16	..	0.24	INTERACTON (1563 Enzypharm)			
factories pack assorted				sodium metabisulphite ..	0.03	..	0.05	INTRACEL (848 Minnesota)			
4267	1.534	..	..	GUERLAIN (548 Guerlain)				cream	..	..	..
wound dressings				lip glossers ..	..	..	0.75	INTRAVAL (971 PSMB)			
1½ x 1½ in x 144 4270	0.761			rouge fluid ..	..	..	1.90	ampoules 2.5% 0.5g 5	0.60	..	0.90
1½ x 2 in x 144 4271	0.903			HAELAN-X (378 Distal)				25	2.52	..	4.83
2 x 3 in x 144 4272	1.311			cream/ointment 60 g	..	..	d	twin pack 2.5 g	2.05	..	3.07
2½ x 3½ in x 144 4273	1.737			HAEMOVIN (878 Napp)				5%			
3½ x 4½ in x 144 4274	2.796			cream 25 g	0.20	0.06		twin pack 5 g			3.97
individually wrapped				HARMONY (412 Elida)				INTRIM (1568 Trentham)			
¾ x 1½ in x 100 4374	0.577			hair colour ..	1.395dz	0.63dz	0.22	(distributors 994 P&M)			
¾ x 2½ in x 100 4375	0.647			hair spray standard	1.745dz	0.785dz	0.26	slimming aid ..	3.28dz	..	0.41
¾ x 3 in x 100 4376	0.663			large	2.29dz	1.03dz	0.34½	ISO-PAK (16 AGL)			
1½ x 1½ in x 100 4370	0.836			economy	3.515dz	1.58dz	0.53	camera 1C	..	..	4.63
1½ x 2 in x 100 4371	0.913			HARVEY'S (139 Bleasdale)				ISOVON (878 Napp)			
2 x 3 in x 100 4372	1.270			aconite powders	0.36	0.108	0.65	entire entry			
2½ x 3½ in x 100 4373	1.715			embrocation 7.5 dr	0.29	0.087	0.52	ISORDIL (1370 Ayerst)			
flexible dressing strips				2½ oz	0.35	0.105	0.62½	tablets 5 mg 100	0.80		
¾ x 1½ in x 144 4275	0.494			10 oz	0.95	0.285	1.78	250	1.90		
¾ x 2½ in x 144 4276	0.544			hair restoring ointment	0.31	0.093	0.56½	100	0.85		
¾ x 3 in x 144 4277	0.589			red lotion 1½ pt	0.32	0.096	0.57½	250	2.00		
FLOR DE BLASON (317 CS)				2 pt	0.43	0.129	0.77	INTEGRIN (1599 Winthrop)			
lotion 4 oz	0.18	0.10	0.40	worm and condition				capsules 10 mg 100	1.69		
soap large	2.08dz	0.76dz	0.33	powders	0.36	0.108	0.65	500	8.22		
bath	3.60dz	1.32dz	0.58	with ball, without ball			d	tablets 40 mg 250	8.92		
talc 4 oz	0.23	0.105	0.50	and for foals and yearlings				JACKSON'S (662 EJ)			
FLORIDA (329 CRP)				shampoo cream sachet	1.26	0.38	0.05½	cachous			
mini shower 1271	3.55	0.389	5.71	and Ulster areas only -				Devon floral sachet	0.36dz	0.06dz	0.05
FORTIOR (878 Napp)				medium (3 dz)	1.15dz	0.345dz	0.15	violet sachet	0.36dz	0.06dz	0.05
tablets 25	0.18			large	2.14dz	0.64dz	0.28	glucose confectionery			
150	0.90			lotion sachet	1.26	0.38	0.05½	barley sugar drops	4 oz	0.72dz	0.12dz
FORTRAL (1599 Winthrop)				medium (3 dz)	1.15dz	0.345dz	0.15	sticks	No.10	0.94dz	0.16dz
suppositories 20	1.44	..	..	large	2.30dz	0.69dz	0.30	Devon butterscotch	4 oz	0.72dz	0.12dz
100	7.00	..	..	H.E.B. (589 HEB)				mixed fruit drops	4 oz	0.72dz	0.12dz
FREEZONE (655 ICC)				solution 200 ml	0.45	..	..	pastilles Arcadian fruit			
corn remover ..	1.17dz	0.36dz	0.16	liquid	1.98dz	..	0.22	sachet (3 dz)	0.59	0.10	0.02
FRENCH ALMOND (1221 Windsor)				tablets 200	1.44dz	..	0.16	blackcurrant	4 oz	0.72dz	0.12dz
talcum shaker	2.04dz	0.89dz	0.36	300	1.98dz	..	0.22	creme de menthe	4 oz	0.72dz	0.12dz
velvet smooth	4.37dz	1.91dz	0.77	650	3.15dz	..	0.35	Devon fruit	4 oz	0.64dz	0.11dz
FRESH & DRY (172 BMCL)				HI-LIFT (424 EGL)				natural lemon	4 oz	0.72dz	0.12dz
blue and herbal				HI-LIFT (1246 Trent)				tangerine	4 oz	0.72dz	0.12dz
aerosol 120 g	0.234	0.105	0.42	HILTONE (105 BTD)				travel mints	4 oz	0.72dz	0.12dz
roll-on 28 cc	0.176	0.079	0.32	creamy ..	3.06dz	1.38dz	0.45	lozenges			
refill ..	0.16	0.072	0.28	HISTRON (1054 R & B)				bismuth 25 g	0.77dz	..	..
FRESH-SOX (848 Minnesota)				25 g	1.08dz	0.32dz	0.17	bismuth dyspepsia	50 g	0.93dz	0.27dz
deodorant insocks	2.43dz	0.729dz	0.35	50 g	1.68dz	0.50dz	0.25	bottle of 50	1.15dz	0.33dz	0.14
FROMENT (600 JH)				75 g			d				
6½ oz	0.84dz	..	0.09	HOSTACAIN (614 Hoechst)							
FUCIDIN H (747 Leo)				with noradrenaline							
gel 10 g	0.38		TS	cartridges 1.8 ml	0.92	..	..		
25 g	0.80		TS	HOSTACAIN SPECIAL (614 Hoechst)							
GADE (621 Howden)				cartridges 1.8 ml	0.92	..	..		
entire entry			d				..				

			Trade	Tax	Retail				Trade	Tax	Retail
			£.p	£.p	£.p				£.p	£.p	£.p
Duskies	sachet		0.47	0.08	0.02	KATKINS (967 Petfoods)			LIGA (760 Liga)		
						handy	2.06	0.32	3 way food	0.87dz	0.09
lime flavoured sulphur			0.72dz	0.21dz			(6 dz)	(6 dz)	gluten free biscuits	1.15dz	0.15
linseed liquorice	..	0.41dz	..	..	0.05		2.58	0.41			
linseed, liquorice and						large	(4 dz)	(4 dz)			
chlorodyne	..	0.82dz	..	..	0.10	KAYLENE (684 Kaylene)			LILIA (761 Lilia-White)		
mintettes	..	0.27dz	0.05dz	0.04	†DDI	(distributors 1545 Vestric)			sanitary belts		
snow fruits	..	0.47	0.08	0.02		150 g	1.44dz	0.435dz	adjustable	0.996dz	0.117dz
		(3 dz)	(3 dz)						towels new disposable		0.12½
snow mints	..	0.47	0.08	0.03		KAYLENE-OL (684 Kaylene)			6	0.783dz	0.08
		(2 dz)	(2 dz)			(distributors 1545 Vestric)			12	1.417dz	0.14
pastilles						450 ml	3.00dz	0.90dz			
antiseptic throat 50 g	0.96dz	0.27dz	0.15			phenolphthalein 450 ml	3.00dz	0.90dz			
blackcurrant and glycerin									LIL-LETS (761 Lilia-White)		
50 g	0.93dz	0.16dz	0.13½						regular	10	1.208dz
bronchial catarrh									20	2.146dz	0.22½
catarrh 50 g	0.96dz	0.27dz	0.15			KEARSLEY'S (685 Kearsley) entire entry			super	10	1.317dz
childrens cough 50 g	0.87dz	0.25dz	0.13½			KEEPAWAY (1169 BGS)			20	2.392dz	0.25
Creds 50 g	0.96dz	0.27dz	0.15			55 ml size	..	..	superplus	10	1.438dz
Envoy 50 g	0.96dz	0.27dz	0.15			KELFIZINE (973 Pharmitalia)			20	2.265dz	0.27½
eucalyptus and menthol						syrup					
50 g	0.97dz	..	..	0.12	†DDI	KELFIZINE W (973 Pharmitalia)			Li-lo (308 Cow) existing entry		
Gee's linctus BPC						suspension adult 20 ml	0.48	†s4BTS	LI-LO (308 Cow)		
50 g	0.97dz	..	..	0.12	†DDI	K. H. 3 (1490 IAPS)		†s4BTS	air cushion 18 x 13 in	..	0.415
glycerin lemon and honey						K. H. 3 (1556 Farillon)			print on one side	..	0.475
50 g	0.93dz	0.16dz	0.13½			KINX (1073 Robinson)			air pillow 18 x 13 in	..	0.29
glycerin thymol 50 g	0.97dz	..	..	0.12		pleated wool mini	2.75		print on one side	..	0.375
liquorice mentholated						(6 dz)			baby pants (elastic leg)		
bronchial 50 g	0.96dz	0.27dz	0.15						small, med, large (2)	0.85	0.12½
night cough	..	0.96dz	0.27dz	0.15	†DDI	KIT-E-KAT (967 Petfoods)			ex. large (2)	..	0.10
pholcodine	..	1.17dz	..	..	†DDI	handy	2.83	0.45	cot sheets 27 x 18 in	1.35dz	0.15dz
Ress-Q	1 oz	0.93dz	0.27dz	0.14½		large	3.27	0.52	36 x 27 in	2.48dz	0.27dz
pellets						munchies	(4 dz)	(4 dz)	hot water bottles		
Imps	..	0.41	0.12	0.02			2.32	0.37	Airflow junior	..	0.325
	(3 dz)	(3 dz)				K-LENS (810 Maw)	(1½ dz)	(1½ dz)	double heat..	0.375	0.56
liquorice and menthol						eye lotion	2.62dz	0.785dz	standard	0.395	0.59½
	..	0.74dz	..	..	0.09	KOMPO (1329 White)			major	..	0.44
tablets						liquid 4 oz	1.30dz	0.39dz		0.395	0.59½
Devonshire junket	..	1.25dz	..	..	0.15	KURLASH (957 Perl)			Sheerline	..	0.58½
soda mints 25 g	0.56dz	..	..			eyelash curler	7.20dz	3.248dz	Nimbus	0.39	0.58½
sulphur cello-bags	0.70dz	0.20dz	0.10			refill	2.16dz	0.972dz	020700	0.31	
COUELLE (1412 Jackel)						LACTOCALAMINE (325 CA)			020600	0.31	
Deep cleansing milk		0.09	0.04	0.18		hand cream 50 g	1.41dz	0.63dz	021100	0.325	
foam bath		0.10	0.03	0.18		110 g			020300	0.35	
lemon hand cream		0.09	0.04	0.18					020200	0.35	
shampoo		0.10	0.03	0.18		LACTOL (67 Ashe)			021500	0.34	
AP'S (660 Jaap)						8 oz	2.45dz	0.43dz	021680	0.365	
health salt	5½ oz	1.10dz	0.33dz	0.14½		2½ lb	10.01dz	1.76dz	020500	0.365	
	8 oz	1.55dz	0.465dz	0.20½		5 lb	1.41	0.25			
YES (671 Jeyes)						20 lb	5.06	0.89	rubber sheeting		
air freshener blocks (Whiz)						packs of 7 oz and 1½ lb			36 in x 12 yd	0.265	per yard
	..	1.42	..	..	0.04½	biscuits	1.11dz	0.19dz			
fluid						drops large size			LIPCOTE (137 Blakoe)		
284 ml	1.02dz	..	..	0.10		LAEVRAL (218 Calmic)			small	0.15	0.07
570 ml	1.61dz	..	..	0.16		250 ml	0.65	0.195	large	0.23	0.105
1,14 l	2.94dz	..	..	0.29		LAEVRAL-C (218 Calmic)			LIPIODOL (971 PSMB)		
1 gal	0.78	..	..	0.92		liquid 100 ml	0.34	0.10	ultra fluid 10 ml	0.56	..
8 gal	3.34	..	..	3.94		LAEVOTONINE (218 Calmic)			viscous 20 ml	0.56	..
oil flat						100 ml	0.26	0.08	LIPOFLAVONOID (757 Lewis)		
soft single	..	1.84	..	..	0.06½	LAEVUFLEX (503 G)			capsules 100	12.80dz	3.84dz
	(3 dz)					500 ml	1.10	..	500	59.20dz	17.76dz
double	..	1.69	..	..	0.12	L'AIMANT (301 Coty)			LIPOTRIAD (757 Lewis)		
	(1½ dz)					talcum 170 g	0.425	0.11 0.85	capsules 100	10.60dz	3.18dz
babysoft single	..	1.53	..	..	0.05½	120 g			1000	98.80dz	29.64dz
	(3 dz)					LANGDALE'S (728 Langdale)			200 ml	7.50dz	2.25dz
double	..	1.46	..	..	0.10	10 oz	6.10dz	1.83dz	11	35.20dz	10.56dz
	(1½ dz)					large size 0.93½			LISIUM (201 Brunton)		
manilla single	..	2.27	..	..	0.07½	LANGS (373 DHL)			vaginal spray	..	0.17
	(3 dz)					colour sprays 6 oz	2.40dz	1.03dz	LIVOX (878 Napp)		
double	..	2.09	..	..	0.14	crystal clear wig spray			capsules 100	0.60	
	(1½ dz)					6 oz	1.90dz	0.82dz	500	2.50	
oil rolls						16 oz	3.40dz	1.45dz	LOREL (761 Lilia-White)		
babysoft twin	..	2.08	..	..	0.12½	mens toupee spray			cotton wool standard	0.620dz	
	(1½ dz)					6 oz	1.90dz	0.82dz	economy	1.729dz	
manilla	..	2.68	..	..	0.08½	16 oz	3.40dz	1.45dz	LOTEX (534 GT)		
	(3 dz)					wig cleaning fluid			skin cream 56 ml	0.07½	0.02
oil fittings						1 pt	3.00dz	..	112 ml	0.11½	0.03½
plastic white	..	2.72dz	0.30dz	0.37		dry cleaning fluid			LOUGHREYS (658 IMM)		
porcelain white	..	0.64	0.07	1.03		1 pt	3.40dz	..	carrageen 113.4 g	0.13	..
coloured	..	0.78	0.09	1.26		wig set gel			Irish moss pastilles		
PINE (671 Jeyes)						sachet	3.00dz	1.28dz	37.8 g	0.045	0.013
disinfectant 200 ml	0.98dz	..	..	0.09		4 oz	1.80dz	0.78dz	100 ml	0.085	0.025
340 ml	1.30dz	..	..	0.11½		10 oz	3.60dz	1.54dz	200 ml	0.11	0.033
570 ml	1.99dz	..	..	0.17½		8 oz	3.00dz	1.28dz	LYSIVANE (971 PSMB)		
1 gal	0.80	..	..	0.94		16 oz	4.80dz	2.06dz	tablets 50 mg	50	0.35
5 gal	3.53	..	..	4.20		LANTIGEN B (729 Lantigen)			MACLEANS (105 BTD)		
el (317 CS) existing entry						(distributors 810 Maw)			toothbrushes	..	..
EL (317 CS)						oral vaccine B	0.80	0.24	MADECASSOL (1077 Rona)		
cologne	1½ oz	0.72	0.325	1.55		LANTIVAC (729 Lantigen)			ointment 1% 10 g	0.40	0.12
	3½ oz	1.32	0.595	2.90		(distributors 810 Maw)			MAFU (506 Gerhardt)		
perfume	½ oz	0.72	0.325	1.55		LARGACTIL (971 PSMB)			insecticide strip 10	0.305	..
	¾ oz	1.38	0.62	3.00		suspension forte 1 l	4.34	..	MAGNAPEN (103 Beecham)		
	½ oz	2.20	0.99	4.75		LEMON DELPH (496 Garsalle)			capsules 20	2.50	TS
IVITE (147 Boots)						freshener	2.68dz	1.21dz	100	11.80	TS
childrens vitamin syrup						beauty mask sachet	0.55dz	0.25dz	10	3.68	TS
200 ml	1.60dz	..	..	0.20		tube	1.535dz	0.68dz			
JO JUNIPAH (312 AC)						cleansing lotion	1.35dz	0.605dz	MAJA (317 CS)		
alts	..	1.49dz	0.45dz	0.20½		skin freshener	1.35dz	0.605dz	talc 4½ oz	0.28	0.125
TINE (Feraud) (480 FP)						LEMSKIN (67 Ashe) existing entry			MAJEPTIL (971 PSMB)		
au de toilette	2 oz	0.75	0.34	1.70		LEMSKIN (67 Ashe)			tablets 1 mg		
	4 oz	1.30	0.58	2.80		18 g	0.60dz	0.26dz	pack of 250		
atomiser	16 oz	2.80	1.26	6.20		40 g	0.96dz	0.42dz	5 mg		
perfume	2½ oz	1.60	0.72	3.60		LERGOBAN (1061 Riker)			pack of 250		
	¾ oz	0.70	0.32	1.60		tablets 50	0.60	†s7	M&B (971 PSMB)		
	¼ oz	1.35	0.61	3.00		200	2.00	†s7	dental cones		
	¼ oz	2.25	1.01	5.00		LEUCOVORIN (746 Lederle)			MANZAN (372 De Witt)		
atomiser	2 oz	5.40	2.43	12.10		ampoules 3 mg/ml 10	3.20	..	pile ointment	..	2.36dz
kins (967 Petfoods) entire entry						packs of 6			MARY QUANT (876 MP)		
						LEVIUS (973 Pharmitalia)			eye care stick	3.36dz	1.51dz
						tablets 20	0.15	0.045	lash conditioner	3.36dz	1.51dz
						250	1.75		Loads of Lash	10.33dz	4.65dz
									nail polish sparklers	2.66dz	1.195dz

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
MAWS (810 Maw)				honey	1 oz	0.57dz	0.10dz	0.07%	NESTOSYL (115 Bengue)		
Nursery products				glycerin BP and	1 oz	0.67dz	..	0.07%	anaesthetic oil		
baby bathtime	348.11	2.45dz	0.735dz	thymol BP	1 oz	0.67dz	..	0.07%	aerosol	0.35	0.105
baby packs									dp500 g	1.25	0.5
bath time	347.16	0.60	0.095	MAX FACTOR (813 MF)					NICHOL (1466 Nichol)		
change time	347.15	0.42	0.075	eye shadow		0.228	0.097	0.44	bubble bath	1.00dz	0.30dz
gift pack	347.18	0.95	0.31	Precious duos	..	3.63	1.55	0.70	shampoo	500 cc	1.20dz
baby powder				whipped cream make up	..				NIEGLOH (580 DH&Co)		
100 g	351.01	0.95dz	0.285dz	MEDOMET (1548 DDSA)					nail clippers		
230 g	351.04	1.65dz	0.495dz	tablets	100	1.65		†s4B	9.9 cm	N4/S	9.20dz
cream					500	7.60		†s4B	11.0 cm	N4/M	11.25dz
tube				MEDOMIN (501 Geigy)					NIKINI (1073 Robinson)		
347.01	1.29dz	..	0.16	tablets	packs of 1000			d	pads	12	4.32
lotion				MEGGESON (1333 WL)					(4 dz)		0.1
115 cc	347.06	1.68dz	0.505dz	pastilles					sanitary garment	white	3.002dz
215 cc	347.07	2.49dz	0.745dz	catarrh	..	0.92dz	0.26dz	0.13%	NIROLEX (147 Boots)	125 ml	1.60dz
nappy liners				cherry cough	..	0.92dz	0.26dz	0.13%	aerosol	..	1.92dz
25	375.04	1.32dz	..	Gee's linctus BPC	..	0.80dz	..	0.10 DD1	NIVEA (1164 SSL)		
50	375.05	2.32dz	..	glycerin of thymol	..	0.92dz	0.26dz	0.13%	creme		
100	375.06	4.10dz	..	MEGGEZONES (1333 WL)					368	1.361dz	0.585dz
one way (2 liners)				pastilles	cartons	1.08dz	0.31dz	0.15%	tube 1613	1.136dz	0.495dz
375.40	1.41dz	..	0.35	pastilles tins (restricted area		1.26dz	0.36dz	0.18	polystyrene jar	1615	2.48dz
oil	347.21	1.57dz	0.705dz	only)					1616	3.833dz	1.652dz
347.22	2.26dz	1.105dz	0.37	MENTHACOL (976 PL)					1705	1.331dz	0.57dz
pants				cold remedy	2.345dz	0.635dz	0.30		1706	2.324dz	0.998dz
327/78/88/89/90				MERCOLISED (994 P & M)					1805	0.572dz	0.166dz
Tufty pants all sizes				wax	1.85dz	0.835dz	0.29		1807	1.347dz	0.389dz
Tufty Tails				METHEPH (878 Napp)					1806	0.827dz	0.236dz
10	356.11	1.47dz	..	tablets	25	0.14	..	†	double 1808	1.347dz	0.389dz
20	356.12	2.52dz	..	MICOREN (501 Geigy)	100	0.40	..	†	NORINYL-1 (1584 Syntex)		
30	356.13	3.47dz	..	ampoules 225 mg/1.5 ml	100	..	..	d	tablets		
newborn	356.14	2.43dz	..						multi-pack	20 x 21	5.65
soothers Cherub				MIMOSPRAY (75 Avlex)					NORINYL-2 (1584 Syntex)		
339.08	0.48dz	..	0.06	(distributors 649 ICI)					tablets		
feeders				aerosol perfumed	120 g	2.87dz	1.29dz	0.45	multi-pack	20 x 21	6.33
pyrex					360	1.04	0.31	1.75	NORTHANDS (899 JND)		
4 oz	302.11	1.77dz	..	MINALKA (289 Concept)					gloves for men		0.231
comp. 8 oz	302.00	1.96dz	..	tablets					NORTHERN (1570 NBL)		
302.01	1.68dz	..	0.21	MINERS (876 MP)					hairdryers		
polycarbonate				eyelashes					hand	NHD 10	..
8 oz	303.22	1.63dz	..	feathers	3.31dz	1.49dz	0.54		with hood,	..	..
polythene comp.				overs'n unders	3.31dz	1.49dz	0.54		hose and stand	NHD 12	..
8 oz	303.12	1.61dz	..	MINI-DOLL (1189 I & MS)					with hood, hose,	..	..
4 oz	303.13	1.48dz	..	nail stylers sapphire dust					stand, brush, comb	..	..
dinky				No 144	2.11dz	0.91dz	0.34		and nozzle	NHD 13	..
glass	360.00	1.52dz	..	No 146	2.67dz	1.16dz	0.43		man's	NHD 11	..
polycarbonate				No 148	3.04dz	1.32dz	0.49		portable	NHD 51	..
360.03	1.48dz	..	0.18	No 184	1.37dz	0.59dz	0.22		NOVOTRIAD (971 PSMB)		
polythene				No 186	1.68dz	0.73dz	0.27		suspension	11	
360.02	1.35dz	..	0.17	No 196	3.10dz	1.34dz	0.50		NOXACORN (312 AC)		
gripe mixture	150 cc			MIST KAOLIN ARMOMAT (576 PH)					corn remover		0.98
497.03	1.19dz	0.355dz	0.18	500 ml	0.21	..	0.30		NOXZEMA (690 Keldon)		
junior shampoo				MITCHUM (1520 IPM)					instant shave	..	..
125 cc	348.02	1.79dz	0.535dz	Blanchair	1.27	0.57	2.40		NUBILACTUM (1600 SHL)		
215 cc	348.03	2.62dz	0.78dz	Esoterica cream	1.27	0.57	2.40	†	cream aerosol	..	1.05
K L N suspension				special					NU-SEALS (413 Lilly)		
497.05	1.06dz	0.32dz	0.16	Hormonex beauty serum	1 oz	0.69	0.31	1.41	potassium chloride		
nylon bottle brushes				1 oz	0.69	0.31	1.41		500 mg	100	..
306.02	0.66dz	..	0.08	soap	(3)	0.93	0.275	1.70	Nutrament (1498 MJ) existing entry		
petroleum jelly				MOORE'S (878 Napp)					NUTRAMENT (172 BMCL)		
85 g	338.02	1.04dz	..	teething jelly		0.14	..	0.19	liquid meal	..	0.208
255 g	338.01	1.91dz	..	MORHULIN (1007 PL)					NUTREGEN (1438 RHM)		
306.03	0.79dz	..	0.09	ointment	50 g	0.125	0.0375	0.23	high fibre crispbread	..	1.224dz
feeding bottle (heat				dp 350 g					NUTRINAIL (485 Fulford)		
resisting glass) complete				110 g	0.125	0.0375	0.23		refill		1.97dz
with teat, cap and				MORNING PRIDE (312 AC)					NYMPH (1163 Souplex)		
disc	304.25	2.08dz	..	shave cream					ladies razor		1.575dz
pyrex comp.	304.00	2.50dz	..	brushless					blades	(5)	0.475dz
spare	304.01	2.10dz	..	mentholated tube	0.103	0.031	0.17		NYSTAN (1176 Squibb)		
polycarbonate 4 oz				ordinary brushless tube					pessaries	15	0.42
304.21	1.68dz	..	0.21	MORNY (862 Mornny)					100	2.64	..
8 oz	304.22	1.76dz	..	Fantasy					vaginal tablets		
spare cap and disc				roller perfume	..	..	..	0.81	Oculucidon (444 F.A.I.R.)		
306.05	0.44dz	..	0.06	roller perfume (French Fern,					OCULUCIDON (1563 Enzypharm)		
sterilising unit				sandalwood)	..	..	..	0.77	ODOL (235 CW)		
tablets	12	1.36dz	..	MULCETS (848 Minnesota)					mouthwash	45 cc	1.66dz
24	2.24dz	..	0.27	mouth ulcer tablets	20	1.17dz	0.351dz	0.17	85 cc	2.66dz	0.76dz
supple oil				MUM (172 BMCL)					60 g	1.08dz	0.31dz
125 cc	347.11	2.15dz	0.97dz	aerosol	120 g	0.234	0.105	0.42	107 g	1.93dz	0.55dz
215 cc	347.12	3.03dz	1.365dz	Cologne	..	0.349	0.157	0.69	OILATUM (1191 Stiefel)		
Nursery Sundries				deodorant stick	..	0.103	0.046	0.19	application		0.30
feeder beaker	396.45	1.55dz	0.163dz	Intimist	120 g	0.252	0.113	0.45	bar		0.20
feeding sets				Rollette unperfumed					emollient		0.42
396.30/31	3.05dz	0.345dz	0.40	28 cc	0.172	0.052	0.29		OIL OF ULAY (496 Garsalle)		
396.05/06	3.30dz	0.375dz	0.45	42 cc	0.214	0.064	0.36		4 oz	5.88dz	2.65dz
bib plastic	397.60	0.79dz	..	refill	28 cc	0.15	0.045	0.25	8 oz	7.68dz	3.46dz
terry	397.50	0.95dz	..	Rollette perfumed	28 cc	0.169	0.076	0.31	OOZOO (250 Cheetham)		
keep warm plate				42 cc	0.213	0.096	0.39		denture powder	small	0.70dz
396.35	5.30dz	0.595dz	0.70	refill	28 cc	0.152	0.068	0.27	large	1.05dz	0.31dz
Proprietaries				Rollette for men	..	0.189	0.085	0.35	ORGANIDIN (1305 WB)		
cold sore ointment				refill	..	0.162	0.073	0.30	solution	25 ml	0.29
437.00	0.80dz	0.24dz	0.12	stick	..	0.103	0.046	0.19	ORLANE (1145 Sirex)		
golden eye ointment				stick for men	21 g	0.113	0.051	0.20	eyebrow pencil		
429.00	1.00dz	0.30dz	0.15	MYLETO (875 MPL)					gold/silver	..	..
junior antiseptic cream				(distributors 1282 VB)					eye shadow/	..	..
437.02	1.23dz	0.37dz	0.09%	cream		2.70dz	1.215dz	0.45	cheek gleamer	..	..
MAYFLOWER (662 EJ)				lotion		2.70dz	1.215dz	0.45	OR-LEM (918 Or-Lem)		
pastilles				MYNAH (746 Lederle)					black currant low calorie		
blackcurrant and glycerine				tablets 200	84	4.45	..	6.67%TS	drink	0.90dz	tax paid
1 oz	0.57dz	0.10dz	0.07%	250	84	5.53	..	8.29%TS	1.25dz	tax paid	0.1
bronchial cough	1 oz	0.52dz	0.15dz	300	84	6.60	..	9.90 TS	1.25dz	tax paid	0.1
catarrh	1 oz	0.52dz	0.15dz	365	84	8.00	..	12.00 TS	1.80dz	tax paid	0.2
children's cough	1 oz	0.52dz	0.15dz	NAIR (235 CW)					1.39dz	tax paid	0.1
glycerin lemon and				cream sachet	12 g	0.86dz	0.37dz	0.13	milk shake syrups	2.12dz	tax paid
				tube 30 g		1.81dz	0.77dz	0.27			
				lotion	sachet 25 g	0.86dz	0.37dz	0.13			
				tube 115 g		2.86dz	1.22dz	0.43			
				NAPPICLEN (810 Maw)							
				powder 500 g		2.98dz	..	0.35			

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
pure lemon juice	1.25dz	tax paid	0.14	POLYTAR (1191 Stiefel)					RENTOKIL (1047 Rentokil)		
sweetened	1.80dz	tax paid	0.20	emollient	0.78	..	1.17		woodworm fluid		
	1.25dz	tax paid	0.14	1000 ml	2.30	..	3.45		quick drying	1 gal	2.60
squashes	1.80dz	tax paid	0.20	liquid	65 ml	0.22	0.40		5 gal	..	12.00
low calorie	1.39dz	tax paid	0.15	150 ml	0.36	0.108	0.65				
Ortho (922 Ortho)	1.08dz	tax paid	0.12	1000 ml	1.80	0.54	3.24		RETICIN (1548 DDSA)		
vaginal diaphragm	0.66	..	0.99	POTTERS (992 P & C)					tablets	100	2.95
Ortho-CREME (922 Ortho)	0.31	..	0.47	asthma remedy	1.98dz	0.595dz	0.27		REVLOK (1052 Revlon)		
tube only	0.31	..	0.47	cigarettes	1.92dz	0.575dz	0.26		colorshine	..	0.81
Ortho-GYNOL (922 Ortho)	0.31	..	0.47	pastilles	1.11dz	0.335dz	0.16½		colour silk	..	1.10
SPENEFF 125 (1098 Sandoz)	20	0.40	0.60	catarrh	1.11dz	0.335dz	0.16½		ultra soft blonde	..	0.85
tablets 125 mg	100	2.00	3.00	childrens cough	1.14dz	..	0.14		Eyemakers a la Carte	..	0.66
SSOPAN (11 ASL)				eucalyptus and menthol	1.14dz	..	0.14		eye gleamer	..	1.10
powder	20 g	0.55	0.99	Gees linctus	1.14dz	..	0.14	†DDI	eye shiners	..	0.66
50 g	1.26	0.38	2.28	glycerin and	1.15dz	0.205dz	0.16		lid lights	..	1.32
tablets	30	0.37	0.66	glycerin, lemon and	1.15dz	0.205dz	0.16		face make up	..	
150	1.60	0.48	2.88	honey	1.08dz	0.325dz	0.16		cheek shines	..	
1000	9.20	2.76	16.56	glycerin of thymol					REXALL (848 Minnesota)		
VERONES (137 Blakoe)	100	0.55	0.165	POUDRE SIMON (317 CS)					acne treatment cream	..	d
ADDI (1073 Robinson)				translucent	40 g	11.05dz	4.975dz	1.95	lotion	..	d
cotton wool balls				POWERIN (655 ICC)					brewers yeast tablets g 7½	..	d
coloured	50	1.66dz	..	tablets	12	1.10dz	0.33dz	0.15	all packs	..	d
white	100	1.065dz	..	PREDICTOR (1450 CPL)	30	2.05dz	0.62dz	0.28	bronchial and catarrh syrup	..	d
plch	0.161	..	0.22½	home pregnancy diagnosis	..	1.18	..	1.75	both packs	..	d
AL (967 Petfoods)				kit	..	1.18	..	1.75	childrens cough mixture	..	d
handy	3.61	0.57	0.07	PRE-OP (503G)					iron and brewers yeast tablets	..	d
large	(6 dz)	(6 dz)	0.12½	solution	10 oz	0.30	0.09		all packs	..	d
	4.29	0.68		PREPARATION "H" (655 ICC)					rubber gloves lined	..	d
	(4 dz)	(4 dz)		ointment	1.83dz	0.55dz	0.25		tooth tincture	..	d
LETTE (1111 Corionel)				suppositories	6	1.47dz	0.45dz	0.20	triple action cough	..	d
clear set	..	..	0.11	PRETTY-NECK (1043 RBUK)					treatment	..	d
colour set	..	..	0.12	contouring lotion	9.37dz	2.81dz	1.45		zinc and castor oil cream	..	d
LAGESIC (1098 Sandoz)				contour mask	8.76dz	3.94dz	1.50		Rheumajecta (444 F.A.I.R.)	..	d
tablets	6	0.13	0.039	PRIADEL (1531 Delandale)					RHEUMAJECTA (1563 Enzypharm)		i
SSIORINE (115 Bengue)				tablets 400 mg	100	1.23			RIBENA (103 Beecham)		
100 ml	0.20	0.06	0.33	1000	11.11				blackcurrant drink	..	
500 ml	0.73	0.22		PRIPSEN (1037 Reckitt)					standard	2.09dz	0.325dz
C.M. (878 Napp)				existing entry			d		family	2.79dz	0.45dz
tablets	100	0.28		PRIPSEN (1037 Reckitt)							0.31½*
500	1.20			powder	10 g	0.10	..	0.14			
2500	5.95			PROCTOR'S (662 EJ)							
ARS (412 Elida)				Fineleyptus pastilles 2oz	1.29dz	0.37dz	0.20		RIDDOVYDRIN (1059 Riddell)		
baby soap	..	0.665dz	0.20dz	PROCTOSEDYL (1087 Roussel)					elixir	100 ml	0.22
transparent soap	toilet	0.66dz	0.20dz	ointment	15 g	0.55	TS		RIGHT GUARD (514 Gillette)		
bath	0.99dz	0.295dz	0.12	suppositories	30 g	1.05	TS		anti perspirant	130 g	2.87dz
DIGREE CHUM (967 Petfoods)				PRODAN (485 Fulford)	12	0.48	TS		RINUREL (1310 WW)		
handy	3.87	0.61	0.07½	hair treatment	6 oz	2.534dz	0.76dz	0.38	tablets		
	(6 dz)	(6 dz)		PROPA P. H. (1545 Vestric)					packs of 10		d
DOSAN (1514 Brocapharm)				lotion	165 ml	0.32	0.095	0.58	RIPASON (11 ASL)		
callous plasters	..	2.35dz	0.70dz	PROSTALIN (137 Blakoe)	100	0.55	0.165	1.00	tablets	30	0.42
corn plasters	..	2.35dz	0.70dz	PROXINOL (67 Ashe)					150	1.88	..
nicillin V Sulpha (413 Lilly)				safflower oil	1 gal		d		10 ml	0.58	..
tablets	100	..	..	PYCAZIDE (1154 SNP)							0.87
RNIONE (576 PH)				tablets, 50 mg	500		d		RISUNAL (503G)		
ointment	25 g	0.10	0.03	PYOREX (115 Bengue)					cream	20 g	0.20
ROLYSIN (971 PSMB)				toothpaste	50 g	0.12	0.04	0.20	ROBADEN (11 ASL)		
tablets 1 mg	500	1.30	..	QUELLADA (1178 Stafford)					ampoules 1 ml	6	0.62
ROX-CHLOR (662 EJ)				QUELLADA (1178 Stafford)					30	2.52	0.76
tube 1oz	1.16dz	0.50dz	0.20	lotion	100 ml	2.59dz			tablets	30	0.61
jar 1oz	1.16dz	0.50dz	0.20	P. C.	500 ml	5.55dz			150	2.52	0.76
jar 2½oz	2.02dz	0.86dz	0.35	100 ml	3.30dz				ROBINSONS (1449 R & CFD)		
RRIER (1519 SA)				500 ml	10.60dz				baby syrup	6 oz	1.385dz
splits	1.74	0.32	0.12	QUICK ACTION (1169 BGS)					instant foods for baby	0.73½dz	..
half bottles	2.24	0.41	0.15½	cough remedy	..	0.17	..	0.25	RODINE (1047 Rentokil)		
bottles	1.99dz	0.36dz	0.26½	RADIOL (1023 Radiol)					rat bait	sachet (2)	..
RTUSA (147 Boots)				electuary	560 g	0.60	0.18	1.02	large	..	0.75
cough linctus	120 ml	0.67dz	0.20dz	RANK ALDIS (1027 Rank)					7 lb	..	1.50
240 ml	1.27dz	0.38dz	0.19	projectors							
TRON (1201 Superville)				Tutor 2					RONSON (1079 Ronson)		
universal atomiser	..	0.18	0.08	with 10 cm lens slide					electric razors		
ENERGAN (971 PSMB)				carrier and lamp					model	M 21	5.44
tablets 10 mg	50	0.18	..	with 10 cm lens indexing					RS 25	4.29	1.63
pack of 25	50	0.24	..	film winder and lamp					TS 850	5.44	1.29
25 mg	50	0.24	..	with film winder slide					rechargeable	RS 855	11.12
pack of 25	50	0.24	..	carrier and lamp					M type	..	2.98
ENOMET (180 BEP)				body only							d
tablets 15 mg	250	0.19	..	RAVERON (11 ASL)					hairdryers		
1000	0.49	..	..	ampoules 1 ml	6	1.00	..	1.50	Escort	ES 66	5.99
30 mg	250	0.26	..	30	4.50	..	6.75		Escort 2000	ES 001	6.86
1000	0.79	..	..	RAVINA (1369 RW)					de luxe	ES 002	8.00
LIPS (977 PE)				pony tail holders	226	0.96dz	0.29dz	0.15	Rio single	RI 7	3.99
lash unit	16	..	..	258	0.96dz	0.29dz	0.15		dual	RI 1/4	4.27
20	..	..	..	260	1.28dz	0.38dz	0.20		single	RI 6	..
20 C	..	..	..	Reban (525 Golden) existing entry			d		dual	RI 3	..
25 C	..	..	..	REBAN (525 Golden)							d
movie-light	..	..	..	setting lotion	..	0.88dz	0.40dz	0.14	ROSE'S (1109 Schweppes)		
RODISINE (137 Blakoe)				..	..	3.54dz	1.60dz	0.56	diabetic squash		
tablets	100	1.65	..	shampoo	sachet	1.23	0.37	0.09	orange and lemon	1.595dz	0.285dz
KLES (982 Pickles)				bottle	(2 dz)	(2 dz)	0.41		lime juice cordial	20 oz	1.385dz
mufflebabe	1 oz	0.80dz	0.24dz	RECOSEN (11 ASL)					shampoo	280 cc	1.40dz
old pack				ampoules	6	0.54	0.16	0.98	RUBAGRIP (329 CRD)		
UP (412 Elida)				30	2.28	0.68	4.10		bath mat	30 x 14	1814
ome perm	end curl	2.615dz	1.175dz	tablets	30	0.58	0.16	1.03	30 x 14	1814	0.775
full head	3.98dz	1.79dz	0.63	150	2.46	0.74	4.42		RUMALON (11 ASL)		
CIDEX (372 De Witt)				RENOTIN (1498 L & SL)					ampoules 1 ml	5	0.98
rup	50 ml	1.40dz	..	cream	50 g	1.20	..	1.60	25	4.14	0.29
LYANNA (329 CRP)				450 g	6.60	..	8.80	†s1DDI	5 ml	1	0.98
lamp and bath spray	1071	1.07	0.117	aluminised felt	0.90	..	1.20	†s1DDI	5	4.14	1.24
YBACTRIN (218 Calmic)									pack of 25	..	..
rosol	220 g	..	..						SANILAV (671 Jeyes)		
YMUR (126 Biocos)	180 g	0.55	..						425 g	0.96dz	..
									738 g	1.58dz	..

		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
paper wrapped	½ oz	0.37dz	..	0.04½	SEVEN SEAS (176 BCLO)					S. R. (412 Elida)		
	8 oz	2.57dz	..	0.30	cod liver oil	6 oz	1.53dz	..	0.17	toothpaste	standard	1.125dz
	16 oz	4.56dz	..	0.53½		16 oz	3.15dz	..	0.35		large	1.625dz
crepe bandage B.P.C.					mint flavour	6 oz	1.71dz	..	0.19		economy	2.24dz
	2 in	1.26dz	..	0.17½	capsules	25	1.12dz	..	0.14		family	2.76dz
	2½ in	1.58dz	..	0.21		50	1.77dz	..	0.22	STERICREPE (99 B&J)		
	3 in	1.80dz	..	0.25		100	3.20dz	..	0.40	bandage	2 x 36 in	0.14
	3½ in	2.10dz	..	0.30	orange syrup	150 ml	2.07dz	..	0.23		3 x 36 in	0.20
	4 in	2.42dz	..	0.32	Start right	1 oz	1.62dz	..	0.18	STEROGYL-15 (1087 Roussel)		
	5 in	2.94dz	..	0.36	Formula 70 capsules	30	3.68dz	..	0.46	oral	3	0.32
gauze B.P.C.	1 yd	0.78dz	..	0.10	SEVILAN (580 DH&Co)					STEROXIN (501 Geigy)		
	3 yd	1.70dz	..	0.22½	acne cream	40 g	..	..	d	ointment		
	6 yd	3.11dz	..	0.36½	SHEEN (923 OG)						120 g	..
	12 yd	6.05dz	..	0.71		25 g	1.05dz	0.475dz	0.17	Stimulash (1382 Garotta)		
SAN PELLEGRINO (1519 SA)					SHERLEYS (67 Ashe)					STIMULAWN (1382 Garotta)		
splits	2.13	0.38	0.14½		Coatacine	8 oz	..	..	d	STREPTAQUAINE (378 Dista)		
	(2 dz)	(2 dz)			Laps				d	1.0 g/2 ml	5	0.36
half bottles	2.70	0.48	0.18		liver snaps	1.11dz	0.19dz	0.14½		5.0 g/10 ml	single	0.29
	(2 dz)	(2 dz)			Rheumatine tablets	1.17dz	0.34dz	0.17		1.0 g/3 ml	5	0.36
bottles	2.21dz	0.40dz	0.26		rock sulphur	0.73dz	..	0.09		5.0 g/15 ml	single	0.29
SAVLON (649 ICI)					Stop chew	2.00dz	..	0.25		1.0 g/4 ml	5	0.36
babycare					supermice	1.81dz	0.53dz	0.25		5.0 g/20 ml	single	0.29
napkin liners	50	2.24dz	..	0.28	supersecticide	1.47dz	..	0.17½		STEREOTRIAD (971 PSMB)		
	100	3.68dz	..	0.46	SHIELD (412 Elida)					granules	60 ml	0.24
liquid	5 l	1.075	0.325	1.68½	anti-perspirant standard	2.435dz	1.095dz	0.36		tablets	50	0.52
lozenges		0.90dz	0.27dz	0.14½	large	3.115dz	1.40dz	0.46			500	4.25
SCHICK (1377 R & A)				d	SHINE (412 Elida)					packs of 25 and 100		
SCHICK (631 Hudnut)				i	hair conditioner aerosol	6 oz	2.825dz	1.27dz	0.43	STUTE CONTINENTAL (1569 DPUK)		
SCHOLL'S (1108 SMC)					SIDROS (992 P & C)					diabetic preserves	15 oz	5.57dz
arch cushions	pr	0.43	..	0.65	(distributors 372 DeWitt)					juices and drinks		
bath salts					tablets	100	3.04dz	..	0.38	apple juice	7 fl oz	1.23dz
large		1.10dz	0.495dz	0.19		1000	19.96dz	..			34 fl oz	3.075dz
clogs	pr	3.15	..	4.50	SIGNAL (412 Elida)					apricot nectar	34 fl oz	3.895dz
foot exercise sandals					toothpaste	standard	1.125dz	0.34dz	0.15	blackcurrant drink	7 fl oz	1.23dz
leather look flat	pr	2.06	0.232	3.20		large	1.625dz	0.49dz	0.22		34 fl oz	4.31dz
heeled	pr	2.27	0.255	3.50	economy	2.24dz	0.67dz	0.30		grape juice red	7 fl oz	1.23dz
side buckled	pr	2.53	0.285	3.90	family	2.76dz	0.83dz	0.37			34 fl oz	3.69dz
mens	pr	2.06	0.232	3.20	SILKY (1466 Nichol)					orange juice	7 fl oz	1.23dz
wooden flat	pr	1.92	..	2.75	hair spray	140 g	1.10	0.495	0.26		34 fl oz	3.075dz
childrens	pr	1.32	..	1.99	talc	0.98	0.44	0.30		STYX (1523 Rallet)		
heeled	pr	2.24	..	3.20	SILVIKIN (105 BTD)					cream fatale	0.48	0.216
cut out	pr	3.15	..	4.50	hair spray regular	1.765dz	0.79dz	0.26		desteny drops	0.625	0.281
interweave	pr	3.15	..	4.50	SIMBIX (67 Ashe)					eau de mischief	1 oz	0.325
two strap	pr	3.15	..	4.50	diet biscuits (bacon						4 oz	0.61
Poroplast adhesive					grill, cheese crackers					quick silver powder	0.20	0.09
bandages 2½ in	3.24	..	0.41		cheese and apple,					spell spinning spray	0.455	0.205
	3 in	3.80dz	..	0.48	barbecued meat)	2.26dz	..	0.25		triple ripple bath brew	0.48	0.216
surgical hosiery					nibbles for slimmers					witches potion	0.48	0.216
elastic net					chocolate malted	1.90dz	0.32dz	0.25		Succinylsulphathiazole (971 PSMB)		
below knee	pr	1.16	..	1.74	chocolate nut cookies	2.20dz	..	0.25		existing entry		d
thigh length	pr	1.48	..	2.22	peppermint cream	1.90dz	0.32dz	0.25		Succinylsulphathiazole (971 PSMB)		i
thigh length for men					chocolate fudge	1.11dz	0.20dz	0.15		tablets 0.5g	500	1.92
	pr	1.62	..	2.42	SIMPLE (25 AS)					SULEO (671 Jeyes)		2.88
anklets	pr	0.92	..	1.38	(distributors 28 Alcos)					emulsion	80 ml	1.02dz
kneecaps	pr	0.76	..	1.14	hand care	1.668dz	0.80dz	0.25		shampoo	8 ml	1.28dz
elastic yarn						170 cc size	..	..	d	SULFRIN (1201 Supravite)		
flatbed					SINGLETONS (898 Northern)					shampoo	0.25	0.07
below knee	pr	1.85	..	2.78	eye ointment	0.12	0.036	0.22	†	SULPHAMEZATHINE (649 ICI)		
thigh length	pr	2.33	..	3.50	SLIM DISKS (1586 Trentham)					injection 1g/3ml		
thigh length for men					chocolate	30	2.40dz	..	0.30	ampoule	25	2.10
	pr	2.45	..	3.68	fruit	30	2.40dz	..	0.30	SULTAN (1246 Trent)		
anklets	pr	1.20	..	1.80		100	6.00dz	..	0.75	male tonic tablets	60	0.35
kneecaps	pr	1.20	..	1.80	for men	42	3.60dz	..	0.45	SUN REAL (918 Or-Lem)		
fine thread						200	12.80dz	..	1.60	whole orange/lemon	1.08dz	tax paid
below knee	pr	1.30	..	1.94	SLIMPLICITY (1246 Trent)					low calorie orange/lemon	0.80dz	tax paid
thigh	pr	2.75	..	4.12	herbal slimming aid	0.50	0.15	0.97		low calorie pineapple/lime	0.93dz	tax paid
leggings	pr	0.80	..	1.20	SLIMWAY (442 Excell)					juice cordial		
anklets	pr	0.80	..	1.20	(distributors 261 Christy)					SUNSILK (412 Elida)		
kneecaps	pr	0.80	..	1.20	slimming tablets	3.20dz	..	0.40		conditioner		
stout thread					S-M-A (1352 Wyeth)					sachet	0.40dz	0.18dz
below knee	pr	1.30	..	1.94	liquid	370 ml	0.10			bottle	1.47dz	0.66dz
thigh	pr	2.55	..	3.82	powder	450 g	0.34			standard	1.975dz	0.89dz
leggings	pr	0.80	..	1.20	SMITH KENDON (1152 SK)					large	2.725dz	1.225dz
anklets	pr	0.80	..	1.20	glucose boiled sweets					economy	4.11dz	1.85dz
kneecaps	pr	0.80	..	1.20	16 oz	2.70dz	0.485dz	0.33		shampoos for normal, greasy, dry		
Unitens					SOFRADAX (1087 Roussel)					or dull hair		
below knee	pr	1.30	..	1.94	ear/eye drops	3 g	0.30		TS	bottle	1.32dz	0.395dz
thigh	pr	2.75	..	4.12	SOFRAMYCIN (1087 Roussel)					magnum	1.96dz	0.59dz
anklets	pr	0.80	..	1.20	eye drops	0.24			TS	SUPAVITE (172 BMCL)		
Tube gauz					eye ointment	3.5 g	0.10		TS	capsules	21	0.247
No. 01	2.80dz	..	0.35		nebuliser	15 ml	0.36		TS		42	0.470
No. 12	3.69dz	..	0.46		skin ointment	15 g	0.26		TS		84	0.833
No. 34	3.98dz	..	0.48		unitulle				d	SUPER DOLL (1189 I & MS)		
No. 56	5.51dz	..	0.68		SOLVITAX (176 BCLO)					nail clippers	'A'	1.41dz
No. 78	6.59dz	..	0.82		cod liver oil	1 gal	0.91	..	1.11		'B'	1.48dz
No. T1	9.35dz	..	1.16		super	6 oz	1.44dz	..	0.16		'S'	1.41dz
No. T2	12.16dz	..	1.50			1 pt	2.69dz	..	0.28		de luxe	1.48dz
SCORE (172 BMCL)						1 gal	0.99	..	1.21	toe nail clippers	128	2.24dz
hairdressing	38 g	0.119	0.054	0.21	SONALGIN (971 PSMB)					combs aluminium		
	80 g	0.196	0.088	0.35	tablets	100	0.42	..	0.63	tweezers		
SCOTTS (1113 S&B)					SOOTHON (641 HSL)					elastic hosiery		
emulsion	225 ml	2.79dz	..	0.31	prickly heat powder	60 g	1.30dz	0.39dz	0.20	one-way stretch		
	450 ml	4.77dz	..	0.53	SORBITOL (EGIC) (1123 SLL)					fashioned knee and ankle		
SCRUBBS (671 Jeyes)					30%	500 ml	1.05			above knee	pr	1.65
ammonia	540 ml	1.22dz	..	0.12	SOVOL (235 CW)					anklets	pr	0.75
SECRON (1568 Trentham)					liquid	4 oz	2.10dz	0.60dz	0.29	below knee	pr	1.13
(distributors 372 De Witt)					tablets	12	1.08dz	0.31dz	0.15	kneecaps	pr	0.75
children's decongestant						24	2.10dz	0.60dz	0.29	seamless fine thread		
	100 ml	2.00dz	..	0.25		50	2.74dz	0.78dz	0.38	anklets	pr	0.80
	21	2.20	..		SPARINE (1352 Wyeth)					below knee	pr	1.30
SEDONAN (878 Napp)					Latabs	pack of 20			d	knee caps	pr	0.80
ear drops	12 ml	0.20	..		SPECTRABAN (1191 Stiefel)					seamless stout thread		
SENNALAX (312 AC)					sun screen	60 ml	0.50	0.15	0.90	above knee	pr	2.05
standardised senna tablets					SPRAY-MATE (506 Gerhardt)					anklets	pr	0.80
tube	100	0.19	..	0.28	Cologne	50 g	3.60dz	1.62dz	0.69	below knee	pr	1.30

		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p			
kneecaps	pr	0.80	..	1.20	superfoam adhesive				TWINK (412 Elida)						
two-way stretch					$\frac{3}{16}$ x 36 x 18in	1.194	0.355		curler	tweeny	1.335dz	0.60dz	0.21		
cotton					$\frac{1}{16}$ x 36 x 18in	1.59	0.475		end curl		2.18dz	0.98dz	0.34		
above knee	pr	2.25	..	3.38	unspread				full head		3.25dz	1.465dz	0.51		
anklets	pr	1.20	..	1.80	$\frac{3}{16}$ x 36 x 18in	0.859	0.255		roller	tweeny	1.335dz	0.60dz	0.21		
below knee	pr	1.85	..	2.78	$\frac{1}{16}$ x 36 x 18in	1.304	0.39		standard		3.25dz	1.465dz	0.51		
knee caps	pr	1.20	..	1.80	wintergreen and capsicum				TISSORS (957 Perl)						
thigh	pr	2.33	..	3.50	plasters 5 x 7 $\frac{1}{2}$ in	0.685dz	0.205dz		standard		3.84dz	1.728dz	0.65		
nylon plated					7 x 11in	1.368dz	0.41dz		de luxe		6.72dz	3.025dz	1.10		
above knee leggings					TEDRAL EXPECT (1310 WW)				ULAY (496 Garsalle)						
above knee stockings	pr	2.25	..	3.38	linctus	300 ml	0.52	0.155	0.93 $\frac{1}{2}$ ts4A		80 g	5.88dz	2.65dz	0.95	
anklets	pr	2.25	..	3.38	TEMPO (1010 P&G) Southern, Tyne Tees, Yorkshire and				ULTRAPEN (969 Pfizer)					d	
below knee leggings	pr	1.20	..	1.80	antiperspirant aerosol				syrup	60 ml	..	..	..	..
below knee stockings	pr	1.20	..	1.80	medium	2.38dz	1.07dz	0.35	UNG MORRHUAE CO (576 PH)		25 g	0.09	0.03	0.16	
below knee stockings	pr	1.85	..	2.78	large	2.98dz	1.34dz	0.44	URIGON (1054 R & B)		dp 100 g	0.17			
kneecaps	pr	1.20	..	1.80	roll-on	2.05dz	0.925dz	0.30	dp 200 g		0.31				
thigh leggings	pr	2.25	..	3.38	deodorant aerosol				URISPAS (1584 Syntex)						
thigh piece	pr	1.20	..	1.80	medium	2.38dz	1.07dz	0.35	tablets	1000	23.95	..	..	†s4B
sheer nylon					personal	1.63dz	0.735dz	0.24	UROPAC (971 PSMB)					d	
above knee	pr	2.54	..	3.81	TERRAMYCIN (969 Pfizer)				ampoules	20 ml					
below knee	pr	2.29	..	3.44	intramuscular injection				VALETTE (373 DHL)						
thigh	pr	2.66	..	3.99	100 mg	vial	0.25	TS	colour sprays	6 oz	2.40dz	1.03dz	0.40
super nylon					TESTRONES (137 Blakoe)				16 oz		16 oz	4.50dz	1.93dz	0.77	
above knee leggings	pr	2.25	..	3.38	100	0.55	0.165	1.00	conditioner gloss	6 oz	2.00dz	0.86dz	0.34		
above knee stockings	pr	2.25	..	3.38	Tetradid (917 Organon)				16 oz		4.00dz	1.71dz	0.67		
anklets	pr	1.20	..	1.80	capsules 250 mg	100	3.38		conditioning balsam	sachet	0.25dz	0.107dz	0.05		
below knee leggings	pr	1.20	..	1.80	500	16.67			double life setting lotion	20 cc	0.75dz	0.32dz	0.13		
below knee stockings	pr	1.85	..	2.78	TETRACYN (969 Pfizer)				highlight foaming shades	30 cc	1.20dz	0.52dz	0.21		
knee caps	pr	1.20	..	1.80	intramuscular injection				keratin acid cure	18 cc	0.60dz	0.26dz	0.10		
thigh leggings	pr	2.25	..	3.38	100 mg	vial	0.18	..	sachets	0.25dz	0.107dz	0.05			
thigh stockings	pr	2.33	..	3.50	TETREX (171 BLL)				metallic hair spray	6 oz	2.40dz	1.03dz	0.40		
pantie hose					capsules packs of 16	..	..	..	16 oz		5.00dz	2.14dz	0.83	
service light weight	pr	2.21	..	3.32	THEOGRAD (2 Abbott)				nontangle setting lotion	18 cc	0.60dz	0.26dz	0.10		
springtime	pr	1.98	..	2.97	Filmtabs (5 x 30)	150	1.95	..	plastified setting lotion	vial	0.50dz	0.22dz	0.09		
summertime	pr	1.60	..	2.40	packs of 100 and 500				set with beer styling lotion	sachet	0.25dz	0.107dz	0.05		
superfit lightweight	pr	2.10	..	3.15	THICKEN HAIR (1412 Jackel)				semi permanent shampoo	..	0.37dz	0.16dz	0.06		
					conditioner economy	0.25	0.115	0.49	hair colours	..	0.37dz	0.16dz	0.06		
					THOMPSON'S (992 P & C)				spraying lacquer	16 oz	2.87dz	1.23dz	0.50		
					dandelion coffee	$\frac{1}{2}$ lb	3.92dz	..	0.41						
					1 lb	6.52dz	..	..	0.68					
					slippery elm food										
					malted or										
					unmalted	6 oz	1.82dz	..	0.19						
						1 lb	3.18dz	..	0.34						
						2 lb	5.34dz	..	0.57						
					THROATIES (64 ACL)										
					pastilles original,										
					blackcurrant; lemon;										
					honey and menthol;										
					menthol and eucalyptus	0.28dz	0.08dz	0.04							
					THROMBORAL (810 Maw)										
					vials	12	3.24								
					TILLOTTS (1237 Tillotts)										
					white tar ointment	2.85dz	0.85dz	0.43							
					TINTONA (1282 VB)										
					hair dyes	1.50dz	0.675dz	0.25							
					TOFRANIL (501 Geigy)										
					tablets 25 mg	100	1.36	..	2.04	†s4B					
					pack of 50				0.71	..	..	1.06 $\frac{1}{2}$ †s4B		
					10 mg	100									
					packs of 60 and 250										
					TOGAL (533 Grabowski)										
					tablets	42	2.10dz	0.63dz	0.32						
					TOM CAXTON'S TRUE BREW (1449 R&CFD)										
					kit	8.00dz	..	..	0.80					
					TONIC AUX SIMPLES (317 CS)										
					tubes 82 g	4.50dz	2.025dz	0.82							
					TOPILAR (1584 Syntex)										
					cream	500 g									
					ointment	500 g									
					TORBETOL (1244 TLOC)										
					shampoo	..	0.2667	..	0.40						
					TRANSPULMIN (221 Camden)										
					ampoules	50	22.50dz	6.75dz	3.06 $\frac{1}{2}$ †						
					TRESCAZIDE (971 PSMB)										
					tablets										
					pack of 500										
					Tribovax (208 BW) existing entry										
					TRIBOVAX T (208 BW)										
					vaccine (vet.)	20 ml	0.63	..	0.84						
					TRIMSTER (1542 Trimster)										
					baby products										
					bibs plastic	2.30dz	..	..	0.27 $\frac{1}{2}$					
					face flannel	..	..	..	0.16					
					pants covered	1.44dz	..	..	0.18					
					TRIM TABS (903 NPU)										
					slimming kit	6.00dz	..	..	0.75					
					TRINURIDE (115 Bengue)										
					tablets	100	1.31	0.39	2.14	†s4A					
					500	5.70	1.71		†s4A						
					TRIO-KIT (1154 SNP)										
					contact lens kit										
					standard TK3	1.20	0.19	1.79							
					de luxe TK4	2.25	0.56	3.56							
					TROPICAL (329 CRP)										
					mini shower	1211	1.62	0.178	2.61						
					TRUFOOD (1249 Trufood)										
					baby cereal	227 g	1.54dz	..	0.16						
					Follow-On	454 g	4.19dz	..	0.44						
					half cream	454 g	4.19dz	..	0.44						
					humanised formula	454 g	4.19dz	..	0.44						
					TUSANA (147 Boots)										
					125 ml	1.76dz	..	..	0.22	†				

	Trade £.p	Tax £.p	Retail £.p
WASP-EZE (992 P & C)			
aerosol for stings 25 g	2.35dz	..	0.28 †
75 g	3.60dz	..	0.43 †
Weldopa (1154 S & N)			
WELLCOME (208 BW)			
influenza split virus vaccine			d
pethidine hydrochloride			
injection 50 mg/ml			
pack of 100	..	..	d
tablets 50 mg	..	..	d
pack of 500	..	..	d
tuberculin old human T			d
WELLCOVAX (208 BW)			
vaccine			d
WESCODYNE SURGICAL (115 Bengue)			
germicide 500 ml	0.55		
4.5 l	3.30		
WHITE'S DR. (761 Lilia White)			
Koronets briefs	2.64dz	0.278dz	0.32
pads	1.054dz	..	0.11
sanitary belt	0.996dz	0.117dz	0.12½
towels 0	1.392dz	..	0.14
1	1.463dz	..	0.15
2	1.663dz	..	0.17½
3	1.758dz	..	0.18½
E1	0.767dz	..	0.08
Carefree	1.45dz	..	0.15
	1.65dz	..	0.17½
WILLIAMS (255 Chembro)			
Ice Blue			
Aqua-Velva			
after shave 55 cc	2.67dz	1.20dz	0.41
110 cc	4.44dz	2.00dz	0.68
WILLIAMS, DR (485 Fulford)			
pink pills	1.275dz	..	0.15
	2.504dz	..	0.30
WOODWARDS (1346 Woodward)			
baby cream 220 gm	2.52dz	..	0.28
WYOVIN (1352 Wyeth)			
tablets			d
pack of 50			
XANADU (446 F1)			
bath powder 5 oz	0.79	0.355	1.75
Cologne extraordinaire			
1 oz	0.57	0.255	1.25
3 oz	1.24	0.56	2.75
5 oz	1.69	0.76	3.75
spray 2 oz	0.79	0.355	1.75
hand and body lotion			
8 oz	0.57	0.255	1.25
parfum ¼ oz	1.74	0.785	3.85
de luxe			
½ oz	2.82	1.27	6.25
purse ¼ oz	1.33	0.60	2.95
refill ¼ oz	0.88	0.395	1.95
soap-on-a-rope 5½ oz	0.69	0.205	1.35
sponge ball set	2.43	0.73	4.75
talc shaker 3 oz	0.50	0.225	1.10
whipped cream milk bath			
6½ oz	1.00	0.30	1.95
YALCS (752 Lenton)			
nylon elastic hosiery			
Superfine seamless			
full foot pr	2.10	..	3.15
Superflex seamless			
full foot pr	2.10	..	3.15
Springtime support			
hose (70 den)			
seamless pr	0.99	..	1.48
Summertime support			
hose (40 den)			
seamless pr	0.99	..	1.48
support socks for men			
pr	4.63	0.07	1.01
YALE (1354 Yale)			
Marina cotton wool dispenser			
420715	..	..	1.81
deodoriser holder			
420815	..	..	1.50
first aid kit			
420503	..	..	4.92
tissue dispenser			
420603	..	..	1.93
toilet pack dispenser			
420605	..	..	1.34
toilet roll holder			
440100	..	..	1.03
tooth brush holder			
410301	..	..	0.80
410302	..	..	1.21
YARDLEY (1355 Yardley)			
lipstick			
Soul Shimmer	0.229	0.103	0.45
YEAST PAC (994 P & M)			
beauty mask			
tube	2.27dz	1.02dz	0.36
ready mixed			d
tube			d
medicated	1.77dz	0.53dz	0.26
YESTAMIN (424 EGL)			d
YESTAMIN (1246 Trent)			i
ZEASORB (1191 Stiefel)			
powder 6 oz	0.28	0.084	0.50
ZEISS IKON (673 J of H)			
projector P506	..	..	88.80
ZONULYSIN (810 Maw)			
ampoules 6	3.24		
ZUMAX (176 BCLO)			
nutritional supplement			
150 ml	2.70dz	..	0.40

AMENDMENTS TO KEY TO SUPPLIERS

61 APC	=	Armour Pharmaceutical Co Ltd, Hampden Park, Eastbourne, Sussex. 0323 34721	1098 Sandoz	=	Sandoz Products Ltd, 41 Upper Grosvenor Street, London W1X 0AL. 01-629 5011
137 Blakoe	=	Blakoe Ltd, 229 Putney Bridge Road, London SW15. 01-870 0973	1108 SMC	=	Schoil (UK) Ltd, 182 St John Street, London EC1P 1DH. 01-253 2030
245 Champion	=	Champion (Mexborough) Ltd, Washington Works, 97 Wellington Street, Sheffield S1 3SF. 0742-24371	1125 Selto	=	Selto (Eastbourne) Ltd, 1a Myrtle Road, Eastbourne, Sussex. Eastbourne 28610
336 Curacho	=	Curacho Co, Shrublands, Motcombe, Shaftesbury, Dorset. 07476 2591	1164 SSL	=	Southall (Sales) Ltd, Surbiton, Surrey. 01-397 5200
363 DS	=	Declon Sponges Ltd, Cranborne Road, Potters Bar, Herts. Potters Bar 5715	1188 Steiner	=	Steiner Products Ltd, Ashburton House, Ashburton Grove, Londo N7. 01-607 6700
385 DG	=	Gray Products Ltd, 2 Marshall Road, Hampden Park, Eastbourne, Sussex. 0323 27871	1201 Supervite	=	Supervite Manufacturing Co Ltd, 107 Great Eastern Street, Londo EC2 3JD. 01-253 0827
386 Douek	=	E.M.Douek & Co Ltd, 62 Gloucester Place, London W1H 3HL. 01-935 1309	1225 Thermega	=	Thermega Ltd, Ermyrn Way, Leatherhead, Surrey. Ashtead 73433
431 Eugene	=	Eugene Ltd, 61 Hallam Road, Nelson, Lancs. Nelson 66611	1246 Trent	=	Trent Laboratories (Division of English Grains Ltd), Park Road, Overseal, Burton-on- Trent. Swadlincote 5931
443 Eylure	=	Eylure Ltd, Grange Industrial Estate, Llanfrechfa Way, Cwmbran, Monmouthshire. Cwmbran 66611	1354 Yale	=	Yale Security Products division, Eaton Corporation, Wood Street Willenhall, Staffs WV13 1LA. 0902 66911
503 G	=	Geistlich Sons Ltd, Newton Bank, Long Lane (A41), Chester CH2 3QZ. 0244 47534	1373 Hanovia	=	Hanovia Lamps Ltd, 480 Bath Road, Slough, Bucks. Burnham 4041
521 Glenwood	=	Glenwood Laboratories Ltd, 19 Wincheap, Canterbury, Kent. 0227 60139	1408 Rayner	=	Rayner & Co Ltd, 11 Commercial Road, London N18 01-807 0441
691 Kemsales	=	Kemsales Ltd, Peek House, Newhaven, Sussex. Newhaven 3123	1438 RHM	=	RHM Foods Ltd, Victoria Road, London N.W.10. 01-965 6565
710 Knox	=	Knox Laboratories Ltd, 5 Western Road, Aston Clinton, Aylesbury, Bucks. Aston Clinton 8121	1444 Lepetit	=	Lepetit Pharmaceuticals Ltd, Nicholas House, High Street, Maidenhead, Berks. Maidenhead 32011
813 MF	=	Max Factor Ltd, 16 Old Bond Street, London W1X 4BP. 01-493 6720	1450 CPL	=	Chefaro Proprieties Ltd, Crow House, London Road, Morden, Surrey. 01-542 3402
824 MCP	=	M.C.P. Pharmaceuticals Ltd, Alperton, Middlesex. 01-903 4411	1505 MDCL	=	Metropolitan Drug Co Ltd, P.O.Box 111, Sheffield. Woodhouse 3232
868 MC	=	Multipax Chemicals Ltd, 121 Norwood Road, London E5. SE24. 01-671 0975	1513 Rodale	=	J.I.Rodale & Co Ltd, Chestnut Close, Potten End, Berkham- sted, Herts. 04427 71313
875 MPL	=	Myleto Products Ltd, 111 Clarence Road, London E5. 01-985 8808	1514 Brocapharm	=	Brocapharm Ltd, Trend House, Pyrford Road, West Byfleet, Surrey. Byfleet 42297
901 Norton	=	H. N. Norton & Co Ltd, 133A Shawbridge Street, Glasgow G43 1QQ. 041-632 2362	1523 Rallet	=	Rallet, 941 Great West Road Brentford, Middlesex. 01-560 52
918 OrLem	=	Or-Lem Ltd, AVI House, Bridgefoot, Stratford-upon- Avon. Stratford-upon-Avon 5671	1548 DDSA	=	DDSA Pharmaceuticals Ltd, 310 Old Brompton Road, London SW5. 01-373 7884
1043 RBUK	=	Reisse Bentley (UK) Ltd, 102 The Street, Rustington, Sussex. Rustington 71608	1553 Contactasol	=	Contactasol Ltd, 2 Portsmouth Road, Kingston-on-Thames. 01-546 4964
1068 Roberts	=	Roberts Laboratories Ltd, Burden Road, Bolton, Lancs BL3 2RB. 0204 32631	1563 Enzypharm	=	Enzypharm Biochemicals Ltd, 179 Heath Road, Twickenham, Middlesex. 01-892 2028
1087 Roussel	=	Roussel Laboratories Ltd, Roussel House, Wembley Park, Middlesex. 01-903 1454	1569 DPUK	=	Dietetic Products (UK) Ltd, 55 Park Street, Bristol BS1 5NT. 0272 20714
			1578 Vernon	=	Vernon — Carns Ltd, Penwortha Mills, Preston PR1 9SN. 0772 4493
			1600 SHL	=	Stud Holdings Ltd, 45 Brompto. Road, London SW3 1DE. 01-584 0791

THIS WEEK'S CHANGES

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
ALLERCUR (1479 SCL) entire entry			d	CALCIUM DISODIUM VERSEDATE (1061 Riker)			
ALTOIDS (1152 SK)	0.97dz	0.175dz	0.13 a	ampoules 5 ml	6	1.50	
ANGEL FACE (256 CPL)				cream 50 g		0.30	
blush & gloss	2.97dz	1.34dz	0.45 c	tablets 100		1.20	
eye liner liquid	1.98dz	0.89dz	0.30 a	veterinary solution			
eye shadow cream	1.98dz	0.89dz	0.30	100 ml	1.00		
powder	1.98dz	0.89dz	0.30	COOL (105 BTD)			
fashion compact	2.97dz	1.34dz	0.45	antiperspirant aerosol			
refill	1.98dz	0.89dz	0.30	standard	2.135dz	0.965dz	0.34
mascara automatic	3.30dz	1.49dz	0.50	economy	2.70dz	1.215dz	0.43
ANOVLAR (1479 SCL)				CUPAL (333 Cupal)			
packs 3 x 21 and 6 x 21			d	cough balsam, adult			
ARADOLENE (1023 Radiol)				100 ml	1.50dz	0.40dz	0.22½
analgesic cream	0.125	0.04	0.23½c	200 ml	2.32dz	0.63dz	0.37½c
BELLADENAL (1098 Sandoz)			d	CUTEX (256 CPL)			
BELLADENAL (1303 Wander)			i	basecoat	1.66dz	0.74dz	0.25
BENLATE (1400 PBI)			•	cheeky chops	2.98dz	1.34dz	0.45
fungicide	0.20		0.30	cuticle remover	1.66dz	0.74dz	0.25
BIO (1400 PBI)				cream	1.98dz	0.90dz	0.30
lawn tonic 1000 sq ft	0.30		0.45 •	emery boards	1.00dz	0.46dz	0.15
B—R (1023 Radiol)				eye shadow			
Bone Radiol (horses and dogs)				Blinkers	2.98dz	1.34dz	0.45
200 ml	0.48	0.145	0.82 c	hand cream, jar	70 g	1.98dz	0.89dz
BRECK (1509 C of GB)			d	lipsticks			
BRECK (1131 Shulton)			i	creme	2.64dz	1.19dz	0.40
BROMOPHOS (1400 PBI)			•	opaline	2.64dz	1.19dz	0.40
soil pest killer	0.20	..	0.30	nail flex	1.98dz	0.90dz	0.30
				nail polishes			
				gold glister	2.31dz	1.04dz	0.35



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		Trade £.p	Tax £.p	Retail £.p			Trade £.p	Tax £.p	Retail £.p			Trade £.p	Tax £.p	Retail £.p
opaline		2.31dz	1.04dz		bubble bath	HL 16	4.33dz	1.30dz	0.65			PHOLTEX (1061 Riker)		
pearl		1.98dz	0.89dz	0.30	cologne	HL 48	4.41dz	2.08dz	0.75 i			cough suppressant		
one coat		1.98dz	0.89dz	0.30	creme perfume	HL 47	4.61dz	2.08dz	0.75 a			100 ml	0.44	†DDI
see through		1.98dz	0.89dz	0.30	eau de toilette	HL 10	4.61dz	2.08dz	0.75			1000 ml	4.17	†DDI
reflections		2.31dz	1.04dz	0.35	hand lotion	HL 33	2.89dz	1.30dz	0.47			POLAROID (989 Polaroid)		
regular		1.65dz	0.74dz	0.25	perfume	HL 1	3.38dz	1.52dz	0.55			colorpack III	.. ..	25.95 a
						HL 15	5.53dz	2.49dz	0.90			colorpack II		d
oily polish remover						HL 5	9.84dz	4.43dz	1.60			POND'S (256 CPL)		a
	40 cc	1.32dz	0.59dz	0.20 □		HL 6	8.00dz	3.60dz	1.30			cold cream jar	16 cc	0.99dz
	82 cc	1.98dz	0.90dz	0.30 □	spray	HL 8	3.60dz	1.20dz	0.54			jar	42 cc	2.02dz
strong nail	14 g	2.32dz	1.04dz	0.35	soap (3)	HL 9	3.07dz	1.38dz	0.50			jar	90 cc	3.24dz
hand lotion				d	talc powder							jar	214 cc	5.88dz
wet look nail polish				d	INTRALGIN (1061 Riker)							tube		1.85dz
nail hardener				d	gel	50 g	0.16	.. ..	†a					0.83dz
DIAMOND VOSS (261 Christy)					liquid	250 ml	0.32	.. ..	†			Dreamflower		
		6.46dz	2.91dz	1.05 a								dusting powder	5 oz	4.00dz
DETTOL (1037 Reckitt)					INTRAVAL (971 PSMB)							talcum powder	100 g	1.70dz
	small	0.74dz	0.205dz	0.10 a	ampoules 2.5% 0.5 g	25	2.52	.. ..	3.78†s4Ac			160 g	2.38dz	1.07dz
	medium	1.34dz	0.369dz	0.18								dry skin cream jar	16 cc	0.99dz
	large	2.21dz	0.611dz	0.30								jar	42 cc	2.02dz
DISPRIN (1037 Reckitt)				a	ISO-AUTOHALER (1061 Riker)				a			jar	90 cc	3.24dz
tablets	8	0.52dz	0.14dz	0.07	complete	2.06	.. ..		†s4B			face powder	loose	1.26dz
	26	1.31dz	0.363dz	0.18	refill	0.81	.. ..		†s4B			foundation cream		
	36	1.68dz	0.462dz	0.23								jar	16 cc	0.99dz
	100	3.30dz	0.913dz	0.45	JACKSON (662 EJ)							jar	42 cc	2.02dz
pack of 50				d	glucose confectionery							16 cc	0.99dz	0.45dz
junior	20	0.67dz	0.187dz	0.09	barley sugar							42 cc	2.02dz	0.91dz
48	0.97dz	0.266dz	0.13		sticks No 10	0.94	0.16	0.09 c				90 cc	3.24dz	1.46dz
DORMEL (1426 UN)						(1½dz)	(1½dz)					light moisturiser	16 cc	0.99dz
feeders				0.16 a	JONQUILLE (813 MF)							42 cc	2.02dz	0.91dz
teats				0.06	creme perfume	0.405	0.173	0.78 i				90 cc	3.24dz	1.46dz
DRICOL (171 BLL)				●	dusting powder	0.571	0.244	1.10 a				lipstick		
nasal drops	15 ml	0.19	.. ..	0.28½	eau de toilette spray	0.337	0.144	0.65				stayfast	1.26dz	0.57dz
spray	15 ml	0.19	.. ..	0.28½	perfume phial	0.311	0.133	0.60				Spray'N stay		
DUO-AUTOHALER (1061 Riker)				a	talc new design	0.166	0.071	0.32				small	125 g	2.38dz
complete	2.20	.. ..	†s4B		LAK-AWAY (1351 WLU)							large	207 g	3.06dz
refill	0.95	.. ..	†s4B		shampoo	1.20	0.36	0.06 a				vanishing cream		
DUROMINE (1061 Riker)				a		(3dz)	(3dz)					jar	16 cc	0.99dz
capsules 15 mg	30	0.47	.. ..	†s4B	LEM-SIP (1037 Reckitt)							jar	42 cc	2.02dz
30 mg	30	0.60	.. ..	†s4B	junior	8	1.48dz	0.412dz	0.20 ●			jar	90 cc	3.24dz
DUROPHET (1061 Riker)				a	LENTHERIC (753 Lenthéric)				d			PREMARIN (1370 Ayerst)		
capsules 7.5 mg	30	0.19	.. ..	†s4B	LENTHERIC (1574 LM)				i			tablets 2.5 mg	30	0.68
12.5 mg	30	0.20	.. ..	†s4B	LERGOBAN (1061 Riker)				a			vaginal cream	42.5 g	1.00
20 mg	30	0.24	.. ..	†s4B	tablets	50	0.68					PRIMITIF (813 MF)		
DUROPHET M (1061 Riker)				a	200	2.24						dusting powder	0.571	0.244
capsules 12.5 mg	30	0.41	.. ..	†s4B	LINDEN VOSS (261 Christy)							eau de toilette spray		
20 mg	30	0.44	.. ..	†s4B	anti-perspirant aerosol	8.33dz	2.50dz	1.25 a				25 g	0.337	0.144
ELECTRIQUE (813 MF)					cream	7.00dz	2.10dz	1.05				50 cc	0.363	0.155
creme perfume	0.405	0.173	0.78 i		roll-on	7.00dz	2.10dz	1.05				perfume	phial	0.311
dusting powder	0.571	0.244	1.10 a		L'ONGLEX (256 CPL)				a			talc	0.166	0.071
eau de toilette spray	0.337	0.144	0.65		nail polish cream	1.12dz	0.50dz	0.17 □				PRIMOBOLAN (1479 SCL)		
50 cc	0.363	0.155	0.70		pearl	1.45dz	0.65dz	0.22				tablets 1 mg all packs		d
perfume	phial	0.311	0.133	0.60	polish remover	20 g	0.79dz	0.36dz	0.12			5 mg	150	2.56
talc new	0.166	0.071	0.32		LOREXANE (649 ICI)							packs of 20, 100 and 500		3.85 †s4B●
ENERGEN (1438 RHM)					concentrate packs of 50 and 500 ml				d			PRIMOBOLAN DEPOT (1479 SCL)		d
digestive biscuits	0.995dz	.. ..	0.10 r		MANDRAX (1087 Roussel)							ampoules packs of 1 and 20		d
rolls	1.34dz	.. ..	0.13½c		tablets							PRIMODIAN (1479 SCL)		
wheat flakes	2.23	.. ..	0.15		pack of 1000				d			tablets pack of 150		d
(1½dz)					MEDIHALER ERGOTAMINE (1061 Riker)				a			PRIMODIAN DEPOT (1479 SCL)		
EXUBERANCE (813 MF)					75 dose	0.95			†s4B			ampoules packs of 1 and 20		d
dusting powder	0.571	0.244	1.10 a		MEDIHALER-DUO (1061 Riker)				a			PRIMOGEN DEPOT (1479 SCL)		
eau de toilette spray	0.337	0.144	0.65		400 dose	0.95			†s4B			ampoules packs of 1 and 20		d
talc new design	0.166	0.071	0.32		MEDIHALER-EPI (1061 Riker)				a			PRIMOSISTON (1479 SCL)		
FERROIDS (1061 Riker)					400 dose	0.81			†s4B			ampoules packs of 1 and 20		d
100	0.40	.. ..	a		MEDIHALER-ISO (1061 Riker)				a			PRIMOTESTON DEPOT (1479 SCL)		
FLUOR-I-STRIP (1370 Ayerst)					400 dose	0.81			†s4B			ampoules 50 mg pack of 1		d
strips	2 x 100	2.19	.. ..	r	forte 400 dose	0.95			†s4B			100 mg packs of 1 and 20		d
200	2.19	.. ..			MIGRALEVE (657 IL)							250 mg packs of 1 and 20		d
FOLAEMIN (1061 Riker)				a	tablets (pink pack)	12	0.2333	0.069	0.42 †DDI●			RAUWILLOID (1061 Riker)		
tablets	100	0.44			MINOVLAR (1479 SCL)							tablets	60	0.38
FRESH START (256 CPL)				a	multipack				d				500	2.97
medicated gel tube	56 g	2.24dz	1.01dz	0.33	ED multipack				d			+ Veriloid	100	2.01
GEEPS (1152 SK)					MOON VOSS (261 Christy)							500	9.65	
pastilles	2 oz	0.92dz	0.275dz	0.14 a	6.46dz	2.91dz	1.05 a					SENOKOT (1037 Reckitt)		
GLYMIEL (1351 WLU)					MORNY (862 Mornay)				d			syrup	100 ml	1.86dz
jelly	0.685dz	0.31dz	0.11 a		MORNY (1574 LM)				i			SKELS (1152 SK)		
1.12dz	0.505dz	0.18			NEUTRAPEN (1061 Riker)				a			pastilles		1.16dz
GONDAFON (1479 SCL)					vial	2.00						SMITH KENDON (1152 SK)		
pack of 500				d	NEUTROLACTIS (1098 Sandoz)				d			glucose tablets	7 oz	1.57dz
GYNOVLAR (1479 SCL)					NEUTROLACTIS (1303 Wander)				i			16 oz	2.86dz	0.285dz
packs 3 x 21 and 6 x 21				d	NIVEA (1164 SSL)							lozenges Brompton	2 oz	0.92dz
HARMONY (412 Elida-Gibbs)					liquid	100 cc	1.625dz	0.705dz	0.24½●			linseed liquorice and		0.275dz
protein plus shampoo				●	175 cc	2.299dz	0.999dz	0.35				chlorodyne		0.275dz
sachet	0.305dz	0.09dz	0.04½		NORFLEX (1061 Riker)				a			pastilles		
bottle	1.32dz	0.395dz	0.18		ampoules 2 ml	3	0.40		†s4B			blackcurrant and		
HYPNOTIQUE (813 MF)				a	tablets	100	1.13		†s4B			glycerin	2 oz	0.98dz
dusting powder	0.571	0.244	1.10		NORGESIC (1061 Riker)				a			blackcurrant iodised		
eau de toilette spray					tablets	100	0.79		†s4B			throat		0.92dz
25 g	0.337	0.144	0.65		dp 500	3.68			†s4B			bronchial		0.92dz
57 cc	0.363	0.155	0.70		OKASA (325 C-A)				d			catarrh		0.92dz
perfume	phial	0.311	0.133	0.60	OKASA (690 Keldon)				i			eucalyptus and menthol	1.02dz	.. ..
talc	0.166	0.071	0.32		PENIDURAL (1352 Wyeth)							Gee's linctus BPC	0.92dz	.. ..
IN LOVE (1376 Hartnell)					tablets	50	0.80	.. ..	1.06½TS●			glycerin and thymol	1.02dz	.. ..
(distributors 261 Christy)					packs of 20 and 100				d			honey glycerin and		0.13
bath dusting powder					PENTOXYLON (1061 Riker)							lemon	0.98dz	0.175dz
	HL 7	7.07dz	3.18dz	1.15 a	tablets	100	0.48		†s4Ba					0.14

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
SODIUM VERSENATE (1061 Riker)				shampoos				WELLA (1318 Wella)			
ampoules 5 ml 6 1.70				beauty				Body 'n' Bounce	1.06dz	0.48dz	0.17
SPONTEX (1174 Sponcel)				sachet	0.77	0.23	0.03½	hair set	0.94dz	0.43dz	0.15
tablet sponges range				bottle 36 g	0.96dz	0.29dz	0.13	WOLTZ ITALIANA (1363 SAL)			
SPONTEX (1174 Sponcel)				bottle 72 g	1.40dz	0.42dz	0.19	make up			
(distributors 903 NPU)				bottle 120 g	2.14dz	0.64dz	0.29	fluid moisturising	2.34dz	1.02dz	0.39
toilet sponges				bottle 485 g	4.82dz	1.45dz	0.69		3.42dz	1.50dz	0.57
cellulose baby	0.73dz	0.22dz	0.11	cream + conditioner				manicure			
toilet	1.06dz	0.32dz	0.16	sachet	0.77	0.23	0.03½	base coat	1.74dz	0.76dz	0.29
shower	1.43dz	0.43dz	0.21½	bottle 72 g	1.40dz	0.42dz	0.19	cuticle remover	1.74dz	0.76dz	0.29
bath	1.065	0.32	0.32	120 g	2.14dz	0.64dz	0.29	cuticle softening creme	2.34dz	1.02dz	0.39
(½ dz)	(½ dz)	(½ dz)		485 g	4.82dz	1.45dz	0.69	nail enamel			
velure baby	0.73dz	0.22dz	0.11	lemon	0.77	0.23	0.03½	regular	1.92dz	0.84dz	0.32
shower	0.96dz	0.29dz	0.14½	bottle 36 g	0.96dz	0.29dz	0.13	mini	1.50dz	0.65dz	0.25
bath	1.36dz	0.41dz	0.20½	bottle 72 g	1.40dz	0.42dz	0.19	pearl	2.55dz	1.11dz	0.42
STEVENS (1023 Radiol)				bottle 120 g	2.14dz	0.64dz	0.29	mini	1.74dz	0.76dz	0.29
ointment 28 g 0.21	0.065		0.35½†c	485 g	4.82dz	1.45dz	0.69	super brilliant	3.24dz	1.42dz	0.55
SULPHAMEZATHINE (649 IC1)				medicated	0.77	0.23	0.03½	super creme	2.64dz	1.15dz	0.45
oral suspension 21 1.45			2.17 †s4BTS●	sachet	(3 dz)	(3 dz)		remover lanolin	1.74dz	0.76dz	0.29
pack of 11			d	bottle	0.96dz	0.29dz	0.13	oily	1.50dz	0.65dz	0.25
TERRA-CORTRIL (969 Pfizer)				72 g	1.40dz	0.42dz	0.19	thinner	1.50dz	0.65dz	0.25
topical ointment 30 g 0.96			1.44 TS●	120 g	2.14dz	0.64dz	0.29	top coat	1.74dz	0.76dz	0.29
pack of 5 g			d	485 g	4.82dz	1.45dz	0.69	venetian carnival			
THEODROX (1061 Riker)			a	protein cream	0.77	0.23	0.03½	mini Venetian carnival			
tablets dp 1000 0.40			a	sachet	(3 dz)	(3 dz)		nail hardener			
THIAVER (1061 Riker)			†s4B	36 g	0.96dz	0.29dz	0.13	WRIGHTS (1351 WLU)			
tablets 100 2.01			a	72 g	1.40dz	0.42dz	0.19	shampoo liquid	65 cc	1.10dz	0.33dz
VANDID (1061 Riker)			a	120 g	2.14dz	0.64dz	0.29	125 cc	1.55dz	0.456dz	0.21
ampoules 2 ml 6 0.75				485 g	4.82dz	1.45dz	0.69	herb	65 cc	1.10dz	0.33dz
5 ml 6 1.00				soapless	1.07	0.32	0.05	125 cc	1.55dz	0.465dz	0.21
infusion 540 ml 1.50					(3 dz)	(3 dz)					
oral 5 ml 0.40											
VASELINE (256 CPL)			a	VENTROMIL (1061 Riker)				AMENDMENTS TO KEY TO SUPPLIERS			
hair cream junior 70 g 1.155dz	0.52dz		0.17	liquid	250 ml	0.48	†s4Ba	1258 Underwoods = Underwoods (Cash Chemists)			
standard				tablets	100	0.60	†s4B	Ltd, 120 Tottenham Court			
149 g 1.70dz	0.765dz		0.25	VERILOID (1061 Riker)			a	Road, London W1P 9HN.			
tonic 49 g 1.495dz	0.675dz		0.22	tablets 1 mg 100 0.70			†	01-388 2181			
99 g 2.38dz	1.07dz		0.35	2 mg 100 1.20			†				
intensive care lotion				VERILOID VP (1061 Riker)			a	1303 Wander = Wander Ltd, Pharmaceutical			
medium	1.70dz	0.77dz	0.25 r	tablets	100	1.30	†s1s4A	Division, 42 Upper Grosvenor			
large	2.65dz	1.19dz	0.39					Street, London W1.			
petroleum jelly	tin 0.59dz	0.176dz	0.08 □a	VIDEXON (1258 Underwoods)				01-499 3931			
No. 1	0.883dz	0.266dz	0.12 □	tablets	10	0.21	0.33 i	1574 LM = Lenthalic Morny Ltd, 17			
No. 2	1.47dz	0.44dz	0.20					Old Bond Street, London			
white	tin 0.663dz	0.20dz	0.09 □	VOSS (261 Christy)				W1X 4AY. 01-493 1733			
No. 1	0.956dz	0.286dz	0.13	bath oil	8-bath	2.76dz	1.24dz	0.45 a			
No. 2	1.62dz	0.49dz	0.22 □	22-bath	5.23dz	2.46dz	0.85				
nursery	2.88dz	0.86dz	0.39 □								
economy tin	4.80dz	1.44dz	0.65								

marking

The facts that affect your figures

The efficiency of your price marking can have a crucial effect on the profitability of your operation. Surveys have shown that illegibility of prices can be as high as 7% when they are marked by hand. This means guessing by your staff. Guessing by your customers. It means confusion all round. And that kills your profits!

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Essex, CO12 1BR

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New Flavour advertising breaks in mid-January and that's when the demand will start.

Make sure you're ready by ordering plenty now.

Sanatogen

Now in original and New Lemon Flavours. More believers every day

COMMENT

Publicising a service

General practice pharmacy has received some adverse publicity in the national Press following the death of a baby in Wolverhampton over the Christmas holiday (last week, p 5). First reports suggested that difficulty in finding a chemist open to dispense a prescription was a contributory factor—though the baby's father has since admitted that he did not read the notices showing pharmacies on duty.

It seems that in Wolverhampton the statutory notices were on display—and one pharmacy visited by the father even gave the number to be telephoned in emergency.

It would appear that there are a number of lessons to be learned from this incident. Following up the Wolverhampton story, *Daily Mail* reporters carried out an investigation and found that in parts of the London area, few pharmacies displayed details of the rota service.

It seems more than likely that, in the areas visited, late-opening pharmacies had removed the need for a rota service, and under these circumstances there is no contractual requirement for closed pharmacies to display a notice. Few pharmacists would be anxious to publicise a competitive service where there is no agreed rota, but the omission is of no help to the patient with a prescription issued outside normal business hours.

There are few areas in which a 24-hour on-call service is not provided on a voluntary basis—but is its existence always known to the public? And do they know how to get in touch with the service?

The answer is surely a uniform system, with directions for contacting the pharmaceutical service stated on a notice displayed at every pharmacy. The obvious place for this information is the statutory rota notice—but a notice, we would hope, of higher quality than that sometimes issued by Executive Councils.

Considering that many notices have to be exhibited in unlit shop doorways—could not the NHS afford a standardised illuminated sign? Such a sign could incorporate a readily recognisable pharmaceutical symbol. It is unlikely that the Wolverhampton father would have missed such a sign—and perhaps the consequences would then have been less tragic.

Value for money?

This spring, CHEMIST AND DRUGGIST is launching a new publication for the pharmaceutical profession and industry—the *C&D DIRECTORY*. The *DIRECTORY* supersedes the Year Book which has been a companion to the *C&D* weekly for over 100 years.

During the past 12 months, the *C&D* team has been looking at ways in which the Year Book could be improved to bring it into line with the other trade directories for which the house of Benn Brothers Ltd has a justifiably high reputation. Each Benn directory is a standard work of reference in the industry it serves, and ways have been sought, therefore, to strengthen the editorial content of the *C&D Year Book*.

The first step has been to incorporate a revised and up-to-date edition of the authoritative CHEMIST AND DRUGGIST

TABLET AND CAPSULE IDENTIFICATION GUIDE, with its well-tried system of colour matching, size, shape and mark references. Secondly, the Buyers' Guide section has been made even more extensive—it is expected to include over 10,000 entries when the *DIRECTORY* goes to press—while the suppliers' address list has been made even more comprehensive on a "free entry" basis. All essential features of the old Year Book are retained—companies, their directors and subsidiaries, professional and trade organisations, salary structures, NHS services, poisons, purchase tax, etc—each section being fully revised and, where possible, expanded. In addition, there are guides to new legislation affecting general practice and industrial pharmacy.

Naturally, such a publishing undertaking costs money—too much, regrettably, for the *DIRECTORY* to be made part of the *C&D* subscription. In fact, increasing costs would have necessitated a rise in subscription if the former Year Book had been retained. Instead, the new *DIRECTORY* will be offered to *C&D* subscribers at £3 (postage and handling £0.40) half the price that is being charged to non-subscribers. This represents excellent value for money when compared with the previous cost of £5 for the TABLET AND CAPSULE IDENTIFICATION GUIDE and, for non-subscribers, £5 for the Year Book. Publication date is March 1.

It is confidently believed that the *C&D DIRECTORY* will quickly establish itself as a basic reference book throughout pharmacy and associated industries.

... and money well spent

How the pharmaceutical industry spends money seems to be a favoured subject for criticism in the area of Westminster (and, for that matter, near the *C&D*'s own doorstep in Fleet Street). A piece of information that reached us this week from the Sterling-Winthrop group sets off a train of thought that, we believe, might be equally worthy of the attention of the industry's critics.

The group has announced that pensions to retired employees are being increased to restore them to the purchasing power they had at the time of retirement.

For example, someone who retired three years ago will receive an 18 per cent increase in pension, while something like a 58 per cent increase will come to an employee who retired in 1961—and those who left the group's service earlier will get a proportionately greater benefit.

Sterling-Winthrop are not alone in such measures. Burroughs Wellcome & Co or its legal entity—The Wellcome Foundation Ltd, for example, have made continuing upward adjustment over a period of years specifically aimed at keeping pensions ahead of cost-of-living rise. At ICI there was, last autumn, a 15 per cent increase for all those who retired before March 31, 1969—again part of a continuing review scheme—while the Glaxo group have reviewed pensions continually since about 1949, and have made five increases in the past decade.

These are examples: many other companies have equally commendable records. We can only suggest that critics of the industry's spending view the picture as a whole and recognise that such disbursements must come from earned profits.

Tradition and innovation in Coventry



Above: The shopfront and display windows. Below: a general view of the pharmacy, showing how an illusion of width has been created with the laterally-slatted ceiling



An element of self-selection has been introduced to the old-established pharmacy of Loveitt & Bones Ltd, Coventry, following a move to new premises.

The move came about when the original premises in Hertford Street was scheduled for demolition under the redevelopment scheme planned by the Coventry Corporation. The street has become a pedestrian shopping thoroughfare, and the new pharmacy is sited where Hertford Street adjoins the city's main square, Broadgate.

The shape of the new premises—62ft 6in long by only 13ft 6in wide—presented some special problems. In planning how to make best use of the available space, Mr R. E. Tubb, the proprietor, worked closely with the shopfitters, Plumb Contracts Ltd. The result is an interesting blend of personal service and self-selection. In the first place, to give an illusion of width, a laterally-slatted metal ceiling with level illumination was installed.

The dispensary is sited at the far end of the selling area, so that anyone entering the pharmacy with a prescription passes the whole range of displayed merchandise on either side of the single aisle. A long, leather seat is provided in the dispensary area for those waiting for prescriptions to be dispensed and provides a vantage point for viewing the merchandise.

Materials were chosen with an eye to future decorating problems—and, from the facing-brick wall at the front of the dispensary and the attractively tiled shop fascia, to the formica-covered shelves, the accent is on trouble-free, easy-maintenance surfaces. The floor is carpeted throughout—and the combination of these styling factors give the shop character.

The entire left-hand side of the pharmacy is a self-selection cabinet mainly for cosmetic goods, while sales staff are always available behind the main counter on the right to assist customers if needed. This fixture is designed to contain sizeable counter displays and has see-through tops and glazed cabinet fronts for a range of prestige cosmetics and photographic equipment.

The leather seat in the dispensary area affords a vantage point for viewing the merchandise display





A busy display and medicine counter in front of the dispensary



Above: See-through counters on the "personal service" side of the shop. Below: Self-selection displays top a run of storage cupboards



LETTERS

Health centre hardship

Having pioneered work upon the effects of health centres upon pharmacy and the community, I have received communications from various pharmacists who are experiencing difficulties. The following are abstracts from a recent letter:

"This is an old established dispensing business half-way between a town and a large suburb. About 60 per cent of the prescriptions dispensed are from one nearby surgery. Mine is the only one of 10 or so pharmacies in the area which is likely to be adversely affected by a projected health centre, so there does not seem to be any prospect of concerted action.

"I am 63, and had intended to retire in about two years' time, which is just about the time that the centre will open. Nearly all my savings are in the business, and my chances of making a good sale have been slashed. It is too late to offer the business before the centre arrives, and the value as a going concern has plummeted. A younger man could perhaps make some contingency plans, but for me the threat to the business is coming at the very worst possible time.

Unhelpful reply

"I have written in a similar vein to the Society, but the reply was most unhelpful, if not callous—'normal hazards of business, etc'. They could not care less.

"Let me add that I do a fair general trade, but dispensing has always been the backbone, and I have not branched out into avenues outside normal pharmaceutical channels. Perhaps if I had put my efforts into wines and spirits or ladies' tights, my prospects would not be so bleak!"

It is true to say that no official pharmaceutical declaration has been made to cope with the circumstances already experienced by myself and so lucidly expressed above. It is surely time that we began thinking in terms of protecting our members *now*, and not only to be concerned as hitherto, with long term arrangements.

Is it unreasonable to suggest that the Government be approached to set up a fund, to help pharmacies—not in distress due to the "normal hazards of business"—but in distress due to the reorganisation of general medical practice. Especially when this reorganisation has been stimulated by the following factors:

☐ In April 1953 interest-free loans were made available to doctors from the group practice loans fund financed by £100,000 per annum of government money.

☐ In July 1971, the Department of Health issued a circular, which included the words "the Secretary of State wishes to encourage local health authorities to supplement and expand their present plans for

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the development of health centres wherever family doctors wish to practise from them".

If the dichotomy of pharmacy is used in an attempt to thwart the setting up of such a fund, might we further suggest that we volunteer to match the Government's contribution. The estimated number of prescriptions for 1972 is 267 million; a contribution of 0.04p per item would therefore produce £106,800. A contribution less than that provided towards the expenses of some pharmaceutical committees.

The mechanics of such a scheme would have to be retrospective, either for goodwill or profits, along the lines of existing systems for rate rebates, and would surely do much to help alleviate the worries of both private and multiple pharmacy.

D. H. Maddock
Cardiff

Venue in Israel

May I bring to the attention of your readers a number of congresses taking place in Israel during August 1972. They are: The Second Congress of the World Alliance for Pharmacy, the International Congress of Catholic Pharmacists, and the International Pharmaceutical Students Federation Congress.

The above congresses are taking place in Jerusalem at a time when the new school of pharmacy at the Hebrew University will be opened. This will surely be the highlight of the congress, since many people in the United Kingdom have donated toward the school. They will be able to see the results of their generosity.

Special tours of Israel are being arranged, and group flights are available to participants.

The congresses, which are tax deductible, offer an opportunity of seeing the Holy Land, where the ancient and the modern live side by side.

Further information can be obtained from me at the address below.

Howard L. Rice,
Laurice of London Ltd,
34 Leinster Terrace, London W2 3ET.

Cutting the cake

We have often heard the cry: "The cake cannot be increased in size, only cut up in a different way". The great pity is that we have accepted this excuse time after time—remember the sliding scale of on-cost—we have never cried "halt" and really meant it. Now it may be too late.

I see (*C&D*, December 4, 1971, p 829) that over 100 Labour MPs have signed a Parliamentary motion asking for a reduction in spending on pharmaceutical services in 1972. A general motion of this type is bad enough, but it becomes worse if you consider one of the ways in which they propose to make this reduction. "By the bulk purchase of those medicines most extensively prescribed by general practitioners"—and that means the bulk of your dispensing. If such bulk purchasing were to be implemented, how would these medicines be distributed? Possibly from central depots whence dis-

posable syringes are obtained at present. I say "possibly" to this idea in the short term, but I feel that the probability, in the long term, is that the distribution would be through health centres.

There have been recent reports of increasing numbers of health centres—which at a meeting of Scottish members in Stirling Mr W. M. Darling, president of the Pharmaceutical Society of Great Britain, described as "a greater threat to our livelihood than supermarkets".

Health centres are definitely the greatest threat we have ever had to face; many chemists have proved capable of surviving against supermarkets: indeed many have thrived under the stimulus, but no chemist can fight an Act of Parliament once it is passed.

We have already lost some lines to Ministry outlets (viz: disposable syringes and lymph vaccine) but when there are enough health centres to cover the majority of the large population areas in the country, and bulk buying is introduced for those centres we will be saying "good bye" to many more usually prescribed lines. When that time is reached the chemist need not wonder what action to take, the Ministry will no longer be interested.

Consider, now, the jump in the cost of living since 1948. Our dispensing fee has not risen at anything like the same rate—but we continue to be told that the increased cost of drugs, coupled with our on-cost, has ensured us a rising return. It is never mentioned that as the cost of drugs increases so does our capital involvement, and with our own costs going up we are receiving a smaller return on that capital.

Rate for the job

Last month, when the politicians voted themselves a 38 per cent pay rise, there were nearly as many reasons put forward to substantiate the claim as there are reasons advanced against any rise which the chemists ask for—and Sir Edward Boyle came on TV to say that the MPs were only getting "the rate for the job".

Note that this "rate for the job" is the rate at which the politicians value themselves—at what rate do the chemists value themselves? I believe it is a great deal higher than the rate which they are now paid. We are just not getting the "rate for the job", and yet more than 100 MPs wish us to take a cut, not directly, but by pirating much of the service which we now give.

If we are not receiving the "rate for the job"—and we are not—whose fault is it?

The blame immediately falls in the lap of the Central NHS (Chemist Contractors) Committee (LPC in Northern Ireland) who are our negotiators. We elected them. Is this any way to repay us? Look at the doctors who have had 8 per cent recently (and much more before that), the hospital doctors (30 per cent last year), and look at the rises achieved by laboratory technicians—a chief technician is now paid as much as, or more than, a chief hospital pharmacist, I am told.

The blame, I am afraid, is sadly misplaced. Our negotiators work just as hard as anyone else's, and produce just as many facts and figures to support any

claim. Why, we ask, do they have so little success? The answer is simple. They have no backing—we elect them and then leave them to do what they can. That is not how the doctors or technicians achieved their success. They showed complete unity and determination to stick out for their "rate for the job" to the bitter end.

There will be no point in objecting in two or three years' time when the Ministry have adequate health centre coverage; no point in striking then, when we are no longer needed. Now is the time to let our negotiators know that we are right behind them all the way—we hope to a not so bitter end.

R. F. S. Thornton
Newcastle, co Down

Pharmacy prospects

The article by H. B. Coulson headed "Prospects in the practice of pharmacy" (December 18/25, 1971, p 888) prompts me to the following observations:

Comparing reports from the Nielsen market research company which have appeared in January 1970 and in December 1971, I see that NHS turnover has increased at a greater rate than the counter turnover. The percentage of NHS related to the total turnover has increased from 30.1 per cent in 1958 to 39.0 per cent in 1969, 42.8 per cent in 1970 and 43.6 per cent in 1971. Private prescriptions and non-prescription medicines must surely account for more than 12 per cent of the remaining business. If this is so it means that at this moment in time pure pharmaceutical transactions are in the ascendancy. It is therefore foolish to try to stem the tide or to concentrate in other matters to the exclusion of professional responsibility.

While I would agree that it is against the Society's policy to sell medicines to patients in excess of their needs, I cannot agree that this side of the business cannot be increased while it is known that a proportion of the sales of medicines is going to supermarkets, hypermarkets and other non-pharmaceutical outlets.

A marked increase in salaries or other general overheads will affect *any* type of business. It is not peculiar to pharmacy or the NHS—increases on one side must be balanced with increased payments.

Since the NPU area meeting at Cambridge in 1970 the group, of which I am a member, has been forced to close a pharmacy, which was giving a useful service to a community on the fringe of our town. The closure was due to slowness in developments to relieve excess traffic and to ease pedestrian movement. This was associated with the movement of two GP physicians to the town centre. The service of this pharmacy was moved to a larger specialist pharmacy owned by us. This has resulted in an overall increase in turnover (in spite of the "loss" of cosmetic and photographic trade). We have had the same experience in the past two years with two other pharmacies in similar circumstances in adjacent areas. Once again the need for a planned pharmaceutical service is emphasised.

C. V. Hammond
Bishops Stortford

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The NPU letter on VAT

The following is the text of the letter sent by the National Pharmaceutical Union to the Chancellor of the Exchequer:

You may know that the National Pharmaceutical Union (the private retail chemists' trade association), both directly and through the Retail Consortium, has taken part in discussions with officers of the Department of Customs & Excise and of the Treasury about the impending introduction of value added tax.

The NPU Executive Committee, representing the proprietors of the 10,500 independently-owned pharmacies in the United Kingdom, has received reports of these discussions and has become increasingly uneasy at the extent of the administrative burden that VAT will cast upon the shoulders of smaller retailers.

Despite the representations that we have made, it seems fairly clear that it has already been decided to introduce VAT at more than one rate. We have, indeed, been disturbed to hear Customs & Excise officials talking in terms of as many as four different rates, including zero. During these discussions we have, undeniably, been given every opportunity of stating our views and we are grateful to those who have talked to us and listened with such patience. We can well understand how difficult it must be to design a system that will take account of the many representations that have been made to the Government. Nevertheless, we cannot escape the conclusion that neither you nor your senior colleagues have fully appreciated what VAT accounting will mean in terms of additional work for independent retailers in general, and for retail chemists in particular.

Chemists' special problems

Because of the broad nature of the chemist's inventory, ranging as it does from "essential" goods and medicines to "luxury" toiletries, cosmetics and photographic equipment, it seems fairly certain on present information that most of our members will have to cope with retail sales of goods in all the tax categories. They will thus be involved in complex additional book-keeping and accounting in order to calculate, firstly, the input tax that they will have paid and, secondly, the output tax for which they will be liable.

If, as now seems likely, the tax period is to be three months, our members will at best be required to spend many hours in carrying out detailed quarterly analyses of their invoices, and calculating breakdowns of their turnover, in order to prepare the necessary returns for the tax collection authority. These calculations may well present few problems to the multiple retailer with sophisticated accounting methods, trained staff and possibly even a computer or other mechanical aids. But to the independent shopkeeper, whose one or two businesses will not support such advantageous facilities, the time required

and the expertise necessary to understand and operate the complexities of a multi-rate VAT system will inevitably present difficulties of well-nigh insurmountable proportions.

Retailers in many of the European countries that have introduced a value added tax had previously been accountable for indirect taxes in the form of a sales tax or a "cascade" tax. They were, therefore, in a much better position to handle the additional refinements of VAT than will be British retailers who have never been accountable for a tax on their sales as such. Notwithstanding this relative preparedness of European retailers, it is well known that the introduction of a complex VAT system in France provoked a reaction that was, to say the least, forceful. In Denmark, on the other hand, the collection of VAT at a single rate proved simple and inexpensive for all concerned, and extremely economical to administer.

Rating of medicines

Apart from the tax on their over-the-counter sales, our members may, it seems, also be required to calculate separately their tax liability on the supply of medicines and appliances on prescription. We have had a number of meetings with officials of the Customs & Excise together with representatives of the Department of Health and Social Security and, while we understand that no final decision has been taken on what, if any, medicines might be relieved of tax, or how such relief would be afforded, we have again been concerned at the inability of these officials to accept the simple solution of taxing all medicines at the same rate. This would, we were told, probably not be acceptable for "political reasons" and yet, only by using a most complicated calculation, or by dividing medicines purely arbitrarily into groups for tax purposes, could any other system be operated. Certainly it would be neither ethically nor practically acceptable to differentiate between medicines prescribed by a medical practitioner on an NHS or a private prescription, and similar preparations prescribed and supplied by a pharmacist.

So concerned were we to avoid these additional complications for our members that we stated that we would prefer to have all medicines taxed at a uniform rate other than zero rather than face the prospect of further dividing sales and purchases according to some arbitrarily chosen dividing line or lines.

However complex the eventual tax system, we are naturally anxious to provide our members with every possible assistance in dealing with the problems when they arise. And we were hoping that the Bill, which we understand was intended for publication in November, would have provided us with guidance in greater detail than that set out in the Green Paper. We were extremely disappointed to learn that the enabling legislation will be included in next year's Finance Bill and will not, therefore, be made public until March. Registration of taxable persons will, we understand, probably commence in October and our members will thus have no more than six months to prepare.

In fact, the time available may be even less than this because many points of detail will not presumably be known until the enabling Act is passed and the Regulations are published. In the meantime, we are quite unable usefully to advise our members on questions concerning, for example, accounting documents, book-keeping, stocktaking, accounting machinery, changes in their financial year and other administrative matters about which they are seeking guidance. Can we, and other trade associations, not have details sooner?

Finally, may I make a plea for sympathetic consideration to be given to the question of avoiding double taxation on merchandise in retailers' hands at the changeover date. I am sure that you are now familiar with all the arguments. For our part, we appreciate the difficulties involved in administering such relief equitably. But we are quite certain that a compromise is possible whereby retailers will be satisfied that they have been treated fairly and the Government will not be embarrassed by a sudden temporary depression in revenue.

We should naturally welcome an opportunity of explaining our doubts and uncertainties more fully to you and your officers if a meeting could be arranged.

More dispensing doctors in 1970

There were 30 more dispensing doctors in England and Wales in 1970 than in 1969—the first rise to be recorded since 1964-65. On October 1 the total was 2,507, according to statistics published last week.

Nine of the additional dispensing doctors were in south-east England, six in the north, six in the east midlands, five in the west midlands, one in the south west and four in Wales. Only east Anglia recorded a drop in the number—of one.

For England and Wales, the total fell from 2,614 in 1965 to 2,477 in 1970.

The declining number of active chemist contractors is reflected in the statistics, the number in England and Wales falling from 12,943 in 1963 to 11,894 in 1969. But it is also made clear that the closures have been among the smaller pharmacies. In 1963, 41 per cent of establishments dispensed under 12,000 prescriptions in a year—between them accounting for only 20 per cent of the script total. By 1969, this size establishment formed only 20.2 per cent of the total and dispensed only 7.4 per cent of the prescriptions.

Against this trend, the statistics show a gradual increase in the numbers of hospital pharmacists (whole-time equivalents) since 1949. For 1949, the figure is given as 1,127, with 507 technicians. In 1959 there were 1,348 pharmacists and 992 technicians, and in 1970 1,686 pharmacists and 1,316 technicians.

Between 1962 and 1970, the number of prescriptions dispensed in England and Wales rose by over a third whereas the total cost of prescriptions more than doubled. The average ingredient cost of a prescription increased by 66 per cent over the same period.

MARKET NEWS

European demand for cloves

London, January 5: Cloves appeared to be the only commodity attracting the attention of buyers during the past week. The demand came from European countries and quotations for Madagascar, the only source quoted, were firmer for shipment. Currently, many manufacturers and merchants are stocktaking, which tends to further depress demand for commodities. Firmer among crude drugs were Canada and Peru balsams in both positions and for shipment, Cochin ginger and Madras turmeric. Lower were Nigerian ginger, Sarawak pepper, gentian, Costa Rican ipecacuanha and Brazilian menthol. Sarsaparilla was nominal on spot and forward.

During November 1971 shipments of Tinnevely senna from the port of Tuticorin were:

	US tons	UK tons	Europe tons
Senna leaves	23	—	336
Pods	3	—	79

Among essential oils Ceylon citronella, lemongrass and petitgrain were lower, spot Brazilian peppermint was fractionally dearer.

Pharmaceutical chemicals

Acetomenaphthone: 100-kg lots £5.62½ kg.
Adrenaline: (Per g) Synthetic 1-kg lots, £0.059 500 g (£0.067); acid tartrate, 1 kg (£0.44); 500 g (£0.05).
Alcohol: (Per proof gal). Ethyl, fermentation in 2,500 bulk gal lots—SVR doubly rectified 96.1 per cent £0.303; absolute 99.9 per cent £0.315. In drums 900 gal minimum respective prices are £0.317, £0.329; Synthetic grades are 96 per cent, £0.233 and 99.9 per cent, £0.245 in tank wagon; £0.247 and £0.259 in drums for 900-bulk gal; industrial grade 95 per cent £0.164 in bulk and £0.178 in drums.
Ammonium bicarbonate: £55 metric ton delivered; carbonate lump and powder £88.20.
Bromides: Crystals (£ per kg).

	12½ kg	50 kg	250 kg
Ammonium	0.52	0.43	0.40½
Potassium	0.47	0.38½	0.36
Sodium	0.46	0.38	0.35½

*Powder plus £0.02.

Butabarbital: 5-kg £5.63 kg; sodium £6.25.
Butobarbital: £4.68 kg for 5-kg lots.
Calcium lactate: 250-kg £412 per metric ton.
Calcium pantothenate: £5.23 kg; 25-kg, £5.18 kg.
Carotene: Suspension 20 per cent £16.73 kg.
Chlorophenesin: 50-kg lots £3.62½ kg.
Cocaine: Alkaloid £222 kg; hydrochloride £202.75 Subject to DDA Regulations.
Cortisone: acetate £0.25 per g.
Cyanocobalamin: up to 200-g lots £2 per g.
Folic acid: 1-kg £32; 50-kg £28.29.
Glycerin: BP spot lots, per metric ton: 5,000-kg £211.60; 1,000-kg £214.55; 250-kg £220.45; under 250-kg £250.
Hydroxocobalamin: £5.25 per g.
Mercurochrome: £7.95 per kg.
Mersalyl: Acid £15.75 per kg; sodium £21.50.
Methadone hydrochloride: Subject to D.D.A. regulations £0.15 per g for 100-g lots.
Methylated spirits: In 45-gal drums minimum 900 gal, delivered, industrial 66 op £0.308 per bulk gal; perfumery quality £0.359; mineralised 64 op, £0.322. In tank wagon, 2,500-gal, the rates are: £0.308, £0.359, and £0.30 respectively.
Nicotinamide: (Per kg) 1-kg £2.12; 25-kg £2.07 50-kg £2.02.
Nicotinic acid: (Per kg) 1 kg £1.93; 50-kg £1.83.

Opiates: (per kg) subject to DDA Regulations.

	1 kg and over £	Under 1 kg £
Codeine		
alkaloid	153.80	161.50
hydrochloride	133.35	140.00
phosphate	117.20	123.10
sulphate	133.35	140.00
Diamorphine		
alkaloid	176.50	185.35
hydrochloride	161.00	169.05
Ethylmorphine		
alkaloid	176.50	185.35
hydrochloride	152.30	159.90
Morphine		
acetate	140.15	147.20
alkaloid	172.45	181.10
hydrochloride	141.55	148.65
sulphate	141.55	148.65
tartrate	168.35	176.75

DPanthenol: £9 kg; 5-kg £8.50 kg.
Pentobarbitone: 5-kg lots £4.76 kg for acid and £5.05 for sodium.
Phenobarbitone: 50-kg lots £3.60 per kg; sodium £4.10.
Pholcodine: 1-kg £198.36; 7-kg £189.20 kg; 60-kg £180.
Phthalylsulphathiazole: 50-kg lots £1.90.
Potassium permanganate: BP £0.22½ kg technical £0.21½.
Pyridoxine: £6.15 kg; 25-kg £6.05 kg.
Quinalbarbitone: Sodium and acid £5.15 kg for 25-kg lots.
Riboflavin: £14.16 kg; 25-kg £14.06.
Stilboestrol: BP in 25-kilo lots £33 kg.
Succinylsulphathiazole: 50-kg lots £2.70 kg.

Crude drugs

Balsams: (lb) **Canada:** £1.85 spot; shipment £1.80 cif. **Copaiba** BPC £0.50; Para £0.40. **Peru:** £1.22 £1.17, cif. **Tolu:** BP £0.70.
Belladonna: Leaves £0.16 lb spot £0.15, cif. herb £0.12 spot, £0.11, cif; root £0.11 nominal spot; £0.10, cif.
Chillies: Zanzibar £565 ton spot; £495, cif. (resellers).
Cloves: Madagascar £1,435 metric ton, cif.
Gentian: Root £480 per metric ton spot; £460, cif.
Ginger: (ton) Cochin £260, cif. Jamaican No. 3 spot £1,100; Nigerian split £230; £155, cif; peeled £350 spot, £255, cif; Sierra Leone not offering.
Ipecacuanha: (Per lb) Matto Grosso £2.80 spot; £2.70, cif. Costa Rican £2.42½ spot; £2.32, cif.
Kola nuts: West African halves £80 metric ton spot; shipment £70, cif.
Pepper: (ton) Sarawak black £357.50, cif; white £525, cif.
Menthol: (kg) Chinese spot £6.10; shipment £6.05, cif. Brazilian spot £5.45; Jan-Feb £4.75, cif; new crop March-April £4.50.
Sarsaparilla: Spot and cif nominal.
Senega: Canadian £1.67 lb spot; £1.65, cif; Japanese £1.15 duty paid.
Senna: (lb) Tinnevely No. 3 faq leaves £0.06½; pods, hand-picked £0.11½; manufacturing £0.08½; Alexandria h/p £0.57-£0.65 ex wharf; manufacturing cleared.

Essential oils

Citronella: Ceylon £0.92 kg spot; £0.84, cif; Chinese £1.10 spot; £0.95, cif.
Lemongrass: £2.60 kg spot; £1.90, cif.
Peppermint: (Per kg) Arvensis Chinese £2.20 spot; £2.10, cif; Brazilian £2.05 spot; Jan-Feb £1.80; April-May £1.65, cif. American piperata from £3.85.
Petitgrain: £3 kg spot; £2.90, cif.

COMING EVENTS

Monday, January 10

Colchester Branch, Pharmaceutical Society, Postgraduate centre of medical and allied sciences, Essex county hospital, Colchester, at 8pm. Chairman's evening.
East Metropolitan Branch, Pharmaceutical Society, and West Ham Association of Pharmacists, Wanstead Library, Spratt Hall Road, London E11, at 7.30pm. Dr John W. Mack

on "Further thoughts on the treatment of drug dependence".

Plymouth Branch, Pharmaceutical Society, Boardroom, Greenbank hospital, at 8pm. Speaker: Mr E. I. Butler (Plymouth Marine Biology Laboratory).

Southampton Branch, Pharmaceutical Society, Stanmore hotel, Winchester, at 7.30pm. Mr Brian Lynn (head of medical information and services, Beecham pharmaceutical division) on "Recent advances in the antibiotic field".

Tuesday, January 11

Ayrshire Branch, Pharmaceutical Society, Savoy Park Hotel, Ayr, at 8pm. Mr M. M. McNeill on "Pharmaceutical trends".

Isle of Thanet Branch, Pharmaceutical Society, Endcliffe Hotel, Cliftonville, at 7.45pm. "Recent advances in enzyme development".
King's Lynn Branch, Pharmaceutical Society, Music room, Wootton New Inn, South Wootton, Kings Lynn, at 8pm. Beecham Research Laboratories evening on "The penicillin story".

Lanarkshire Branch, Pharmaceutical Society, Nurses Recreation Hall, Strathclyde hospital, Motherwell, at 8pm. Mr J. K. McLellan on "Drugs of dependence and their misuse".

Lincoln Branch, Pharmaceutical Society, Reindeer Hotel, High Street Lincoln, at 8pm. Dr I. H. Stockley (School of Pharmacy, Nottingham University) on "Drug interactions".

West Kent Branch, Pharmaceutical Society, Wellcome Research Laboratory, Langley Court, Beckenham, at 8pm. Mr Alan A. Miles on "A short history of the evolution of the English coinage".

Woking Branch, Pharmaceutical Society, Medical Centre, Saint Peter's Hospital, at 7.30pm. Dr P. J. Watson, on "β-blockers in angina and arrhythmias".

Worthing and West Sussex Branch, Pharmaceutical Society, Beecham Research Laboratories, Clarendon Road, Worthing, at 8pm. Mr T. Gallacher on "The marketing of ethical pharmaceutical products".

Wednesday, January 12

Hastings Branch, Pharmaceutical Society, Hurchington Manor Hotel, Bexhill, at 8pm. Buffet and social evening.

Huddersfield Branch, Pharmaceutical Society, Whitely's Cafe, Westgate, Huddersfield, at 7pm. Annual dinner and dance.

Pharmaceutical Society of Great Britain, 17 Bloomsbury Square, London WC1, at 7pm. Dr T. A. Connors on "Recent advances in cancer chemotherapy".

Scottish Department, Pharmaceutical Society, 36 York Place, Edinburgh, at 7.30pm. Mr James Chilton (senior lecturer, University of Strathclyde) on "Pharmacy in Ceylon".

West Metropolitan Branch, Pharmaceutical Society, Great Western Hotel, Paddington Station, London W2 at 7.45pm. Mr C. R. Hitchings on "Hospital pharmacy and its effect on the profession".

Thursday, January 13

Birkenhead Branch, Pharmaceutical Society, Mayer Rooms, Bebington Civic Centre, at 8pm. Dr B. E. Leonard on "Biochemical and medical aspects of hallucinogenic drugs".

Glasgow and West Scotland Branch, Pharmaceutical Society, McCance Building, University of Strathclyde, Glasgow, at 7.45 pm. Discussion on "Pharmatopics".

Joint Pharmaceutical Analysis Group, 17 Bloomsbury Square, London WC1, at 6.30pm. Annual meeting. Also Mr H. S. Grainger (secretary, European Pharmacopoeia Commission) on "The European Pharmacopoeia".

Society of Cosmetic Chemists, Royal Society of Arts, 6-8 John Adam Street, London WC2, at 7pm. Mr C. A. Brighton, on "PVC applications in cosmetics and toiletries".

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Peterborough and Stamford Hospital Management Committee
Peterborough District Hospital
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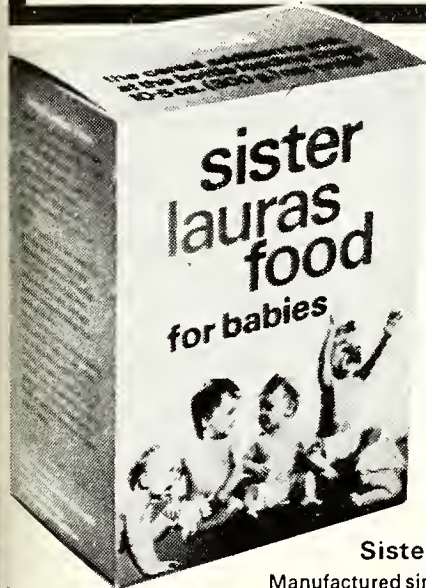
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